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II. MESSAGE OF THE BOARD OF DIRECTORS

Ladies and Gentlemen!

In 2010, although the world economy appeared to recover from the global financial crisis, there still remained effects of an unstable economy and potential adverse factors, which impacted the Vietnamese economy in general and the operations of Vietnamese commercial banks in particular. However, with the close guidance of Board of Directors, Board of Management and efforts of all SHB's staffs, as well as support from shareholders and loyal customers, SHB has successfully realized its 2010 business plan approved by the General Shareholders Meeting, pushing SHB into sustainable development in the coming years.

With strategy to become a multi-functional modern retail bank and a strong financial holding group by 2015 under international standards, SHB's Board of Directors always set out strategies suitable for each stage of development, in which long-term strategies are included, following a competitive differentiation strategy, forming a basis for SHB's sustainable, safe and sound development.

Clearly understanding the roles and responsibilities of the Board of Directors for its shareholders, SHB's Board of Directors always improves professional competence, assigns each member of the Board to take charge of management and supervision of each business, organizes quarterly meeting, discusses and guides the bank's management timely to do safe and effective business in 2010. SHB's Board of Directors always attaches high importance to risk management in each business line, in which internal auditing and internal control are always improved in terms of quantity and quality, and are frequently, directly and consistently conducted at each business unit at branches and head office. This has made important contribution to ensuring safe and effective business of SHB.

In 2010, SHB successfully raised its charter capital to nearly VND 3,500 billion and successfully issued VND 1,500 billion worth of convertible bonds to increase its chartered capital to VND 5,000 billion in Quarter II/2011. Especially, in 2010, SHB has successfully completed banking technology modernization, making SHB to become one of the few banks having the most modern technology, creating a solid foundation for SHB's diversified development in the future. SHB has studied and adopted its own retail banking strategy under international standards with diversified product policies and far-reaching retail banking network in 120 transaction offices in provinces and cities country-wide. SHB's Board of Directors has continued to improve the bank's strategic management

and human resource development with high quality and good ethics, making contribution to nurturing and maintaining the bank's corporate culture.

From QIV/2010, SHB actively restructured its organizational structure and made adjustments in functions and responsibilities of each group, each unit and each department to improve professional competence, effectiveness, clear roles and responsibilities of each unit and each position at SHB. Also, SHB's Board of Directors regularly reviewed, made adjustments and improved policies, regulations, procedures and processes in line with SHB's strategies and plans, enhancing management capacity and compliance with applicable laws and regulations and the bank's Charter.

So far, SHB's Board of Directors has been in active in contacts and discussions in order to select foreign strategic partners and/or strategic advisors meeting criteria of being well-known financial corporations and providing added values to SHB.

With the determinations and efforts of the Board of Directors, the Board of Management and all staffs, SHB has reached excellent achievements and received many noble titles from the Prime Minister and People's Committees of Hanoi City, the State Bank of Vietnam and other international prestigious awards in 2010...

To continue success, business performance and achievements gained in 2010, entering 2011, SHB's Board of Directors will continue to make efforts, actively improve roles and responsibilities, and continuously enhance management capacity and professionalism. We strongly believe in reaching the 2011 business plan and pushing SHB to a higher position, meeting the expectations of shareholders and investors.

We wish you good health, happiness and success!

Thank you!

CHAIRMAN OF THE BOARD
OF DIRECTORS



DO QUANG HIEN

III. SHB AT A GLANCE

1. VISION, CORE VALUES



SHB to become a leading modern multi-functional retail bank in Vietnam by 2012 with modern technology, professional human resource, nationwide network to bring to partners and customers packaged, convenient, cost-saving and high quality banking services and products. By 2015 SHB to become a strong financial holding group under international standards.



CORE VALUES

Shareholder's benefits

SHB to ensure continuous growth, making profits, increasing the bank's value in a safe and sustainable way, bringing the maximum benefits to shareholders.

SHB to constantly increase the bank's value, for the sake of a Thriving SHB, bringing benefits and trust to shareholders and investors.

Core is customers

SHB always focuses on customers in a professional and modern serving manner.

SHB commits to provide to customers diversified, convenient, friendly, quick and efficient banking services and products.

Prioritizing human resource development

SHB people are young, active, working in a professional and reliable environment.

Developing and taking pride in SHB's culture of creativeness, solidarity, creating development opportunities for all people, praising individuals of good achievements.

Integrity and Transparency

SHB pays attention to regular risk management and internal control.

Increasing transparency and integrity in all operations in the whole system.

Continuous renovation

SHB always set out competition strategy, making difference, listening, learning, renovating, reforming and developing.

Brand values

SHB a modern multi-functional retail bank with reputation and position inside and outside the country.

SHB is: Solid partner

Flexible solution

2. DEVELOPMENT STRATEGIES

- Planning strategies suitable with each development stage; following competitive differentiation strategy on the basis of understanding customer's needs and customer and market focusing
- Risk management system is established consistently, profoundly and professionally to ensure safe and sustainable activities;
- Nurturing the SHB culture into a spiritual factor in the whole network. Establishing a human resource strategy and a professional staff training strategy to ensure continuous and efficient operational process;
- Developing services and products, gradually increasing fee income in the total net income with modern technology platform.
- Always meeting the highest benefits of shareholders and investors, for a Thriving SHB.

3. KEY MILESTONES

- 1993: SHB was established with business model of Rural Joint Stock Bank. In 2006 SHB changed its business model into Urban Joint Stock Bank; also changed its name from Nhon Ai Commercial Joint Stock Bank into Sai Gon – Hanoi Commercial Joint Stock Bank (SHB)
- 2007: Vietnam Coal and Mineral Group and Vietnam Rubber Group officially became strategic shareholders and started comprehensive strategic partnership with SHB.
- Establishing SHB's subsidiaries and affiliate companies such as Sai Gon – Hanoi Securities Company (SHS), Sai Gon Hanoi Fund Management Company (SHF), SHB-Vinacomin Insurance Company (SVIC)...in order to confirm its determinations to achieve the goal of becoming a multi-functional financial holding group.
- 2008: Moving headquarter from Can Tho to Hanoi Capital. Increasing chartered capital from 500 to 2,000 billion VND, confirming a key milestone in SHB's operational scale, position and potentials.
- 2009: Being one of the first three listed joint stock banks in Vietnam with the listing of 200 million shares on Hanoi Stock Exchange. Establishing and officially putting SHAMC into operations.
- 2010: Officially launching the new core banking Intellect system and the new card system into operation to mark an important milestone in SHB's renovation and technology modernization process.
- Issuing successfully 150,000,000 shares to increase SHB's chartered capital to 3,500 billion VND.
- Issuing successfully 1,500 billion VND of convertible bonds. These bonds will be converted into shares in 2011 in order to increase SHB's chartered capital to 5,000 billion VND.
- Establishing and officially launching SHB Land Company into operations.

IV. BUSINESS PERFORMANCE REPORT

A. REPORT OF THE BOARD OF MANAGEMENT



1. Business Environment:

In 2010, the world economy recovered from the global financial crisis and there were some positive changes. However, the economy was not really stable and there were many new implications such as: sovereign debt crisis in European countries and high-flying inflation rates in the emerging markets. In the domestic market, natural disasters continuously occurred, negatively impacting production and life; financial and monetary markets appeared some unexpected trends, the domestic gold price and VND/USD exchange rate showed unprecedented movements with bull trend; real estate market showed unexpected trends, including housing price surge; yearly consumer price index rose beyond expectation....

Still coupled with difficulties and challenges, with rapid recovery after crisis, our economy has recovered and achieved high GDP growth rate of 6.7%, of which manufacturing and business of sectors have experienced significant growth. The economic structure continued to shift towards positive trends, in which industrial production sector reported a steady growth. Exports reached high turnover, thus limiting trade deficit and improving the country's balance of payment. We also saw surge in tourism activities through the increasing number of foreign visitors to Vietnam.

As the lifeblood of the economy, banking activity has been greatly impacted by policies of the Government and the State Bank of Vietnam. In order to stabilize the domestic monetary market and raise prudential requirements of credit institutions, the State Bank of Vietnam has issued such policies as: closing gold exchanges, tightening requirements on capital adequacy ratio, increasing requirements on charter capital, limitation on loans in foreign currency, allowing banks to lend in VND at negotiated interest rates towards interest rate liberalization under a free market economy. Banks will be required to increase their prudential ratios under more market challenges.

2. Report on Business Performance.

SHB's 2010 business performance gained remarkable achievements with rapid growth in all businesses and surpassed the plan approved by the General Shareholders' Meeting.

With such strong growth, SHB has been awarded with many notable domestic and international awards. These awards illustrate appropriate and flexible strategies adopted by the Board of Directors, the excellent leadership of the Board of Management as well as whole-hearted dedication of SHB's staffs. Moreover, the support of the local government, the State Bank of Vietnam, the trust of customers, investors and shareholders are noble rewards and high appreciation for SHB, helping SHB to have strength to overcome all difficulties for a sustainable development.

For SHB, 2010 was also a booming year marking significant changes in the bank's modern information

technology platform. After a long time of aggressive preparation, SHB's new Core-Banking system "Intellect" (purchased from Polaris Company of India) and Core Card System (SmartVista offered by BPC from Russia), successfully go-lived on May 1, 2010, opening a new era for the bank with better ability of providing more good quality services and products to customers.

Adopting safe and sustainable development strategies, SHB made a step ahead compared to the regulations of State Bank of Vietnam on chartered capital. During the year, SHB has completed issuing shares to raise its chartered capital up to VND 3,500 billion, and successfully issued VND 1,500 billion worth of convertible bonds to be converted into shares in early 2011. And thus, in early 2011, SHB will reach the chartered capital of VND 5,000 billion and will fully be active in network expansion, infrastructure investment, business expansion and capital investment.

2.1. Liquidity

SHB's business has always been safe and sound. Capital Adequacy Ratio (CAR), liquidity ratio of each currency and Ratio of using short term funds to finance medium and long term loans are always in accordance with regulations of State Bank of Vietnam.

Indicator	2009		2010	
	SBV requirement (Circular 457)	SHB actual	SBV requirement (Circular 457)	SHB actual
Capital Adequacy Ratio (consolidated)	≥ 8%	17,06%	≥ 9%	13,81%
Liquidity ratio of VND in the following day	Circular 457		≥ 15%	17,81%
Liquidity ratio of VND in the following 7 days	≥ 100%	112,18%	≥ 100%	133,96%
Liquidity ratio of USD in the following 7 days	≥ 100%	127,45%	≥ 100%	218,68%
Ratio of using short term funds to finance medium and long term loans	≤ 30%	18,4%	≤ 30%	17,21%

2.2. Profitability

Indicator	2008	2009	2010
Profit Before Tax Ratio/Average Equity	12,7%	17,8%	22,6%
Profit Before Tax Ratio/Average Total Assets	2,1%	2,35%	1,9%

- Book value as of 31 December of 2010: 12,006 VND/share
- Net earnings/share (EPS): 2,178 VND/share

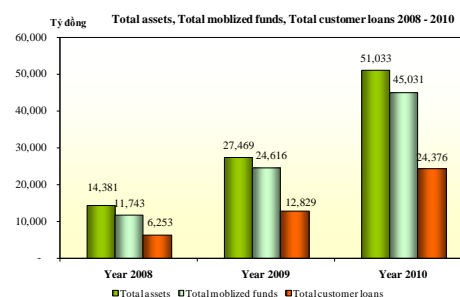
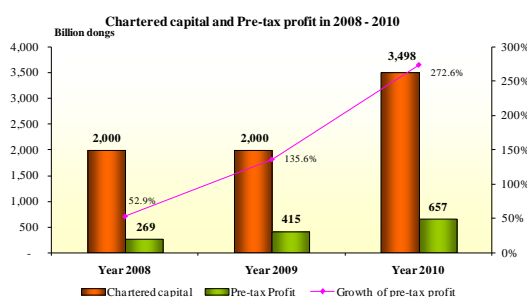
2.3 . Financial report

In 2010, SHB's business grew strongly compared with 2009. Total assets over-reached 13% of the plan; such indicators as: Total funds mobilized, Total customer loans and Pre-tax profit over-reached the plan.

Unit: Billion dong

Indicators	Actual 2008	Actual 2009	Growth 2009 vs 2008		Actual 2010	Growth 2010 vs 2009	
			(+)/(-)	%		(+)/(-)	%
Total Assets	14,381.3	27,469.2	13,087.9	91.0%	51,032.9	23,563.7	85.8%
Chartered capital	2,000.0	2,000.0	-		3,497.5	1,497.5	74.9%
Total funds mobilized	11,743.2	24,615.5	12,872.3	109.6%	45,030.9	20,415.4	82.9%
Total customer loans	6,252.7	12,828.8	6,576.1	105.2%	24,375.6	11,546.8	90.0%
Total income	1,640.1	2,015.3	375.2	22.9%	4,087.6	2,072.3	102.8%
Pre-tax profit	269.4	415.2	145.8	54.1%	656.7	241.5	58.2%
Post-tax profit	194.8	318.4	123.6	63.4%	494.3	175.9	55.3%

(Source: SHB's audited financial statements of 2008, 2009, 2010)



3. Results reached.

3.1. Funding Management and Mobilization

Although market interest rates in 2010 developed complicatedly and many banks encountered liquidity difficulties, SHB was still able to ensure liquidity and funding to meet with fund use requirements, and SHB's funding has always been stable to fund business activities. Funding is centralized at the headquarter, SHB has applied flexible policies and programs to attract customer deposits and has realized very positive outcome: growth of time deposit of economic entities reached 140%, growth of savings of individuals reached 93% compared with end of last year.

3.2. Credit Activities and Credit Risk Management

The negotiated interest rate policy of the State Bank of Vietnam has brought about a change in activities of commercial banks. Commercial banks now have flexibility in both in put and out put interest rates, which helps to make banks do better business. With abundant sources of funding and reasonable interest rates, SHB has developed many new borrowers including both State-owned and private companies, large and SMEs companies, import and export companies with good business.

SHB always ensured credit growth in line with funding growth and safe and efficient use of funds. The ratio of loans/mobilized funds is always less than the SBV requirement at 80%, the ratio of using short term funds to finance medium and long term loans is also less than the SBV requirement at 30%.

SHB has made specific and general provisions in compliance with the SBV's requirements.

SHB has seriously conducted appraisal and internal control pre and post lending for each borrower to increase credit quality and closely monitor past due loans and non-performing loans.

SHB has increased loans to good business sectors and export sectors such as: coal, rubber, construction, sea food, rice, agricultural, steel and gradually limited itself from lending to real estate and securities business under SBV's guidelines.

SHB has formulated regulations on credit lines and lending regulations to each product and sector in consistency with market developments.

SHB has increased the customer base of SMEs who have stable business and export activities to promote export financing to attract foreign currencies and develop international payment activities of the bank. Besides, SHB has increased lending to retail customers with the strategy of becoming a multi-functional modern retail bank.

3.3. International Payment

Despite facing with the world financial crisis, SHB still experienced growth in international payment, specifically: international payment volume of SHB in 2010 grew at 198% compared with 2009.

As of 31/12/2010, SHB's network of correspondent banks covered world-wide with 288 correspondent banks in all continents: Europe, Asia, Americas, Australia, and Africa with such brand-names as City Bank, Bank of New York, Deutsche Bank, Korea Exchange Bank, Bank of China, Sumitomo Mitsui Banking Corporation, Wells Fargo Bank N.A, Bank of India, Danske Bank of Denmark, ...

SHB's world-wide network of correspondent banks and system of overseas accounts have helped to ensure the quality of the bank's international payment and trade finance services for its large customer base of importers and exporters, especially in agricultural and sea food products.

SHB's international payment service has always reached international standards. The ratio of standard STP transfers reached over 98%.

SHB has a team of international payment staffs with high qualifications and professionally trained, ensuring good quality for customers.

3.4. Customer Product Development

With the strategy of becoming a multi-functional modern retail bank, SHB has designed and developed various retail products meeting with needs and tastes of customers as well as business plans of the bank.

In 2010, SHB has launched many products and funds mobilization programs and lending programs, which were very convenient and attractive to customers and appropriate with each locality where SHB branches are located. Therefore, deposit and loan balance have grown year on year, helping to confirm position and brand-name of SHB to customers country-wide and taking the best use of SHB's advantages in each locality.

Specifically, some programs and products launched in 2010:

+ Group of funds mobilization products: Program: "Savings money – winning money – receiving car" attracted VND 2,289 billion; Program "Welcoming the Spring – Thank you, Customer", "Wealth and Lucks" "Gifts to welcome Spring" "Year of the Tiger multiplies wealth", "Congratulate women on the 8th of March, presenting gifts to women", "2nd issue of Nominated Promissory Notes", "Happy Festival for Kids", "Savings with thousands of gifts" attracted VND 111 billion; Program "1000th anniversary of Thang Long Capital City" "Savings with interests and wonderful benefits", "Savings to double gifts and happiness" "On the occasion of inauguration of new branches, many gifts are offered to customers".

+ Group of lending products: "Dream house" "Beautiful house" "House repair and construction loan", "Truong Hai car loan", "Staff loans", "Lending to employees in the sport sector", "Vinacapital project house loan", "Vinamotor car loan", "Loan towards a real life" , "Loans on the occasion of 1000th anniversary of Thang Long Capital City"

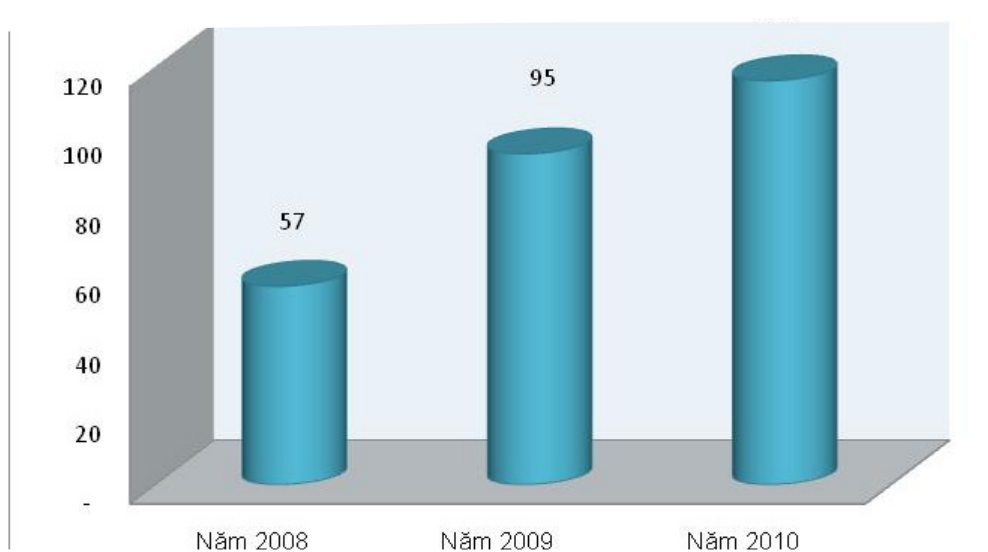
+ Group of payment and e-banking: Online e-transfer, Online Tet Festival – taking wealth with Ngan luong applied for online shopping and receiving promotions from Ngan luong website; Western Union express money transfer via Vietinbank, online payment for post paid phone charges – in cooperation with VNPay.

3.5. Network development

One of the factors that make SHB brand to become close and intimate with customers is the extensive network of SHB which has quickly spread to the North, Central and the South. By expanding the network with full-packaged products and services appropriate to each customer segment, SHB has met the diverse needs of customers.

As of 31/12/2010, SHB has 200 transaction points in many provinces and cities across the country such as Hanoi, Ho Chi Minh, Hai Phong, Nghe An, Quang Ninh, Da Nang, Quang Nam, Lam Dong, Khanh Hoa, Gia Lai, Can Tho, Binh Duong, Dong Nai, An Giang, Kien Giang, Hung Yen, ...

Chart: Network expansion from 2008 - 2010



3.6. Human Resource and Training

SHB has perfected organizational structure according to a new modern model which is streamlined, coherent and consistent with the optimal development strategy of the Bank.

To newly build and perfect the functions and duties of business departments, management and support departments at headquarters and at branches in order to maximize the capacity of each unit and create the coordination with the most efficiency throughout SHB system.

To create and have training programs for staffs to have work ethics, knowledge and expertise to provide the best services to customers.

To create and train corporate culture of SHB to each employee.

Fully equip all employees with knowledge and basic skills and external and internal advanced banking training.

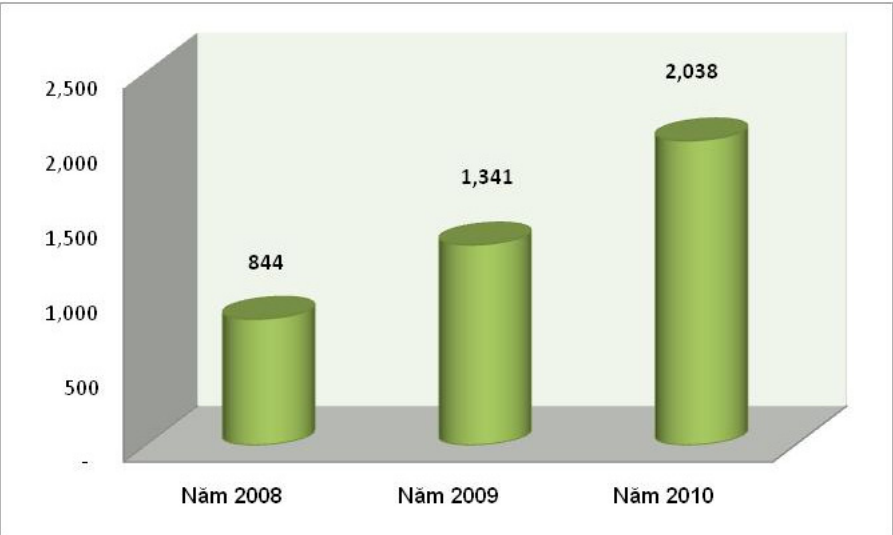
To ensure full benefits of employees regarding salary, bonuses, social insurance, health insurance and other benefits.

Regarding the organizational structure, SHB plans to follow a modern Group model, in order to focus on effective resources, ensuring safeness, effectiveness and convenience in governance and administration.

SHB has always paid attention to the quality of staffs, recruiting staffs with high standard of qualifications, health and ethics.

As of 31/12/2010, the number of employees having university degrees and post graduate degrees accounted for 83% of the total number of employees.

Chart: Number of employees from 2008 - 2010



3.7. Banking modernization

In 2010, with the official application of the Intellect Core banking system and the SmartVista card system, SHB has completed the modernization of its IT infrastructure, synchronized between the main data center and backup data center following international standards, and these were interconnected via the high speed line.

Core Banking Intellect System and modern Core Card system helped SHB to strengthen the ability of administration and management. Processed transactions made on the system are always closely monitored to help curb and reduce risks in operation. The systems also provide tools that help SHB to manage and monitor instantly business activities to help make decisions promptly and accurately.

SHB Core banking system allows opening maximum 999.999 branches/ transaction points, millions of customers and millions of accounts to meet the need of payment and remittance of customers.

Intellect is one of open architecture applications with high degree of parameterization, customer-orientation and customer-centricity, allowing the establishment of banking products and services, exchange rates, interest rates ...matching with each kind of customer segment. As well as offering more modern and luxurious banking products and services with many utilities for customers, especially electronic banking products, including overdraft account service, automated payment service, electronic payment, buying prepaid cards, postpaid payment, online shopping, inter-bank money transfer, online saving account, automatic payment... These services and utilities help customers to make transactions at anywhere, anytime with a phone or a computer connected to internet. All SHB's eBanking services are to ensure the high safety and security under international standards. With the new Core Banking system, SHB will ensure service quality offered to customers in quick time, and in a safe and most convenient way.

Core Card System helps SHB to issue many types of cards including domestic debit cards, international debit cards, and international credit cards without coordinating with any other bank. With the modern card technology platform, SHB Solid Debit Card is a non-cash using payment method, which is safe, modern and have many utilities and value-added services. Customers have card account and simply use account balance on their card account. Besides, card holders of SHB Solid Card can use overdraft facility services when using card.

Customers can use SHB Solid Card to withdraw money freely at SHB's ATMs and approximately 8,000 ATMs of other banks under the two card alliances of VNBC and Smartlink, and in addition, cards can be accepted at 48,000 points of sales (POS) of all banks of the three card alliances in the country including Smartlink, VNBC and Banknetvn which include banks with extensive networks such as Agribank, Vietcombank, East Asia Bank, Vietinbank, BIDV, Techcombank...

Developing products and services based on modern technologies does not only help to further satisfy customer needs but also helps the bank to diversify income from services and increase the proportion of fee income in total net income of the bank. This is a sustainable source of income with high growth and low risk. This shows the commitment of SHB to shareholders to become a multi-functional modern retail bank based on modern technology.



4. BUSINESS PLAN FOR 2011

4.1. Business targets for 2011:

In 2011, SHB's business plan targets the following objectives:

1. Restructure the Bank's organizational structure and human resources under the model of a multi-functial modern retail bank.
2. Expand business in a solid, safe, transparent and professional way, paying attention to and increasing the roles of control and support functions in each business operation.
3. Following a competition business strategy with the objective „compete by differentiation“ in each product and business line.
4. Increasing retail customer base by differentiated banking products and services.
5. Increasing fee income in SHB's income structure by diversified banking services applied with the most modern technologies, especially retail banking products.
6. Restructure the current structure of customer deposits to ensure the stability and solidity of this source of funding. Increasing the percentage of deposits from individuals in the total customer deposit; increasing the percentage of medium and long term deposits in the total customer deposit.
7. Well manage the loan portfolio and implement measures and solutions to restructure borrowing customers and enhance efficiency of credit activities.
8. Increase productivity, increase average profit/employee to increase business efficiency.
9. Increase international relations, increase SHB's position in the international markets by expanding correspondent banking relationship and seeking borrowing opportunities from international financial institutions such as: ADB, IFC, OPIC, etc. Selecting a qualified foreign strategic shareholder for SHB and offering sales to foreign investors.
10. Increase internal control pre and post operations to timely detect mistakes and errors in all operations in order to minimize risks arising in business.
11. Nurturing a “SHB Culture” to create a professional and efficient working environment, and confirming the brand name and prestige of a unique corporate culture of SHB.

4.2. Some business goals for 2011

Key planned financials for 2011

- Total assets: VND 75,000, an increase of 47% compared with 2010

* Funding:

- Chartered capital: VND 4,995 billion.

- Total mobilized funds: VND 66,500 billion. In which customer deposit: VND 42,500 billion. An increase of 36.3% compared with 2010

* Use of funds:

- Customer loans: VND 29,230 billion. A growth compared with 2010 at 19.9%

- Fixed assets: VND 2,500 billion.

* International payment: International payment volume to reach VND 1.2 billion.

* Profits and dividend:

- Pre-tax profit: VND 1,050 billion, a growth of 59.8 % compared with 2010.
- Fee income/pretax profit = 20%
- Expected dividend yield: 14%/average chartered capital.

* Prudential and Efficiency ratios under Circular 13 of the SBV:

- Capital Adequacy Ratio (CAR): 15% - 20%.
- Ratio of using short-term funds to finance medium and long term loans < 30%.
- Pre-tax profit/average chartered capital (ROE): 20% - 22%
- Pre-tax profit/averaged total assets (ROA): 1,7% - 2 %
- Ratio of loans/total funding < 80%
- Non-Performing Loan (Group 3 – Group 5)/Total loans: maximum 2 %

* Network:

- Domestic: Total number of transaction offices (TO) as at 31/12/2011: 219. Of which:

+ New Branches: SHB Lang Son, SHB Lao Cai, SHB Ba Ria-Vung Tau, SHB Quang Ngai, SHB Hue, SHB Binh Dinh, SHB Nam Dinh, SHB Thanh Hoa, SHB Soc Trang, SHB Tien Giang; 04 new braches in HCMC and 01 new branch in Hanoi.

+ 88 New Transaction Offices country-wide.

- Overseas: Expected to open 01 branch in Cambodia

01 branch in Laos

* Investment plan in premises of head office and branches:

- Invest in buiding the premise of the head office at 31-33 -35 Ly Thuong Kiet, Hoan Kiem District, Hanoi..

- Invest in office building of SHB Ho Chi Minh Branch at 41-43-45 Pasteur, Nguyen Thai Binh Ward, District 1 Ho Chi Minh City.

- Invest in office building of SHB Da Nang Branch in Danang City.

- Invest in office building of SHB Can Tho Branch in Can Tho City.

B. REPORT OF THE SUPERVISORY BOARD

A PERFORMANCE OF THE SUPERVISORY BOARD IN 2010:

Based on functions and tasks of the Supervisory Board stipulated at SHB's Charter, the Supervisory Board has the following report on performance in 2010:

1. Appraising quarterly, bi-annual and annual financial statements of SHB:

1.1 The Supervisory Board has appraised and formulated Report on Appraisal of Consolidated Financial Statements of SHB in 2009 reported to the Board of Directors and to the XVIII General Shareholder Meeting (GM) last 13/07/2010 in Hanoi.

1.2 The Supervisory Board has appraised 2010 quarterly financial statements (QI and QII in 2010), 1H-2010 financial statements and 2010 annual financial statements of SHB as per regulations.

During appraisal of SHB's financial statements, the Supervisory Board has coordinated with Ernst & Young Vietnam Auditing Company to appraise 1H-2010 financial statements and consolidated 2010 annual financial statements of SHB.

2. Other works done by the Supervisory Board:

Besides the above tasks, the Supervisory Board has completed the following works:

- a) Report on the performance of the Supervisory Board in 1H-2010 and in 2010 reported to the Board of Directors.
- b) Submitting to the Board of Directors to approve the Regulation (revised) on organization and operations of the Supervisory Board of SHB in accordance with applicable laws and regulations (July/2010).
- c) Report on performance of the 2010 Internal Audit Plan of SHB reported to the SBV as per required.
- d) Approving the 2011 Internal Audit Plan of the Internal Audit Department of SHB.
- d) Report on the 2011 Internal Audit Plan of SHB to the SBV as per required.
- e) Advising plan of internal audit visits by the Internal Audit Department to Branches. Issuing notification letters to SHB's branches to make adjustments under recommendations of SBV Supervisors and SHB Internal Auditors.
- g) Issuing SHB's Internal Audit Manual (March/2010).
- h) Providing opinions on some draft Decisions of the SBV sent to credit institutions for seeking opinions.
- i) Participating in the Board of Review and Compilation of SHB's legal documents established by the Board of Directors.
- j) Participating in the Board of Anti-Corruption and the Board of Anti-Money Laundering established by the Board of Directors.
- k) The Supervisory Board met quarterly in 2010 (directly or via written notices) to review the quarterly works and set the quarterly plans.
- l) Other works required by the Board of Directors and the CEO.

B. WORKING PLAN FOR 2011 OF THE SUPERVISORY BOARD:

1. To appraise quarterly, bi-annual and annual financial statements of SHB in 2011 as per regulations.
2. To make Report on Performance of the Supervisory Board in 1H-2011 and in 2011 reported to the Board of Directors.
3. To steer the Internal Audit Department to perform its tasks and functions as per stipulated and 2011 Internal Audit Plan as per approved.
4. To make Report on Performance of the 2011 Internal Audit Plan reported to the SBV as per required.
5. To make Report on 2012 Internal Audit Plan of SHB reported to the SBV as per required.
6. To continue participating in the Board of Review and Compilation of SHB's legal documents by providing opinions on draft legal documents sent from SHB's Departments at head office.
7. To continue to act as the standing body of the Board of Anti-Corruption and the Board of Anti-Money Laundering.
8. To meet quarterly in 2011 (directly or via written notice) to review quarterly works and set quarterly plans.
9. To perform other works under tasks and functions stipulated in SHB's Charter, applicable laws and regulations and when required by the Board of Directors and the CEO.



Số tham chiếu: 60829147/14473258

BÁO CÁO KIỂM TOÁN ĐỘC LẬP

Kính gửi: **Hội đồng Quản trị**
Ngân hàng Thương mại Cổ phần Sài Gòn – Hà Nội

Chúng tôi đã kiểm toán bằng cân đối kế toán hợp nhất của Ngân hàng Thương mại Cổ phần Sài Gòn – Hà Nội ("Ngân hàng") và công ty con tại ngày 31 tháng 12 năm 2010, báo cáo kết quả hoạt động kinh doanh hợp nhất, báo cáo lưu chuyển tiền tệ hợp nhất cho năm tài chính kết thúc cùng ngày và các thuyết minh đi kèm như được trình bày từ trang 5 đến trang 62 ("các báo cáo tài chính hợp nhất"). Việc lập các báo cáo tài chính hợp nhất này thuộc trách nhiệm của Ban Tổng Giám đốc của Ngân hàng. Trách nhiệm của chúng tôi là đưa ra ý kiến về các báo cáo tài chính hợp nhất này dựa trên kết quả kiểm toán của chúng tôi.

Cơ sở Ý kiến Kiểm toán


Chúng tôi đã tiến hành kiểm toán theo các quy định của Chuẩn mực Kiểm toán Việt Nam và Quốc tế được áp dụng tại Việt Nam. Các chuẩn mực này yêu cầu chúng tôi phải lập kế hoạch và thực hiện việc kiểm toán để đạt được mức tin cậy hợp lý về việc các báo cáo tài chính hợp nhất không có các sai sót trọng yếu. Việc kiểm toán bao gồm việc kiểm tra theo phương pháp chọn mẫu, các bằng chứng về số liệu và các thuyết minh trên các báo cáo tài chính hợp nhất. Việc kiểm toán cũng bao gồm việc đánh giá các nguyên tắc kế toán đã được áp dụng và các ước tính quan trọng của Ban Tổng Giám đốc cũng như đánh giá việc trình bày tổng thể các báo cáo tài chính hợp nhất. Chúng tôi tin tưởng rằng công việc kiểm toán của chúng tôi cung cấp cơ sở hợp lý cho ý kiến kiểm toán.

Ý kiến Kiểm toán

Theo ý kiến của chúng tôi, các báo cáo tài chính hợp nhất kèm theo của Ngân hàng và công ty con, xét trên các khía cạnh trọng yếu, phản ánh trung thực và hợp lý tình hình tài chính của Ngân hàng và công ty con vào ngày 31 tháng 12 năm 2010 và kết quả hoạt động kinh doanh và tình hình lưu chuyển tiền tệ cho năm tài chính kết thúc cùng ngày theo các Chuẩn mực Kế toán và Hệ thống Kế toán các Tổ chức Tín dụng Việt Nam và tuân thủ theo các quy định của Ngân hàng Nhà nước Việt Nam.




Công ty TNHH Ernst & Young Việt Nam


Võ Tấn Hoàng Văn
Phó Tổng Giám đốc
Kiểm toán viên công chứng
Số đăng ký: 0264/KTV

Hà Nội, Việt Nam

Ngày 15 tháng 02 năm 2011


Nguyễn Chí Cường
Kiểm toán viên phụ trách
Kiểm toán viên công chứng
Số đăng ký: 1103/KTV

AUDITED CONSOLIDATED

FINANCIAL STATEMENTS

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REPORT OF THE BOARD OF MANAGEMENT

The Board of Management of Saigon – Hanoi Commercial Joint Stock Bank is pleased to present this report and the consolidated financial statements of the Bank and its subsidiary as at 31 December 2010 and for the year then ended.

THE BANK

Saigon – Hanoi Commercial Joint Stock Bank (herein referred to as “the Bank” or “SHB”) is a joint stock commercial bank registered in the Socialist Republic of Vietnam.

The Bank was initially established on 13 November 1993 under Business License No. 0041-NH/GP issued by the State Bank of Vietnam (“the SBV”). The Bank was renamed as Saigon – Hanoi Commercial Joint Stock Bank under Decision 1764/QĐ-NHNN dated 11 September 2006 by the State Bank of Vietnam.

The Bank’s principal activities are to provide banking services including mobilizing and receiving short-term, medium-term and long-term deposits from organizations as well as individuals; making short-term, medium-term and long-term loans and advances to both organizations and individuals based on the nature and capability of the Bank’s sources of capital; foreign exchange transactions, international trade financing services; discount of commercial papers, bonds and other valuable papers; and other banking services as approved by the State Bank of Vietnam.

The Bank’s Head Office is located at 77 Tran Hung Dao Street, Hoan Kiem District, Hanoi. As at 31 December 2010, the Bank has one (01) Head Office, one (01) subsidiary, eighteen (18) branches nationwide and ninety-seven (97) transaction offices nationwide.

RESULTS

The Bank and its subsidiary’s summary of consolidated results are as follows:

	2010 VNDm	2009 VNDm
Net profit for the year	494.329	318.405
Retained earnings at the end of the year	423.664	271.122

BOARD OF DIRECTORS

Members of the Board of Directors during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Mr. Do Quang Hien	Chairman	Appointed on 16 June 2008
Mr. Nguyen Van Le	Member	Appointed on 16 June 2008
Mr. Nguyen Van Hai	Member	Appointed on 16 June 2008
Mr. Tran Ngoc Linh	Member	Appointed on 16 June 2008
Mr. Phan Huy Chi	Member	Appointed on 16 June 2008
Mr. Tran Thoai	Member	Appointed on 16 June 2008
Mr. Le Kien Thanh	Independent Member	Appointed on 10 August 2010

REPORT OF THE BOARD OF MANAGEMENT (Continued)

BOARD OF SUPERVISORY

Members of the Board of Supervisory during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Ms. Dam Ngoc Bich	Head of the Board of Supervisory	Appointed on 16 June 2008
Mr. Nguyen Huu Duc	Vice Head of the Board of Supervisory	Appointed on 20 May 2009
Ms. Nguyen Thi Hong Uyen	Member	Appointed on 16 June 2008
Mr. Luong Duc Chinh	Member	Appointed on 16 June 2008
Mr. Bui Thanh Tam	Member	Appointed on 16 June 2008
Mr. Pham Hoa Binh	Member	Appointed on 20 May 2009

BOARD OF MANAGEMENT AND CHIEF ACCOUNTANT

Members of the Board of Management and Chief Accountant during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Mr. Nguyen Van Le	General Director	Reappointed on 8 May 2007
Mr. Dang Trung Dung	Deputy General Director	Appointed on 1 September 2006
Mr. Bui Tin Nghi	Deputy General Director	Appointed on 5 June 2007
Mr. Le Dang Khoa	Deputy General Director	Appointed on 10 April 2009
Mr. Pham Van Thang	Deputy General Director	Appointed on 1 August 2010
Ms. Ninh Thi Lan Phuong	Chief Accountant	Appointed on 27 July 2008

EVENTS SINCE THE BALANCE SHEET DATE

There have been no significant events occurring after the consolidated balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements.

AUDITORS

The auditors, Ernst & Young Vietnam Limited, have expressed their willingness to accept reappointment.

CSTATEMENT OF THE MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Bank's management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated state of affairs of the Bank and its subsidiary, and of their consolidated results and consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to:

REPORT OF THE BOARD OF MANAGEMENT (Continued)

- ▶ select suitable accounting policies and then apply them consistently;
- ▶ make judgments and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- ▶ prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Bank and its subsidiary will continue their business.

The Bank's management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Bank and its subsidiary and to ensure that the accounting records comply with the registered accounting system. It is also responsible for safeguarding the assets of the Bank and its subsidiary and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Bank's management has confirmed to the Board of Directors that the Bank has complied with the above requirements in preparing the accompanying consolidated financial statements.

On behalf of the Board of Management,



Mr. Nguyen Van Le
General Director

Hanoi, Vietnam

15 February 2010

REPORT OF THE BOARD OF MANAGEMENT (Continued)

INDEPENDENT AUDITORS' REPORT

To: *The Board of Directors of*
Saigon – Hanoi Commercial Joint Stock Bank

We have audited the accompanying consolidated balance sheet of Saigon – Hanoi Commercial Joint Stock Bank (“the Bank”) and its subsidiary as at 31 December 2010, and the related consolidated income statement, the consolidated statement of cash flows for the year then ended and the notes thereto (“the consolidated financial statements”) as set out on pages 5 to 62. The consolidated financial statements are of the responsibility of the Bank’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Basis of Opinion

We conducted our audit in accordance with Vietnamese and International Standards on Auditing applicable in Vietnam. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Bank’s management, as well as evaluating the overall consolidated financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

Opinion

In our opinion, the consolidated financial statements, in all material aspects, give a true and fair view of the consolidated financial position of the Bank and its subsidiary as at 31 December 2010 and of the consolidated results of its operations and the consolidated cash flows for the year then ended in accordance with the Vietnamese Accounting Standards and System for Credit Institutions and comply with other relevant financial and accounting regulations stipulated by the State Bank of Vietnam.

Ernst & Young Vietnam Limited Company

Vo Tan Hoang Van
Deputy General Director
Registered Auditor
Certificate No. 0264/KTV

Nguyen Chi Cuong
Auditor-in-charge
Registered Auditor
Certificate No.1103/KTV

Hanoi, Vietnam
15 February 2010

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEET as at 31 December 2010

	Notes	12/31/2010 VNDm	31/12/2009 VNDm
ASSETS			
Cash and cash equivalents	4	201,671	139,081
Balances with the State Bank of Vietnam ("the SBV")	5	505,232	920,132
Placements with and loans to other banks	6	11,636,741	6,357,324
Placements with other banks	6.1	11,636,741	6,357,324
Loans and advances to other banks		-	-
Provision for credit losses of loans to other banks		-	-
Trading securities	7	98,829	16,500
Trading securities		99,512	16,500
Provision for impairment of trading securities		(683)	-
Derivatives and other financial assets	8	-	3,663
Loans and advances to customers		24,103,032	12,701,664
Loans and advances to customers	9	24,375,588	12,828,748
Provision for credit losses	10	(272,556)	(127,084)
Investment securities	11	8,767,942	4,865,643
Available-for-sale securities	11.1	7,481,361	3,335,951
Held-to-maturity securities	11.2	1,300,000	1,540,500
Provision for impairment of investment securities		(13,419)	(10,808)
Long-term investments	12	333,389	269,799
Investments in subsidiary		-	-
Investments in joint ventures		-	-
Investments in associates		-	-
Other long-term investments		333,389	269,799
Provision for impairment of long-term investments		-	-
Fixed assets	13	1,526,154	853,627
<i>Tangible fixed assets</i>	<i>13.1</i>	<i>126,554</i>	<i>126,040</i>
Cost		176,765	159,197
Accumulated depreciation		(50,211)	(33,157)
<i>Financial leases</i>		-	-
Cost		-	-

CONSOLIDATED BALANCE SHEET (continued)
as at 31 December 2010

	Notes	12/31/2010 VNDm	31/12/2009 VNDm
Accumulated depreciation		-	-
<i>Intangible assets</i>	13.2	1,399,600	727,587
Cost		1,406,366	729,942
Accumulated amortisation		(6,766)	(2,355)
Investment properties		-	-
Cost		-	-
Accumulated depreciation		-	-
Other assets	14	3,859,871	1,341,764
Receivables		2,030,462	419,678
Interest and fee receivables		957,083	307,391
Deferred income tax assets		-	-
Other assets	14.3	872,326	615,415
<i>In which: Goodwill</i>		-	-
Provision for other assets		-	(720)
TOTAL ASSETS		51,032,861	27,469,197

The accompanying notes from 1 to 45 form part of these consolidated financial statements.

	Notes	12/31/2010 VNDm	31/12/2009 VNDm
LIABILITIES			
Borrowings from the Government and the SBV	15	903,716	-
Deposits and borrowings from other banks	16	13,271,539	9,943,404
Deposits from other banks	16.1	13,271,539	9,943,404
Borrowings from other banks		-	-
Deposits and other amounts due to customers	17	25,633,644	14,672,147
Derivatives and other financial liabilities	8	2,900	-
Other borrowed funds	18	380,398	31,884
Valuable papers issued by the Bank	19	5,745,356	-
Other liabilities		912,094	404,717
Interest and fee payables		685,020	171,248

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEET (continued) as at 31 December 2010

	Notes	12/31/2010 VNDm	31/12/2009 VNDm
Deferred income tax liabilities		-	-
Other payables	20	219,144	229,910
Provision for off-balance sheet commitments	10	7,930	3,559
TOTAL LIABILITIES		46,849,647	25,052,152
OWNERS' EQUITY			
Owners' equity and Reserves	22	4,183,214	2,417,045
Capital		3,590,259	2,043,043
Contributed capital by shareholders		3,497,519	2,000,000
Capital for purchase of fixed assets		-	-
Capital surplus		98,000	48,000
Treasury shares		(5,260)	(4,957)
Preference shares		-	-
Others		-	-
Reserves		169,291	102,880
Foreign currency translation reserve		-	-
Asset revaluation reserve		-	-
Retained earnings		423,664	271,122
TOTAL OWNERS' EQUITY		4,183,214	2,417,045
TOTAL LIABILITIES AND OWNERS' EQUITY		51,032,861	27,469,197

The accompanying notes from 1 to 45 form part of these consolidated financial statements.

CONSOLIDATED BALANCE SHEET (continued)
as at 31 December 2010

OFF-BALANCE SHEET ITEMS

Contingencies

Credit guarantees

Letters of credit

Other guarantees

Notes	12/31/2010 VNDm	31/12/2009 VNDm
	-	8,981
	587,664	682,890
	681,901	520,478
37	1,269,565	1,212,349

Prepared by

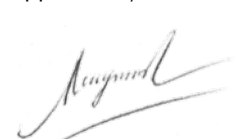


Mr. Dao Van Quy
Accountant

Hanoi, Vietnam

15 February 2010

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by




Mr. Nguyen Van Le
General Director

The accompanying notes from 1 to 45 form part of these consolidated financial statements.

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED INCOME STATEMENT for the year ended 31 December 2010

	Notes	2010 VNDm	2009 VNDm
Interest and similar income	25	3,736,848	1,662,188
Interest and similar expenses	26	(2,520,683)	(1,018,747)
Net interest and similar income		1,216,165	643,441
Fee and commission income		126,645	78,031
Fee and commission expenses		(20,181)	(17,949)
Net fee and commission income	27	106,464	60,082
Net gain/(loss) from foreign currency trading	28	53,138	52,487
Net gain/(loss) from trading securities	29	9,527	31,939
Net gain/(loss) from investment securities	30	56,692	43,361
Other operating income		52,029	14,180
Other operating expenses		(14,945)	(2,434)
Net gain/(loss) from other operating activities	31	37,084	11,746
Dividend income	32	7,090	16,936
TOTAL OPERATING INCOME		1,486,160	859,992
Payroll		(279,833)	(143,449)
Depreciation and amortization charges	13	(21,465)	(17,996)
Other operating expenses		(378,286)	(178,688)
TOTAL OPERATING EXPENSES	33	(679,584)	(340,133)
Profit from operating activities before provision for credit losses		806,576	519,859
Provision for credit losses	10	(221,475)	(108,501)
Provision reversal	10	71,632	3,832
PROFIT BEFORE TAX		656,733	415,190
Current enterprise income tax		(162,404)	(96,785)
Deferred enterprise income tax	21.1	-	-
Enterprise income tax ("EIT")		(162,404)	(96,785)
NET PROFIT FOR THE YEAR		494,329	318,405
Earnings per share (VND/share)	23	2,178	1,592

Prepared by



Mr. Dao Van Quy
Accountant

Hanoi, Vietnam

15 February 2010

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by



Mr. Nguyen Van Le
General Director

The accompanying notes from 1 to 45 form part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF RETAIN EARNINGS
as at and for the year ended 31 December 2010

	Notes	2010 VNDm	2009 VNDm
RETAINED EARNINGS AT THE BEGINNING OF THE YEAR		271,122	167,512
Net profit for the year		494,329	318,405
RETAINED EARNINGS BEFORE APPROPRIATIONS		765,451	485,917
Less:			
Appropriation to reserves created for previous year	22	(22,082)	(5,024)
Temporarily appropriation to reserves for current year	22	(70,257)	(49,876)
Dividend payment for previous year	22	(249,403)	(159,836)
Others	22	(45)	(59)
RETAINED EARNINGS AT THE END OF THE YEAR		423,664	271,122
<i>In which:</i>			
Advance for current year dividend		159,603	159,606
Retained profit for fund allocation and further distribution to shareholders		264,061	111,516

Prepared by



Mr. Dao Van Quy
Accountant

Hanoi, Vietnam

15 February 2010

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by



Mr. Nguyen Van Le
General Director

The accompanying notes from 1 to 45 form part of these consolidated financial statements.

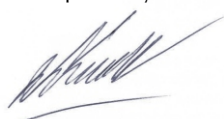
CONSOLIDATED STATEMENT OF CASH FLOW
for the year ended 31 December 2010

	Notes	2010 VNDm	2009 VNDm
OPERATING ACTIVITIES			
Interest and similar income proceeds		2,565,728	1,608,021
Interest and similar expense disbursements		(1,996,899)	(980,452)
Fees and commission income proceeds		106,464	60,082
Net gain/(loss) from foreign currency, gold and securities trading		634,645	(35,538)
Other operating income proceeds		7,039	10,551
Proceeds from bad debts written-off		1,128	1,197
Employee and other administrative expense disbursements		(658,796)	(327,964)
Enterprise income tax paid during the year	21	(116,853)	(74,071)
Net cash flows from operating profit before changes in operating assets and liabilities		542,456	261,826
Changes in operating assets			
(Increase)/decrease in due from banks		(1,846,575)	(539,946)
(Increase)/decrease in trading and investment securities		(3,983,578)	(2,423,694)
(Increase)/decrease in derivatives and other financial assets		3,663	(3,294)
(Increase)/decrease in loans and advances to customers		(11,546,840)	(6,576,049)
Decrease in provision for loan losses and provision for impairment of investment securities & long-term investments		(37)	-
(Increase)/decrease in other assets		(1,764,274)	(102,515)
Changes in operating liabilities			
Increase/(decrease) in borrowings from the Government and the SBV	15	903,716	-
Increase/(decrease) in due to banks		3,328,135	7,708,320
Increase/(decrease) in due to customers (including State Treasury)		10,961,498	5,164,004
Increase/(decrease) in valuable papers issued (except for long-term valuable papers issued disclosed in financing activities)	19	5,745,356	-
Increase/(decrease) in other borrowed funds		348,514	6,412
Increase/(decrease) in derivatives and other financial liabilities		2,900	-
Increase/(decrease) in other liabilities		96,880	255
Reserve utilization	22	-	(5,514)
Net cash flows from operating activities		2,791,814	3,489,805

CONSOLIDATED STATEMENT OF CASH FLOW (Continued)
for the year ended 31 December 2010

	Notes	2010 VNDm	2009 VNDm
INVESTING ACTIVITIES			
Purchase of fixed assets		(792,752)	(109,189)
Disposal of fixed assets disposal		-	-
Disbursements for disposal of fixed assets		-	-
Purchase of investment property		-	-
Proceeds from sale of investment property		-	-
Disbursements for sale of investment property		-	-
Investments in joint ventures, associates and others		(63,590)	(16,000)
Proceeds from sales of investment in joint ventures, associates and others		-	501,000
Dividend receipts from long-term investments in the year		6,851	7,475
Net cash flows from investing activities		(849,491)	383,286
FINANCING ACTIVITIES			
Increase in chartered capital		1,547,519	-
Proceeds from subordinated debts to increase tier 2 capital		-	-
Repayment of subordinated debts to reduce tier 2 capital		-	-
Dividends payment to shareholders		(409,006)	(223,465)
Purchase of treasury shares	22	(303)	(2,606)
Proceeds from sale of treasury shares		-	-
Net cash flows from financing activities		1,138,210	(226,071)
Net increase/(decrease) in cash and cash equivalents		3,080,533	3,647,020
Cash and cash equivalents at the beginning of the year		6,421,537	2,774,517
Foreign exchange difference		-	-
Cash and cash equivalents at the end of the year	34	9,502,070	6,421,537

Prepared by

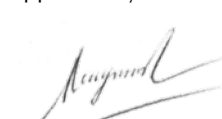


Mr. Dao Van Quy
Accountant

Hanoi, Vietnam

15 February 2010

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by



Mr. Nguyen Van Le
General Director

The accompanying notes from 1 to 45 form part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

1. CORPORATE INFORMATION

The Board of Management of Saigon – Hanoi Commercial Joint Stock Bank is pleased to present this report and the consolidated financial statements of the Bank and its subsidiary as at 31 December 2010 and for the year then ended.

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Mr. Nguyen Van Le	Member	Appointed on 16 June 2008
Mr. Nguyen Van Hai	Member	Appointed on 16 June 2008
Mr. Tran Ngoc Linh	Member	Appointed on 16 June 2008
Mr. Phan Huy Chi	Member	Appointed on 16 June 2008
Mr. Tran Thoai	Member	Appointed on 16 June 2008
Mr. Le Kien Thanh	Independent Member	Appointed on 10 August 2010

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

BOARD OF SUPERVISORY

Members of the Board of Supervisory during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Ms. Dam Ngoc Bich	Head of the Board of Supervisory	Appointed on 16 June 2008
Mr. Nguyen Huu Duc	Vice Head of the Board of Supervisory	Appointed on 20 May 2009
Ms. Nguyen Thi Hong Uyen	Member	Appointed on 16 June 2008
Mr. Luong Duc Chinh	Member	Appointed on 16 June 2008
Mr. Bui Thanh Tam	Member	Appointed on 16 June 2008
Mr. Pham Hoa Binh	Member	Appointed on 20 May 2009

BOARD OF MANAGEMENT AND CHIEF ACCOUNTANT

Members of the Board of Management and Chief Accountant during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Mr. Nguyen Van Le	General Director	Reappointed on 8 May 2007
Mr. Dang Trung Dung	Deputy General Director	Appointed on 1 September 2006
Mr. Bui Tin Nghi	Deputy General Director	Appointed on 5 June 2007
Mr. Le Dang Khoa	Deputy General Director	Appointed on 10 April 2009
Mr. Pham Van Thang	Deputy General Director	Appointed on 1 August 2010
Ms. Ninh Thi Lan Phuong	Chief Accountant	Appointed on 27 July 2008

EVENTS SINCE THE BALANCE SHEET DATE

There have been no significant events occurring after the consolidated balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements.

AUDITORS

The auditors, Ernst & Young Vietnam Limited, have expressed their willingness to accept reappointment.

CSTATEMENT OF THE MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Bank's management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated state of affairs of the Bank and its subsidiary, and of their consolidated results and consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

- ▶ select suitable accounting policies and then apply them consistently;
- ▶ make judgments and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- ▶ prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Bank and its subsidiary will continue their business.

The Bank's management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Bank and its subsidiary and to ensure that the accounting records comply with the registered accounting system. It is also responsible for safeguarding the assets of the Bank and its subsidiary and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Bank's management has confirmed to the Board of Directors that the Bank has complied with the above requirements in preparing the accompanying consolidated financial statements.

On behalf of the Board of Management,



Mr. Nguyen Van Le
General Director

Hanoi, Vietnam

15 February 2010

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

2. SIGNIFICANT ACCOUNTING POLICIES

2.1. Statement of compliance with Vietnamese Accounting Standards and System for Credit Institutions

The Board of Management confirms that the accompanying consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards and System for Credit Institutions.

2.2. Basis of presentation

The consolidated financial statements of the Bank, which are expressed in millions of Vietnamese Dong ("VNDm"), are prepared in accordance with Accounting System for Credit Institutions required under Decision 479/2004/QĐ-NHNN issued on 29 April 2004 by the Governor of the State Bank of Vietnam which was enacted from 1 January 2005 and decisions on amendment and supplementation of Decision 479/2004/QĐ-NHNN; Decision 16/2007/QĐ-NHNN issued on 18 April 2007 by the Governor of the State Bank of Vietnam; Vietnamese Accounting Standards and related regulations issued by the Ministry of Finance as per:

- ▶ Decision 149/2001/QĐ-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- ▶ Decision 165/2002/QĐ-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- ▶ Decision 234/2003/QĐ-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- ▶ Decision 12/2005/QĐ-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- ▶ Decision 100/2005/QĐ-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

Các báo cáo tài chính hợp nhất kèm theo được lập trên cơ sở tuân thủ các nguyên tắc và thông lệ kế toán được The accompanying consolidated financial statements have been prepared using accounting principles, procedures and reporting practices generally accepted in Vietnam. Accordingly, the accompanying consolidated balance sheet, consolidated income statement, consolidated statement of retained earnings, consolidated statement of cash flows and notes to the consolidated financial statements and their utilization are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the Bank and its subsidiary's financial position, financial performance and their cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

Accounting Standards have been issued but not yet effective

Circular 210/2009/TT-BTC guides to apply the International Financial Reporting Standards about presenting the financial statements and disclosing information on financial instruments in Vietnam

On 6 November 2009, the Ministry of Finance issued Circular 210/2009/TT-BTC which provided the implementation guidance to the International Financial Reporting Standards about presenting the financial statements and disclosing information on financial instruments. This Circular regulates to disclose extra information; therefore it effects the presentation of financial instruments in financial statement. This guidance will come to since 1 January 2011.

2.3 Fiscal year

The Bank and its subsidiary's fiscal year start on 1 January and ends on 31 December.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

2.4. Basis of consolidation

The consolidated financial statements comprise the financial statements of the Bank and its subsidiary as at 31 December 2010. For the purpose of consolidating, the subsidiary's financial statements are prepared for the same reporting year and under consistent accounting policies with the parent's.

All intra-group balances, transactions, including accrued interests, income, expenses, profits and losses resulting from intra-group transactions are eliminated in full.

The financial statements of subsidiary, as presented in Note 1, are fully consolidated starting from the date the Bank had the control over the subsidiary. The control exists as the Bank has power to either directly or indirectly governs the subsidiary's operations or financial policies so as to obtain benefits from subsidiary's activities. The operating results of subsidiary acquired or disposed of during the year are included in the consolidated income statement from the date of acquisition or up to the date of disposal, as appropriate.

2.5. New accounting policies

In the year 2010, the Bank has adopted Circular 244/2009/TT-BTC dated 31 December 2009 of the Ministry of Finance providing guidance on amending and supplementing the enterprise accounting regime. According to this Circular, the following changes have been made in the accounting policies from 1 January 2010:

- ▶ Regarding stock dividends and bonus shares, the Bank did not recognize the income at stocks' face value but only update the quantity of the stocks received.
- ▶ Bonus and Welfare Fund was reclassified from "Owners' Equity" to "Liabilities".

Furthermore, in 2010, the Bank has also adopted Circular 203/2009/TT-BTC dated 20 October 2009 providing guidance on the management, usage, and depreciation of fixed assets which was effective from 1 January 2010.

Due to the fact that Circular 244/2009/TT-BTC and Circular 203/2009/TT-BTC do not require retroactive adjustment, comparative figures as at and for the year ended 31 December 2009 did not include above-mentioned adjustments.

2.6. Loans and advances to customers

Loans and advances to customers are disclosed at the principal amounts outstanding at the end of the fiscal year.

2.7. Provision for credit losses

Loans and advances to customers should be classified and provided for in accordance with the Law on Credit Institutions effective from 1 October 1998, the Law on Amendment and Supplementation to a number of articles of the Law on Credit Institutions effective from 1 October 2004, Decision 1627/2001/QD-NHNN dated 31 December 2001 by the Governor of the State Bank of Vietnam on lending statutory, Decision 127/2005/QD-NHNN dated 3 February 2005 amending and supplementing Decision 1627/2001/QD-NHNN, Decision 493/2005/QD-NHNN dated 22 April 2005, and Decision 18/2007/QD-NHNN dated 25 April 2007 by the State Bank of Vietnam on loan classification and provision. Accordingly, loans are classified into Current, Special Mention, Substandard, Doubtful and Loss on the basis of payment arrears status and other qualitative factors.

Net loan and advance exposure for each borrower is calculated by subtracting from the loan balance the discounted value of collateral. Decision 493/2005/QD-NHNN and Decision 18/2007/QD-NHNN stipulated specific discount rates for certain accepted collaterals.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

as at and for the year ended 31 December 2010

Specific provision is made on the net loan and advance exposure of each borrower using fixed provision rates as follows:

Group	Name	Specific provision rate
1	Current	0%
2	Special Mention	5%
3	Substandard	20%
4	Doubtful	50%
5	Loss	100%

Loans which are classified as Substandard, Doubtful or Loss are considered as bad debts.

In accordance with Decision 493/2005/QD-NHNN, a general provision is made for credit losses which are yet to be identified during the loan classification and provision process and for the Bank's potential financial difficulties due to the deterioration in loan quality. As such, financial institutions are required to fully make and maintain a general provision at 0.75% of total loans and advances to customers, which are classified from group 1 to 4 within 5 years commencing from May 2005.

The provisions are recorded in the consolidated income statement as an expense and will be used to write off any credit losses incurred. According to Decision 493/2005/QD-NHNN, at the discretion of the Bank's Bad Debt Resolution Committee, the Bank can write off the loans that are classified in group 5 and of which the borrowers are bankrupted or liquidated (for corporate) or are deceased or missing (for individuals).

Details of loan classification, provision for credit loss and credit loss expenses as at and for the year ended 31 December 2010 are presented in Note 9.

2.8. Trading securities

Trading securities are debt securities, equity securities and other securities that the Bank and its subsidiary bought and held principally for the purpose of selling them in the near future in order to benefit from price differences.

Trading securities are recognized at cost at transaction date and continuously recorded at cost in the following accounting periods.

Income from trading securities is recognized on the cash basis

At the balance sheet date, trading securities are subject to review for impairment. Allowance for impairment is made when their carrying value is greater than their market value. Impairment losses are recognized into the separate income statement as "Net gain/(loss) from trading securities".

2.9. Investment securities

2.9.1. Available-for-sale securities

Available-for-sale investment securities include debt and equity securities which the Bank and its subsidiary hold for the purpose of investment. These securities are not frequently traded but could be sold at any time for profit; and the Bank and its subsidiary are not the founding shareholder; or the strategic shareholder, or have no certain power to participate in the financial and operating policy – making process evidenced by a written agreement on delegating personnel for representation on the Board of Directors/Board of Management.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Available-for-sale equity securities are always recognized at cost.

Available-for-sale debt securities are recorded at par value at transaction date. Accrued interest of the securities before buying (for debt securities with interest payment in arrears) or interest received in advance (for debt securities with interest payment in advance) is reflected in a separate account. Discount/premium, which is the negative/positive difference between the original cost and the amount including the par value plus (+) interest accrues before buying (if any) or minus (-) interest received in advance for distribution (if any), is also recorded in a separate account.

In next accounting periods, available-for-sale debt securities are continuously recognised at par value. The discount/premium (if any) is amortized on a straight-line basis till the maturity date to the consolidated income statement.

Accrued interest income is recognized on straight-line basis over the estimated remaining holding period of securities.

Available-for-sale securities are reviewed for impairment at the date of the balance sheet. Guidance on provision for impairment of available-for-sale debt securities has not been specified in current regulations by the State Bank of Vietnam and the Ministry of Finance. Provision for impairment of available-for-sale equity securities is made when their book values are greater than their market values.

The market prices of listed equity securities are determined based on the price on stock markets (which are the average prices on Ha Noi's Stock Exchange and the closing prices on Ho Chi Minh City's Stock Exchange) as at 31 December 2010.

The market values of unlisted equity securities, which have been registered in the Unlisted Public Companies market (UPCom), are the average price of the trading market at the day of provision.

The market values of unlisted equity securities which have not been registered in the Unlisted Public Companies market (UPCom) are the average of public price quotations of at least three (03) reputed and large securities companies in the market. Others are recorded at cost.

Any impairment loss is recognized in the consolidated income statement as "Net gain/(loss) from investment securities"

2.9.2. Held-to-maturity securities

Held-to-maturity securities are debt securities that the Bank and its subsidiary have the intention and ability to hold to maturity. These investment securities carry fixed or determinable payments and have fixed maturities. If these securities are sold before maturity date, they will be considered as trading securities or available-for-sale securities.

Held-to-maturity investment securities are recognized at par value as at transaction date. Accrued interest of the securities before buying (for debt securities with interest payment in arrears) or interest received in advance (for debt securities with interest payment in advance) is reflected in a separate account. Discount/premium, which is the negative/positive difference between the original cost and the amount including the par value plus (+) interest accrues before buying (if any) or minus (-) interest received in advance for distribution (if any), is also recorded in a separate account.

In next accounting periods, held-to-maturity securities are continuously recognised at par value. The discount/premium (if any) is amortized on a straight-line basis till the maturity date to the consolidated income statement.

Accrued interest income is recognized on a straight-line basis over the estimated remaining holding period of securities.

Held-to-maturity investments are subject to review for impairment. Allowance for impairment is recorded when the decline in value of the investment is other than temporary. Impairment losses are recognized in the consolidated income statement as "Net gain/(loss) from investment securities".

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

as at and for the year ended 31 December 2010

2.10. Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specific date in the future are not derecognized from the consolidated balance sheet. The corresponding cash receipt under these agreements is recognized as a liability item in the consolidated balance sheet, reflecting its economic substance as a loan to the Bank and its subsidiary. The difference between sale price and repurchase price is amortized over the life of the agreement using straight-line method to the consolidated income statement.

Conversely, securities purchased under agreements to resell at a specific date in the future are not recognized in the consolidated balance sheet. The corresponding cash paid under these agreements is recognized in the consolidated balance sheet as "Loans to customers". The difference between the purchase price and resale price is amortized over the life of the agreement using straight-line method to the consolidated income statement.

2.11. Other long-term investments

Equity securities are classified as other long term investments only when the Bank and its subsidiary hold less than 20% of voting rights and the Bank or its subsidiary is a founding shareholder or a strategic shareholder, or has certain power to participate in the financial and operating policy – making process evidenced by a written agreement on delegating personnel for representation on the Board of Directors/Board of Management.

Long-term investments are always recognized at cost.

Other long-term investments are subject to review for impairment at the consolidated financial statement date. Provision is made when the business entities invested are operating at loss (unless losses were previously stipulated in the business plan) in accordance with Circular 228/2009/TT-BTC dated 7 December 2009 by the Ministry of Finance. Provision for each financial investment is calculated as the difference between the actual contributed capital of the Bank and its subsidiary to the business entities and the existing chartered capital of the business entities times (x) the proportion of capital contributed by the Bank and its subsidiary to total capital contribution of parties in the business entities.

2.12. Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of a fixed asset comprises its purchase price plus any directly attributable costs of bringing the asset to working condition for its intended use.

Cost related to additions, improvements and renewals are capitalized while expenditures for maintenance and repairs are charged to the consolidated income statement.

When assets are sold or liquidated, their cost and accumulated amortisation are removed from the consolidated balance sheet and any gains or losses resulting from their disposal are recorded to the consolidated income statement.

2.13. Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a fixed asset comprises its purchase price plus any directly attributable costs of bringing the asset to working condition for its intended use.

Cost related to additions, improvements and renewals are capitalized while expenditures for maintenance and repairs are charged to the consolidated income statement.

When assets are sold or liquidated, their cost and accumulated depreciation are removed from the consolidated balance sheet and any gains or losses resulting from their disposal are recorded to the consolidated income statement.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

2.14. Leasing

2.14.1. Bank and its subsidiary as lessees

For operating leases, lease payments (excluding costs for services such as insurance and maintenance) are recognized as an expense on a straight-line.

2.14.2. Bank and its subsidiary as lessors

Operating lease assets are capitalized in lessors' consolidated balance sheet. Rental incomes are recorded in the consolidated income statement on a straight-line basis over the lease term without distinction to methods of rental payment. Expenses under operating leases, including depreciation of property, are reported as expense of the relevant fiscal year.

2.15. Depreciation and amortization

Depreciation and amortization of tangible fixed assets and intangible assets is calculated on a straight-line basis over the estimated useful life of the assets, which are as follows:

Buildings and building improvements	25 years
Machines and equipment	5 years
Motor vehicles	8 - 10 years
Office equipment	3 - 5 years
Other tangible assets	5 years
Land use right (*)	based on lease term
Computer software	5 years
Other intangible assets	20 years

(*): The cost of land use right with definite term is amortized over the lease term.

2.16. Recognition of income and expense

Interest income and expense are recognized in the consolidated income statement on accrual basis using nominal interest rate. The recognition of accrued interest income is suspended when a loan is either classified from group 2 to 5 according to Decision 493/2005/QĐ-NHNN and Decision 18/2007/QĐ-NHNN. Suspended interest income is reverted to off-balance sheet and only recognized in the consolidated income statement upon actual receipt.

Fees and commissions are recognized when incurred.

Dividend income by cash on equity investment is recognized in the consolidated income statement when the Bank and its subsidiary's right to receive the payment is established. Stock dividends and bonus shares received are not recognized as income of the Bank and its subsidiary, but only updated the quantity of shares.

2.17. Foreign currency transactions

The Bank maintains its accounting system, records all transactions in original currencies, and translates into VND at the end of each business day. Monetary assets and liabilities denominated in foreign currencies at the date of consolidated financial statements are translated into VND using exchange rates of interbank foreign exchange market at the business date (see list of exchange rates of applicable foreign currencies against VND as at 31 December in Note 45). Income and expenses arising from foreign currencies during the year are converted into VND at rates ruling at the transaction dates. Unrealized foreign exchange differences arising

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

as at and for the year ended 31 December 2010

from the translation of monetary assets and liabilities during the fiscal year are recorded in the consolidated balance sheet as "Foreign currency translation reserve" and transferred to the consolidated income statement at year end.

2.18. Enterprise income taxes

Current tax

Current tax assets and liabilities for the current and prior years are measured at the amount expected to be paid to (or recovered from) the taxation authorities. The tax rates and tax laws are applied and enacted at the consolidated balance sheet date.

Current tax should be charged or credited directly to the consolidated income statement except items related to the tax that are credited or charged, in the same or a different period, directly to equity, in which case current tax is also charged or credited directly to equity.

Current tax assets and liabilities are only offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the Bank and its subsidiary intend to settle their current tax assets and liabilities on a net basis.

The Bank and its subsidiary's tax returns are subject to examination by the tax authorities. Due to the ambiguity associated with the applicability of tax laws and regulations in Vietnam, amounts reported in the consolidated financial statements could be changed at a later date upon final determination by the tax authorities.

Deferred tax

Deferred tax is provided on temporary differences between the tax base of assets and liabilities and their carrying amount for financial reporting purpose at the consolidated balance sheet date.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- ▶ Where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- ▶ Where taxable temporary differences are associated with investments in subsidiaries, associates and joint ventures and the Bank and its subsidiary has the ability to control the time of reverting these temporary differences and it is likely that these temporary differences will not be reverted in the foreseeable future.

Deferred enterprise income tax assets are levied on deductible temporary differences. Deductible amounts carried over to subsequent years of taxable losses, and unutilized tax advantages when it is likely that the enterprise makes earnings in foreseeable future to use deductible temporary differences, taxable losses and tax advantages, except:

- ▶ Where the deferred tax asset arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.
- ▶ Where taxable temporary differences are associated with investments in subsidiaries, associates and joint ventures and it is likely that these temporary differences will be reverted in foreseeable future and the Bank will make taxable earnings to use these temporary differences.

The carrying amount of deferred income tax assets is reviewed at each consolidated balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Unrecognized deferred income tax assets are reassessed at each consolidated balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset realized or the liability is settled based on tax rates and tax laws that have been enacted at the consolidated balance sheet date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognized directly to equity, in which case the deferred tax is also dealt in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxable entity and the same taxation authority and the Bank and its subsidiary intend to settle their current tax assets and liabilities on a net basis.

2.19. Cash and cash equivalents

Cash and cash equivalents as referred to in the consolidated statement of cash flows comprises cash, gold, jewellery, gemstones, current accounts with the SBV, treasury bills and other short term valuable papers that are qualified to be discounted, amounts due from banks with an original maturity of three months.

2.20. Statutory reserves

According to Decree 146/2005/ND-CP dated 23 November 2005 issued by the Government on financial management regime for credit institutions, the Bank and its subsidiary should appropriate profit after tax of the fiscal year to create Supplementary Capital Reserve and Financial Reserve.

2.21. Fiduciary assets

Assets held in trust or in a fiduciary capacity are not reported in the consolidated financial statements since they are not assets of the Bank and its subsidiary.

2.22. Provision for off-balance sheet commitments

According to Decision 493/2005/QD-NHNN and Decision 18/2007/QD-NHNN by the SBV, credit institutions must classify guarantees, payment acceptances, and irrevocable loan commitments with specific effective date (generally called off-balance-sheet commitments) into groups as regulated in Article 6 of Decision 493/2005/QD-NHNN, namely Current, Special Mention, Substandard, Doubtful and Loss based on the overdue status and other qualitative factors and make provision for them.

Specific and general provision for off-balance-sheet commitments is calculated similarly to the provision for loans and advances to customers as described in Note 2.7. Provision expense is recorded as "Provision for credit losses" in the consolidated income statement and provision balance is recorded as "Other liabilities" in the consolidated balance sheet.

2.23. Other receivables

Apart from receivables from credit activities, other receivables are initially recognized at cost and always reflected at cost in the following accounting periods.

Provision for impairment loss is based on the overdue status of the receivable or estimated possible loss in case the receivable is not yet overdue but the debtors are bankrupted or liquidated (for corporate) or are deceased, missing or under legal claim (for individual). Provision expense is reflected in "Operating expense" on the income statement.

The provision is made in accordance with Circular No. 228/2009/TT-BTC issued by Ministry of Finance and dated 7 December 2009 as follows:

Overdue status	Allowance rate
From over six (06) months up to one (01) year	30%
From one (01) to two (02) years	50%
From two (02) to three (03) years	70%
Over three (03) years	100%

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

as at and for the year ended 31 December 2010

2.24. Currency derivatives contracts

2.24.1. Foreign currency Forwards and Swaps

For foreign currency forwards and swaps, the difference between equivalent VND amounts of foreign currency commitments to buy/sell using forward exchange rate and spot exchange rate at effective date of the contract, is recognized immediately as at the effective date of the contract in line “Derivatives and other financial assets” as an asset when it is positive, and line “Derivatives and other financial liabilities” as an liability when it is negative. The difference is subsequently amortized in the consolidated income statement as “Net gain/(loss) from foreign currency trading activities” using straight-line method over the term of the contracts. As at the balance sheet date, , commitments of foreign currency forward, swap and future contracts are re-measured using the official inter-bank exchange rate announced by the State Bank of Vietnam.

Gain or loss from revaluation is recorded in “Net gain/(loss) from trading of foreign currencies”.

2.24.2. Currency option contracts

Commitment amount for the currency option contracts is not recognized in the consolidated balance sheet. The fee paid or received is recorded as receivable or payable from/to derivative transactions, and is amortized to income or expense in the year using straight-line method over the maturity of the contracts. As at the consolidated balance sheet date, unrealized gain or loss arising from selling/buying option contracts are determined based on market value, cost of the contract, sales volume and maturity of the contract, and recorded in the consolidated income statements in “Net gain/(loss) from trading of foreign currencies”.

2.25. Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheet if, and only if, there is a currently enforceable legal right to offset financial assets against financial liabilities or vice-versa, and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

2.26. Use of estimates

The preparation of the consolidated financial statements requires the Board of Management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect incomes, expenses and the resultant provisions.

2.27. Employee benefits

2.27.1. Post employment benefits

Post employment benefits are paid to retired employees of the Bank and its subsidiary by the Social Insurance Agency which belongs to the Ministry of Labor, Invalids and Social Affairs. The Bank and its subsidiary are required to contribute to these post employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 16.00% of an employee’s basic salary on a monthly basis. The Bank and its subsidiary have no further obligation to fund the post employment benefits of their employees, other than the liability to pay Social Insurance Agency on a monthly basis.

The Bank and its subsidiary’s employees who are subject to early retirement due to restructuring are entitled to one month of basic salary for every 12 months of employment and half month of basic salary for each month of early retirement (maximum 30 months). Early retirement allowance is debited to termination allowance. Additionally, the Bank and its subsidiary also pay three (03) months of salary to these employees from their salary expense.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

2.27.2. Voluntary resignation and retrenchment benefits

Voluntary resignation benefits: the Bank and its subsidiary have the obligation, under Article 42 of the Vietnam Labor Code amended on 2 April 2002, to pay allowance arising from voluntarily resignation of employees, equal to one-half month's salary for each year of employment plus salary allowances (if any). From 1 January 2009, the average monthly salary used to calculate the voluntary resignation benefits would be adjusted at the end of the reporting date based on the average of the salaries of the previous six consecutive months.

Retrenchment benefits: the Bank and its subsidiary have the obligation, under Article 17 of the Vietnam Labor Code, to pay allowance to employees who are retrenched as a result of organizational restructuring or technological changes. In such case, the Bank and its subsidiary shall pay to employees an allowance for loss of work equivalent to the aggregate amount of one month salary for each year of employment, but no less than two months' salary. Changes in balance of allowance to employees are recorded in "Operating expenses" for current year.

While the obligations under Section 17 and 42 are compulsory, the implementation of these sections is subject to detailed guidance issued by the Ministry of Finance in implementing circulars. In accordance with Circular 64/1999/TT-BTC dated 7 June 1999 and Circular 82/2003/TT-BTC dated 14 August 2003 by the Ministry of Finance which superseded Circular 64/1999/TT-BTC, the Bank and its subsidiary are required to calculate retrenchment allowance between 1.00% and 3.00% per annum on the basic salary of the employees. The outstanding balance of employee termination reserve which was previously created at 5.00% from the profit after tax and after appropriation of Supplementary Capital Reserve in accordance with the guidance of Circular 64/1999/TT-BTC should be transferred to retrenchment allowance as provided under Circular 82/2003/TT-BTC.

In 2010, the Bank and its subsidiary have accrued for retrenchment allowance equal to 1.00% of the basic salary of the employees.

2.27.3. Unemployment Insurance

The Bank and its subsidiary have the obligation to contribute to the unemployment insurance fund at the amount equal to 1.00% of their insured employees' salaries and remunerations and withhold the same amount from the insured employees' salaries and remunerations to contribute to the Unemployment Insurance Fund in accordance with Circular 04/2009/TT-BLDTBXH providing guidance on implementation of the Decree 127/2008/ND-CP.

3. SEGMENT REPORTING

3.1. Segment reporting in terms of business fields

3.1. Thông tin báo cáo bộ phận theo lĩnh vực kinh doanh

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

		VNDm				
		Credit	Investment	Services	Treasury	Others
						Total
<i>For the year from 1 January to 31 December 2010</i>						
1. Income from credit activities		2,354,937	-	663	-	2,355,600
2. Income from investment activities		-	1,112,312	-	-	1,112,312
3. Income from treasury activities		-	-	-	438,991	438,991
4. Income from services		1,650	-	124,315	103	126,068
5. Income from foreign exchange activities		-	-	-	72,559	72,559
6. Income from derivatives		-	-	-	21,051	21,051
7. Income to allocate		6,978	113	1,633	5,418	32,502
8. Direct expenses		(237,415)	(5,901)	(20,986)	(2,705,240)	(2,969,542)
9. Capital income/expense to allocate		(1,884,824)	(919,949)	-	2,804,773	-
10. Expenses to allocate		(114,384)	(1,845)	(26,777)	(88,819)	(532,808)
Profit before tax		126,942	184,730	78,848	548,836	656,733
<i>As at 31 December 2010</i>						
1. Departmental assets		25,060,116	10,028,015	201,671	12,141,973	47,431,775
2. Assets to allocate		767,016	12,371	179,559	595,586	3,601,086
Total assets		25,827,132	10,040,386	381,230	12,737,559	51,032,861
1. Departmental liabilities		(7,930)	-	(118,753)	(46,503,820)	(46,630,503)
2. Liabilities to allocate		(46,677)	(753)	(10,927)	(36,244)	(219,144)
Total liabilities		(54,607)	(753)	(129,680)	(46,540,064)	(46,849,647)
Segment reporting in terms of geographic areas						
All of the Bank and its subsidiary's major activities are carried out in Vietnam.						

3.1. Segment reporting in terms of business fields

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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4. CASH AND CASH EQUIVALENTS

	31/12/2010 VNDm	31/12/2009 VNDm
Cash on hand in VND	129,659	85,175
Cash on hand in foreign currencies	72,012	53,906
	201,671	139,081

5. BALANCES WITH THE STATE BANK OF VIETNAM ("THE SBV")

	31/12/2010 VNDm	31/12/2009 VNDm
Current account at the SBV	505,232	920,132
Other current account	-	-
	505,232	920,132

Balances with the SBV include settlement and compulsory deposits. As at 31 December 2010, compulsory deposits in VND and settlement deposits in foreign currencies earn annual interest at rates of 1.20% p.a. and 0.10% p.a., respectively (as at 31 December 2009: 1.20% p.a. and 0.5% p.a., respectively).

In accordance with the regulations of the SBV, the Bank is required to maintain certain cash reserves with the SBV in the form of compulsory deposits, which are computed at 3.00% and 4.00% for demand deposits and deposits with terms of less than 12 months in VND and foreign currencies, respectively, and at 1.00% and 2.00% for deposits with terms of over 12 months in VND and foreign currencies, respectively. The Bank's average compulsory deposits in VND and foreign currencies in December 2010 were remained at VNDm 578,643 and USD 3,906,000 (or VNDm 73,952).

During the year, the Bank has complied with the SBV's requirements regarding the maintenance of the compulsory deposits with the SBV.

6. PLACEMENTS WITH AND LOANS TO OTHER BANKS

	31/12/2010 VNDm	31/12/2009 VNDm
Current accounts and deposits with other banks	11,636,741	6,357,324
Loans to other banks	-	-
	11,636,741	6,357,324

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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6.1. Placements with other banks

	31/12/2010 VNDm	31/12/2009 VNDm
Current accounts with other banks	5,972,772	121,308
In VND	5,841,606	10,022
In foreign currencies and gold	131,166	111,286
Term deposits with other banks	5,663,969	6,236,016
In VND	5,569,309	5,635,448
In foreign currencies and gold	94,660	600,568
	11,636,741	6,357,324

7. TRADING SECURITIES

Investments in trading securities as at 31 December 2010 include:

	31/12/2010 VNDm	31/12/2009 VNDm
Debt securities	-	-
Securities issued by the Government of Vietnam	-	-
Securities issued by other local credit institutions	-	-
Securities issued by local business entities	-	-
Securities issued by foreign entities	-	-
Equity securities	99,512	16,500
Securities issued by other local credit institutions	-	-
Securities issued by local business entities	99,512	16,500
Securities issued by foreign entities	-	-
Other trading securities	-	-
Provision for impairment of trading securities	(683)	-
	98,829	16,500

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

The listing status of trading securities is as follows:

	31/12/2010 VNDm	31/12/2009 VNDm
Debt securities	-	-
Listed	-	-
Unlisted	-	-
Equity securities	99,512	16,500
Listed	9,512	-
Unlisted	90,000	16,500
Other trading securities	-	-
Listed	-	-
Unlisted	-	-
	99,512	16,500

8. DERIVATIVES AND OTHER FINANCIAL INSTRUMENTS

	Total contract value (at exchange rate at the contract effective date) VNDm	Total book value (at exchange rate at balance sheet date)		
		Assets VNDm	Liabilities VNDm	Net value VNDm
<i>As at 31 December 2010</i>				
Currency derivatives	188,067	192,020	(194,920)	(2,900)
Forward contracts	138,164	142,117	(139,903)	2,214
Swap contracts	49,903	49,903	(55,017)	(5,114)
<i>As at 31 December 2009</i>				
Currency derivatives	721,327	416,958	(413,295)	3,663
Forward contracts	721,327	416,958	(413,295)	3,663

9. LOANS AND ADVANCES TO CUSTOMERS

	31/12/2010 VNDm	31/12/2009 VNDm
Loans to local business entities and individuals	24,270,103	12,813,853
Discounted valuable papers	450	12,093
Trusted loans	20,914	2,802
Other loans to local business entities and individuals	84,121	-
	24,375,588	12,828,748

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

	2010 average interest % p.a.	2009 average interest % p.a.
Commercial loans denominated in VND	14.22	11.99
Commercial loans denominated in foreign currencies	3.45	6.04

Commercial loans comprise short-term, medium-term and long-term loans including syndicated loans led by the Bank denominated in VND, USD and EUR.

9.1. Analysis of loans by quality

	31/12/2010 VNDm	31/12/2009 VNDm
Current	23,438,102	12,414,107
Special mention	596,555	56,445
Substandard	36,159	50,895
Doubtful	39,376	148,830
Loss	265,396	158,471
	24,375,588	12,828,748

9.2. Analysis of loans by original terms

	31/12/2010 VNDm	31/12/2009 VNDm
Short-term loans	15,670,135	7,555,672
Medium-term loans	5,390,058	3,924,482
Long-term loans	3,315,395	1,348,594
	24,375,588	12,828,748

9.3. Analysis of loans by ownership

Details of the Bank's loan portfolio by types of business entities as at year end are as follows:

	31/12/2010 VNDm	%	31/12/2009 VNDm	%
Corporate loans	13,720,512	56.29	9,657,554	75.28
Central state-owned enterprises	468,831	1.92	406,792	3.17
Provincial state-owned enterprises	33,129	0.14	56,005	0.44
State limited liability companies	800,505	3.28	609,842	4.76
Private limited liability companies	4,572,949	18.76	2,910,404	22.69

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

	31/12/2010 VNDm	%	31/12/2009 VNDm	%
State joint-stock companies	1,603,340	6.58	851,654	6.64
Other joint-stock companies	5,531,298	22.69	2,793,064	21.77
Partnerships	600	0.002	122,351	0.95
Private enterprises	235,048	0.96	186,205	1.45
Foreign invested enterprises	418,702	1.72	328,918	2.56
Co-operatives	56,110	0.24	1,392,319	10.85
Individual loans	10,487,185	43.02	3,071,612	23.94
Other loans	167,891	0.69	99,582	0.78
	24,375,588	100.00	12,828,748	100.00

9.4. Analysis of loans by sectors

The Bank's loan portfolio at year end comprises loans to entities in the following industrial sectors:

	31/12/2010 VNDm	%	31/12/2009 VNDm	%
Agricultural and forestry	1,165,427	4.78	2,656,136	20.70
Aquaculture	213,165	0.87	156,645	1.22
Mining	1,755,000	7.20	1,374,825	10.72
Processing	3,426,000	14.06	690,746	5.39
Electricity, petroleum & water	794,000	3.26	31,430	0.24
Construction	2,696,000	11.06	1,170,496	9.12
Wholesale and retail trade; repair of motor vehicles, motor cycles and personal goods	3,796,000	15.57	784,085	6.11
Hospitality	585,000	2.40	59,620	0.46
Transportation and communications	2,254,000	9.25	314,494	2.45
Financial services	593,753	2.44	184,490	1.44
Scientific research	84,500	0.35	39,663	0.31
Real estate development & property investment	206,200	0.85	86,194	0.67
Government agents	15,600	0.06	1,621	0.01
Education and training	175,000	0.72	5,600	0.05
Healthcare and community development	45,700	0.19	25,272	0.20
Recreational, cultural, sporting activities	42,500	0.17	1,445	0.01

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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	31/12/2010 VNDm	%	31/12/2009 VNDm	%
Community, social and personal service activities	5,855,000	24.02	330,543	2.58
Households services	120,400	0.49	877	0.01
International activities	9,393	0.04	30,634	0.24
Others	542,950	2.22	4,883,932	38.07
	24,375,588	100.00	12,828,748	100.00
	24.375.588	100,00	12.828.748	100,00

10. PROVISION FOR CREDIT LOSSES

Details of provision for credit losses in the consolidated balance sheet as at 31 December 2010 are as follows:

	VNDm
Provision for credit losses	272,556
Provision for contingent liabilities and off-balance sheet commitments	7,930
	280,486

Changes in the provision for credit losses in the current year are summarized below:

	Specific provision VNDm	General provision (*) VNDm	Total VNDm
Opening balance	74,414	56,229	130,643
Provision expense in the year	74,877	146,598	221,475
Reversal of provision during the year	(41,559)	(30,073)	(71,632)
Bad debts written off during the year	-	-	-
Closing balance	107,732	172,754	280,486

Changes in the provision for credit losses in the previous year are summarized below:

	Specific provision VNDm	General provision (*) VNDm	Total VNDm
Opening balance	11,849	14,125	25,974
Provision expense in the year	66,254	42,247	108,501
Reversal of provision during the year	(3,689)	(143)	(3,832)
Bad debts written off during the year	-	-	-
Closing balance	74,414	56,229	130,643

(*) General provision includes general provision for loans to customers and for off-balance sheet commitments.

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

The breakdown of loan classification and provision for the year ended 31 December 2010 as required by Decision 493/2005/QĐ-NHNN, Decision 18/2007/QĐ-NHNN and the Bank's own policy is as follows:

Classification	Loan balance(**)	Required specific provision VNDm	Required general provision VNDm	Total required provision VNDm
Current	21,180,589	-	158,854	158,854
Special mention	693,413	12,059	5,201	17,260
Substandard	25,291	1,163	190	1,353
Doubtful	77,177	6,245	579	6,824
Loss	266,705	88,265	-	88,265
Reverse repurchase agreement of the subsidiary	74,435	-	-	-
Reverse repurchase agreement due in December	198,654	-	-	-
	22,516,264	107,732	164,824	272,556

Provision for contingent liabilities and off-balance sheet commitments as at 31 December 2010:

Classification	Balance(**) VNDm	Required specific provision VNDm	Required general provision VNDm	Total required provision VNDm
Current	1,057,289	-	7,930	7,930
Special mention	-	-	-	-
Substandard	-	-	-	-
Doubtful	-	-	-	-
Loss	-	-	-	-
Off-balance sheet commitment expired in December	147	-	-	-
	1,057,436	-	7,930	7,930

(**): Balance as at 30 November 2010

As at 31 December 2010, the Bank has fully created provision for outstanding balances of loans and advances to customers as at 30 November 2010 including both specific provision and general provision in accordance with Decision 493/2005/QĐ-NHNN and Decision 18/2007/QĐ-NHNN issued by the SBV.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

11. INVESTMENT SECURITIES

	31/12/2010 VNDm	31/12/2009 VNDm
Available-for-sale securities	7,481,361	3,335,951
<i>Debt securities</i>	7,461,235	3,316,013
Securities issued by the Government of Vietnam	350,000	-
Securities issued by other local credit institutions	3,001,686	602,095
Securities issued by local business entities	4,109,549	2,713,918
Securities issued by foreign entities	-	-
<i>Equity securities</i>	20,126	19,938
Securities issued by other local credit institutions	11,328	11,200
Securities issued by local business entities	8,798	8,738
Securities issued by foreign entities	-	-
Provision for available-for-sale securities	(13,419)	(10,808)
Held-to-maturity securities	1,300,000	1,540,500
Securities issued by the Government of Vietnam	1,000,000	1,040,500
Securities issued by other local credit institutions	300,000	500,000
Securities issued by local business entities	-	-
Securities issued by foreign entities	-	-
Provision for held-to-maturity securities	-	-
	8,767,942	4,865,643

11.1. Available-for-sale securities

11.1.1. Debt securities

Details of available-for-sale debt securities held by the Bank and its subsidiary as at year end are as follows:

	31/12/2010		31/12/2009	
	Face value VNDm	Carrying value VNDm	Face value VNDm	Carrying value VNDm
Bonds issued by the Government	350,000	350,000	-	-
Bonds issued by the Government in VND	350,000	350,000	-	-
Securities issued by other local credit institutions	3,007,370	3,001,686	600,000	602,095
Bonds issued by Bank for Investment and Development of Vietnam	300,000	301,093	300,000	302,095
Bonds issued by Hanoi Building Commercial J.S. Bank	230,000	230,000	100,000	100,000

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

	31/12/2010		31/12/2009	
	Face value VNDm	Carrying value VNDm	Face value VNDm	Carrying value VNDm
Bonds issued by Saigon Thuong tin Commercial J.S. Bank	100,000	100,000	100,000	100,000
Bonds issued by Maritime Commercial J.S. Bank	100,000	100,000	100,000	100,000
Bonds issued by Vietnam International J.S.Bank	2,189,320	2,189,320	-	-
Bonds issued by Vietnam Bank for Agriculture and Rural Development.	88,050	81,273	-	-
Securities issued by economic entities	4,136,000	4,109,549	2,716,000	2,713,918
Bonds issued by Lilama Corporation	36,000	36,000	36,000	36,000
Bonds issued by No.1 Construction Corporation	300,000	300,000	300,000	300,000
Bonds issued by Phu Hoang Anh JSC.	100,000	100,000	100,000	100,000
Bonds issued by Gentraco JSC.	50,000	50,000	-	-
Bonds issued by Song Da Investment and Construction JSC.	300,000	300,000	-	-
Bonds issued by other business entities	3,350,000	3,323,549	2,280,000	2,277,918
	7,493,370	7,461,235	3,316,000	3,316,013

Bonds issued by the Government in VND have term of five (05) years with the interest rates of 11.40% p.a; interest is paid annually.

Bonds issued by Bank for Investment and Development of Vietnam mature after five (05) years since issued date, and have interest rates of 8.15% p.a. and 9.50% p.a., interest is paid annually.

There are two series of bonds issued by Hanoi Building Commercial Joint Stock Bank. The first series have term of two (02) years; interest is to be paid annually. Interest rate for the first year is 10.50% p.a. and 13.80% p.a. for the second year. The second series have term of two (02) years; interest of 13.35% p.a. for the first year was paid in advance. Interest rate for the second year is determined by 1.80% p.a. plus (+) average interest rate of 12 – month VND denominated saving deposits whose interest is paid at maturity (in case there is not such rate for 12 – month term, the one with similar term is accepted) of four big banks in Vietnam, including Bank for Investment and Development of Vietnam (Main Transaction Office 1), The Bank for Foreign Trade of Vietnam (Main Transaction Office), Vietnam Industrial Commercial Bank (Hanoi Branch), and Vietnam Bank of Agriculture and Rural Development (Main Transaction Office) at transaction date.

Bonds issued by Saigon Thuong Tin Commercial Joint Stock Bank have term of three (03) years with interest rate of 10.50% p.a. for the first year, 12.00% p.a. for the second year, and floating rate for the third year (determined by 2.75% p.a. plus (+) average interest rate of four big commercial banks in Vietnam for 12 – month VND denominated saving deposits whose interest is paid at maturity; or 150% of basic interest rates announced by the SBV at the date of interest determination and the highest rates permitted by Decision 16/2008/QĐ-NHNN dated 16 May 2008 of the Governor of the SBV. The method which

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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leads to lower rate is applied). Interest is paid annually.

Bonds issued by Maritime Commercial Joint Stock Bank have term of two (02) years, interest, which is paid annually, is at the rate of 10.50% p.a. for the first year and 12.00% p.a. for the second year.

Bonds issued by Vietnam International Joint Stock Bank in VND have term of one (01) years, interest is paid as lump sum at maturity at interest rates of 12.00% p.a.

Bonds issued by Vietnam International Joint Stock Bank in USD have term of one (01) years, interest is paid as lump sum at maturity at interest rates of 4.00% p.a.

Bonds issued by Vietnam Bank for Agriculture and Rural Development have term of ten (10) years with the interest rate of 9.80% p.a. for the first five (05) years and 10.40% p.a. for the next five (05) years; interest is paid annually. Vietnam Bank for Agriculture and Rural Development can repurchase with maximum of 100% of the bond within the last five (05) years (at the issue date) when the SBV approved in writing.

Bonds issued by Lilama Corporation have term of five (05) years at interest rate of 8.80% p.a. Interest is paid annually.

Bonds issued by No.1 Construction Corporation have term of three (03) years and interest of 12.00% p.a. for the first year, 15.00% p.a. for the next six-month period. Interest rate is to be determined every 6 months since then (at 3.00% p.a. plus (+) average interest of Vietnam International Joint Stock Commercial Bank and SHB for 12-month saving deposits whose interest is paid at the maturity.) Interest is paid every 6 months from the second year.

Bonds issued by Phu Hoang Anh JSC. have term of three (03) years, interest paid every 6 months at rates of 11.00% p.a., 14.90% p.a., and 17.00% p.a., respectively for the first three interest payments. Interest rate floats since then and is calculated at 3.50% p.a. plus (+) Ho Chi Minh Housing Development Bank's interest rate for 12-month deposits whose interest is paid at maturity, yet interest rate is not lower than 11.00% p.a.

Bonds issued by Gentraco JSC. have term of three (03) years, interest rate for the first year is 15.00% p.a. Interest rate floats once a year since the second year, and is calculated at 3.00% p.a. plus (+) average interest rate for 12-month deposit, whose interest paid at maturity, of four large banks (The Bank for Foreign Trade of Vietnam, Vietnam Industrial Commercial Bank, Bank for Investment and Development of Vietnam and Vietnam Bank of Agriculture and Rural Development).

Bonds issued by Song Da Investment and Construction JSC. have term of five (05) years, interest rate of 13.00% p.a. for the first year. Interest rate floats once a year since the second year, and is calculated at 2.50% p.a. plus (+) average interest rate for 12-month deposit, whose interest paid at maturity of Head office of four large banks (The Bank for Foreign Trade of Vietnam, Vietnam Industrial Commercial Bank, Bank for Investment and Development of Vietnam and Vietnam Bank of Agriculture and Rural Development).

Bonds issued by other economic entities have terms from two (02) to ten (10) years, interest is paid annually or at maturity upon each bond at rates ranging from 9.40% p.a. to 18.00% p.a.

11.1.2. Equity securities

Details of available-for-sale equity securities held by the Bank at year ended are as follows

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

	31/12/2010		31/12/2009	
	Cost VNDm	% ownership of the Bank	Cost VNDm	% ownership of the Bank
Investments in other local credit institutions	11,328		11,200	
Bank for Foreign Trade of Vietnam	10,533	0.09	10,440	0.09
Saigon Thuong tin Commercial Joint Stock Bank	795	0.002	760	0.01
Investment in economic entities	8,798		8,738	
Cuu Long – An Giang Fish Corporation	90	0.01	86	0.10
Refrigeration Electrical Engineering Corporation	1,540	0.02	1,540	0.27
Hanoi Maritime Holding Company	295	0.04	294	0.22
Thu Duc Housing Development Corporation	1,948	0.06	1,948	0.51
PV Drilling and Well Services Corporation	800	0.004	800	0.04
Ho Chi Minh City Infrastructure Investment JSC.	660	0.02	660	0.09
SMC Trading Investment JSC.	782	0.07	727	0.66
HAI Agrochem JSC.	913	0.07	913	0.63
Petroleum Technical Services Corporation	1,770	0.01	1,770	0.10
	20,126		19,938	

11.2. Held-to-maturity securities

	31/12/2010		31/12/2009	
	Face value VNDm	Carrying value VNDm	Face value VNDm	Carrying value VNDm
Government bonds	1,000,000	1,000,000	1,040,500	1,040,500
Bonds issued by the State Treasury	-	-	500	500
Bonds issued by the Government	1,000,000	1,000,000	1,040,000	1,040,000
Bonds issued by other credit institutions	300,000	300,000	500,000	500,000
Bills issued by Vietnam Bank for Agriculture and Rural Development	-	-	500,000	500,000
Bills issued by Vietnam Tin Nghia Commercial Joint Stock Bank	300,000	300,000	-	-
	1,300,000	1,300,000	1,540,500	1,540,500

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Bonds issued by the Government have term from three (03) to five (05) years, and interest is paid annually at the rate of ranging from 8.70% p.a. to 11.90% p.a. The Bank has the intention and ability to hold these bonds to maturity.

Bills issued by Vietnam Tin Nghia Commercial Joint Stock Bank have term of eleven (11) months and interest is paid at maturity at the rate of 10.49% p.a. The Bank has the intention and ability to hold these bonds to maturity.

12. LONG-TERM INVESTMENTS

	Other long-term investments (VNDm)
Balance as at 1 January 2010	269,799
Increase during the year	63,590
Decrease during the year	-
Provision for impairment	-
Balance as at 31 December 2010	333,389
Dự phòng giảm giá	-
Tại ngày 31 tháng 12 năm 2010	333.389

Details of other long-term investments as at 31 December 2010 are as follows:

	31/12/2010			31/12/2009		
	Cost VNDm	Carrying value VNDm	% wner-ship of the Bank	Cost VNDm	Carrying value VNDm	% wner-ship of the Bank
Nghe An Rubber Investment and Development JSC	600	600	0.40	600	600	0.40
Saigon – Hanoi Fund Management JSC.	5,200	5,200	10.40	5,200	5,200	10.40
Saigon – Hanoi Securities JSC.	98,180	98,180	9.22	41,090	41,090	10.01
Phuoc Hoa Rubber JSC.	27,859	27,859	0.62	27,859	27,859	0.62
An Viet Development JSC.	1,000	1,000	2.00	1,000	1,000	2.00
SHB – Vinacomin Insurance JSC.	30,000	30,000	10.00	30,000	30,000	10.00
Lilama SHB Investment and Construction JSC.	11,000	11,000	11.00	11,000	11,000	11.00
Nam Viet Investment and Finance JSC.	1,500	1,500	1.25	1,500	1,500	1.25
Son Lam Company Limited	135,000	135,000	10.69	135,000	135,000	10.69
SHB – Da Nang Sport JSC.	550	550	11.00	550	550	11.00
Gentraco Feed JSC.	8,000	8,000	10.00	8,000	8,000	10.00
An Thinh Real Estate JSC.	8,000	8,000	10.00	8,000	8,000	10.00
Gentraco Property Investment JSC.	2,500	2,500	5.00	-	-	-
Other entities	4,000	4,000	2.00	-	-	-
	333,389	333,389		269,799	269,799	

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13. FIXED ASSETS

13.1. Tangible fixed assets

Movements of tangible fixed assets during the year ended 31 December 2010 are as follows:

	Buildings & building improvements VNDm	Machines & equipment VNDm	Motor vehicles VNDm	Office equipment VNDm	Others VNDm	Total VNDm
Cost						
Opening balance	45,809	19,460	54,873	35,501	3,554	159,197
Additions in the year	1,480	956	7,515	6,791	827	17,569
Finished construction	-	-	-	-	-	-
Other increases	357	1,243	2,752	1,386	202	5,940
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Other decreases	-	(819)	(496)	(4,441)	(185)	(5,941)
Closing balance	47,646	20,840	64,644	39,237	4,398	176,765
Accumulated depreciation						
Opening balance	5,940	4,350	10,971	11,340	556	33,157
Charged for the year	2,386	3,633	5,169	6,499	1,081	18,768
Other increases	76	268	289	114	254	1,001
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Other decreases	(885)	(277)	(273)	(1,067)	(213)	(2,715)
Closing balance	7,517	7,974	16,156	16,886	1,678	50,211
Net book value						
As at 31 December 2009	39,869	15,110	43,902	24,161	2,998	126,040
As at 31 December 2010	40,129	12,866	48,488	22,351	2,720	126,554

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Movements of tangible fixed assets during the year ended 31 December 2009 are as follows:

	Buildings & building improvements VNDm	Machines & equipment VNDm	Motor vehicles VNDm	Office equipment VNDm	Others VNDm	Total VNDm
Cost						
Opening balance	42,592	12,199	35,102	21,821	1,100	112,814
Additions in the year	1,965	6,917	15,109	13,680	2,312	39,983
Finished construction	1,223	-	4,662	-	-	5,885
Other increases	29	894	-	-	142	1,065
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Other decreases	-	(550)	-	-	-	(550)
Closing balance	45,809	19,460	54,873	35,501	3,554	159,197
Accumulated depreciation						
Opening balance	3,638	2,267	4,576	5,007	159	15,647
Charged for the year	2,302	1,934	6,395	6,333	374	17,338
Other increases	-	149	-	-	23	172
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Other decreases	-	-	-	-	-	-
Closing balance	5,940	4,350	10,971	11,340	556	33,157
Net book value						
As at 31 December 2009	38,954	9,932	30,526	16,814	941	97,167
As at 31 December 2010	39,869	15,110	43,902	24,161	2,998	126,040

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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13.2. Intangible fixed assets

Movements of intangible assets during the year ended 31 December 2010 are as follows:

	Land use rights VNDm	Computer software VNDm	Other intangible assets VNDm	Total VNDm
Cost				
Opening balance	705,386	4,556	20,000	729,942
Additions in the year	674,992	1,432	-	676,424
Addition for the particular business	-	-	-	-
Other additions	-	-	-	-
Disposals	-	-	-	-
Other decreases	-	-	-	-
Closing balance	1,380,378	5,988	20,000	1,406,366
Accumulated depreciation				
Opening balance	322	700	1,333	2,355
Charged for the year	151	1,542	1,004	2,697
Other increases	-	1,050	664	1,714
Disposals	-	-	-	-
Other decreases	-	-	-	-
Closing balance	473	3,292	3,001	6,766
Net book value				
As at 31 December 2009	705,064	3,856	18,667	727,587
As at 31 December 2010	1,379,905	2,696	16,999	1,399,600

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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Movements of intangible fixed assets for the year ended 31 December 2009 are as follows:

	Land use rights VNDm	Computer software VNDm	Other intangible assets VNDm	Total VNDm
Cost				
Opening balance	705,386	3,135	20,000	728,521
Additions in the year	-	1,230	-	1,230
Other additions	-	-	-	-
Disposals	-	191	-	191
Other decreases	-	-	-	-
Closing balance	-	-	-	-
	705,386	4,556	20,000	729,942
Accumulated depreciation				
Opening balance				
Charged for the year	164	533	1,000	1,697
Other increases	158	167	333	658
Disposals	-	-	-	-
Other decreases	-	-	-	-
Closing balance	-	-	-	-
	322	700	1,333	2,355
Net book value				
As at 31 December 2008	705,222	2,602	19,000	726,824
As at 31 December 2009	705,064	3,856	18,667	727,587

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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14. OTHER ASSETS

	31/12/2010 VNDm	31/12/2009 VNDm
Interest and fee receivables	957,083	307,391
Construction in progress	167,766	69,007
Receivables	1,862,696	350,671
Provisions for impairment of other assets	-	(720)
Other assets	872,326	615,415
	3,859,871	1,341,764

14.1. Construction in progress

	31/12/2010 VNDm	31/12/2009 VNDm
Purchase of fixed assets		
Purchase of land use rights	101,188	53,949
Core banking	63,382	15,008
Others	3,196	50
	167,766	69,007

14.2. Receivables

	31/12/2010 VNDm	31/12/2009 VNDm
Internal receivables	17,652	48
Receivables from employees	5,704	48
Other internal receivables	11,948	-
External receivables	1,845,044	350,623
Receivables from customers	-	106,156
Deposits	115	16,414
Interest subsidies receivable from the SBV	18,550	20,994
Prepaid expense	78,803	15,312
Dividend advances	159,603	159,606
Advance for AMC's long term investment	198,782	-
Receivables of AMC	23,016	14,400
Advance for suppliers	1,296,520	-
Other receivables	69,655	17,741
	1,862,696	350,671

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

14.3. Other assets

	31/12/2010 VNDm	31/12/2009 VNDm
Trust assets	827,856	574,902
Prepaid expenses	40,887	38,274
Foreclosed assets	1,135	1,135
Others	2,448	1,104
	872,326	615,415

15. BORROWINGS FROM THE GOVERNMENT AND THE SBV

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Borrowings from the SBV</i>	903,716	-
Credit loans	-	-
Loans on discount and re-discount of valuable papers	903,716	-
Other borrowings	-	-
<i>Borrowings from Ministry of Finance</i>	-	-
<i>Other borrowings</i>	-	-
	903,716	-

16. DEPOSITS AND BORROWINGS FROM OTHER BANKS

	31/12/2010 VNDm	31/12/2009 VNDm
Deposits from other banks	13,271,539	9,943,404
Borrowings from other banks	-	-
	13,271,539	9,943,404

16.1. Deposits from other banks

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Demand deposits</i>	4,960,134	33,868
In VND	4,960,019	33,836
In gold and foreign currencies	115	32
<i>Term deposits</i>	8,311,405	9,909,536
In VND	8,089,399	8,961,446
In gold and foreign currencies	222,006	948,090
	13,271,539	9,943,404

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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17. CUSTOMER DEPOSITS AND OTHER AMOUNTS DUE TO CUSTOMERS

17.1. Analysis by products

	31/12/2010 VNDm	31/12/2009 VNDm
Demand deposits	4,160,698	4,082,545
Demand deposit in VND	3,744,717	3,879,991
Demand saving deposits in VND	6,026	2,385
Demand deposits in gold and foreign currencies	409,802	199,673
Demand saving deposits in gold and foreign currencies	153	496
Term deposits	21,354,186	10,402,050
Term deposit in VND	9,356,508	3,609,243
Term saving deposits in VND	10,252,097	5,573,781
Term deposits in gold and foreign currencies	364,486	311,253
Term saving deposits in gold and foreign currencies	1,381,095	907,773
Deposits for specific purpose	4	4,397
Margin deposits	118,756	183,155
Margin deposits in VND	64,324	147,513
Margin deposits in gold and foreign currencies	54,432	35,642
	25,633,644	14,672,147

	2010 average interest rate % p.a.	2009 average interest rate % p.a.
Demand deposits in VND	2.40	2.44
Demand saving deposits in VND	2.40	2.44
Demand deposits in USD	0.15	0.51
Demand saving deposits in USD	2.50	0.51
Term deposits in VND	11.10	8.71
Saving deposits in VND	10.50	9.06
Term saving deposits in USD	2.83	2.94

For term saving deposits, if customers withdraw before maturity, the applicable interest rate will be that for demand saving deposits.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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17.2. Analysis by customers

	31/12/2010 VNDm	31/12/2009 VNDm
Deposits from business entities	11,161,634	7,628,704
State-owned enterprises	4,401,412	3,195,582
Private enterprises and others	6,638,536	2,702,492
Foreign invested enterprises	121,686	1,730,630
Deposits from individuals	14,225,481	7,003,178
Deposits from others	246,529	40,265
	25,633,644	14,672,147

18. OTHER BORROWED FUNDS

	31/12/2010 VNDm	31/12/2009 VNDm
Funds borrowed in VND	379,507	31,014
Funds borrowed in foreign currencies	891	870
	380,398	31,884

18.1. Funds borrowed in VND

Details of funds borrowed in VND as at 31 December 2010 are as follows:

	31/12/2010			31/12/2009		
	Term	VNDm	Interest rate % p.a.	Term	VNDm	Interest rate % p.a.
Lending organizations						
Medium-term borrowings in VND from Rural Finance Project II (RDF II)	Over 18 months	59,507	11.64	Over 18 months	31,014	9.12
Borrowing from SDFC	12 months	320,000	16.80	-	-	-
		379,507			31,014	

Borrowings from Rural Finance Project II are borrowings from International Development Association (World Bank) through the Ministry of Finance to provide loans to households for rural development and poverty reduction purpose in Vietnam. The interest rate applicable for these borrowings is 11.64% p.a. (2009: 9.12% p.a.); loans to households bear interest rates as declared by the Bank in different periods.

Borrowings from Song Da Financial Joint Stock Company (SDFC) worth VNDb 320 on contract. The borrowings has term of 12 months, interest rate of 14.50% p.a. for the first payment. Interest rate floats once each three-month period. Interest is paid monthly.

18.2. Funds borrowed in foreign currencies

Details of funds borrowed as at year end are:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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			31/12/2010			31/12/2009		
			Term	VNDm	Interest rate % p.a.	Term	VNDm	Interest rate % p.a.
Lending organizations								
International Development Association	(World Bank)		20 years	891	0.75	20 years	870	0.75
				891			870	

19. VALUABLE PAPERS ISSUED BY THE BANK

	31/12/2010 VNDm	31/12/2009 VNDm
Promissory notes	4,213,790	-
Under 12 months	4,213,790	-
From 12 months up to 5 years	-	-
Convertible bonds	1,531,566	-
Under 12 months	-	-
From 12 months up to 5 years	1,531,566	-
Other valuable papers	-	-
	5,745,356	-

Promissory notes have terms from five (05) months to one (01) year and have interest rate ranging from 10.45% to 11.99% p.a.

Convertible bonds issued by the Bank on 10 April 2010 have term of one (01) year with par value of VND 100,000. Interest is at the rate of 10.48% p.a. and paid at maturity. Convertible rate is 1:10.

20. OTHER PAYABLES

	31/12/2010 VNDm	31/12/2009 VNDm
Internal payables	34,124	2,180
Payables to employees	138	814
Termination allowance reserve	1,323	1,366
Bonus and welfare fund	13,646	-
Other internal payables	19,017	-
External payables	185,020	227,730
Payables for construction and acquisition of fixed asset	6,468	6,463
Value Added Tax payable	2,854	3,666
Enterprise Income Tax payable	121,241	75,690
Other payables to the SBV	5,942	-

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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	31/12/2010 VNDm	31/12/2009 VNDm
Outstanding lodgment	33,367	45,748
Transfers payable	2,808	-
Deferred income (*)	-	29,560
Prepaid interest	10,430	23,170
Other payables	1,910	43,433
	219,144	229,910

(*): According to Article 21 – Circular 244/2009/TT-BTC dated 31 December 2009 by the Ministry of Finance, when the parent company contribute fixed assets to a subsidiary, it shall recognized the difference between the residual value and the revaluated value of contributed assets as other income or other expenses. Hence, the “Deferred income” incurred when the Bank contributed to a business entity which was amortized on a straight-line basis in previous years, is recognized as “Other operating income” in the consolidated income statement for the year ended 31 December 2010.

21. OBLIGATIONS TO THE STATE

	VNDm			
	Opening balance	Movements during the year		Closing balance
		Payable	Paid	
Value Added Tax	3,666	98,595	(99,407)	2,854
Value Added Tax on providing services	3,625	91,460	(93,780)	1,305
Value Added Tax on FX trading	41	7,135	(5,627)	1,549
Enterprise Income Tax	75,690	162,404	(116,853)	121,241
License Tax	-	117	(117)	-
Foreign Contractor Tax	-	781	(781)	-
Land used rights	-	125	(125)	-
Other taxes	2,620	21,241	(19,691)	4,170
Other fees and payables	-	1,443	(1,443)	-
	81,976	284,706	(238,417)	128,265

The Bank has the obligation to pay Enterprise Income Tax ("EIT") at the rate of 25% of taxable profits (2009: 25%).

The Bank and its subsidiary's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations of many types of transactions is susceptible to varying interpretations, amounts reported in the consolidated financial statements could be changed at a later date upon final determination by the tax authorities.

21.1. Current Enterprise Income Tax

Current Enterprise Income Tax payables are determined based on taxable income of the current period. Taxable income is different from the one reported in the consolidated income statement since taxable income excludes incomes which are eligible for tax or expense which is subtracted in prior year due to the differences

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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between the Bank's accounting policies and the current tax policies, and also excludes tax exempted income and non-deductible expenses. The current Enterprise Income Tax payables of the Bank and its subsidiary are calculated based on the statutory tax rates applicable until the year end.

	31/12/2010 VNDm	31/12/2009 VNDm
Operating profit before tax	656,733	415,190
<i>In which:</i>		
Profit before tax of the Bank	601,470	378,139
Profit before tax of the subsidiary	55,263	37,051
<i>Less</i>		
Dividend income exempted from EIT	(7,090)	(16,936)
Profit of the subsidiary which is separately taxed	(55,263)	(37,051)
Taxable income of the Bank	594,380	361,203
EIT expense of the Bank itself at the rate of 25% (2009: 25%)	148,595	90,301
EIT decrease due to adjustment to profit of the subsidiary	(8)	-
EIT expense of the subsidiary at the rate of 25%	13,817	6,484
Total EIT in the year	162,404	96,785
EIT payable at the beginning of the year	75,690	52,917
EIT paid during the year	(116,853)	(74,071)
Adjustments by tax authorities	-	59
EIT payable at the end of the year	121,241	75,690

22. OWNERS' EQUITY AND RESERVES

22.1. Statement of changes in owners' equity

Changes in owners' equity of the Bank in the year ended 31 December 2010 are described in the following table:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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Unit: VNDm

	Chartered capital	Capital surplus	Treasury shares	Investment and development fund	Financial reserve	Supplemental capital reserve	Bonus & welfare	Foreign currency translation reserve	Retained earnings/(Accumulated loss)	Total
Opening balance	2,000,000	48,000	(4,957)	13	65,039	33,900	3,928	-	271,122	2,417,045
Increase in the year	1,497,519	50,000	-	-	45,594	24,745	22,000	-	401,990	2,041,848
Capital increase in the year	1,497,519	50,000	-	-	-	-	-	-	-	1,547,519
Net profit for the year	-	-	-	-	-	-	-	-	494,329	494,329
Appropriation to reserves for previous year	-	-	-	-	54	28	22,000	-	(22,082)	-
Temporary appropriation to reserves for the current year	-	-	-	-	45,540	24,717	-	-	(70,257)	-
Transfer from reserves to capital	-	-	-	-	-	-	-	-	-	-
Treasury shares sold during the year	-	-	-	-	-	-	-	-	-	-
Other increases	-	-	-	-	-	-	-	-	-	-
Decrease in the year	-	-	(303)	-	-	-	(25,928)	-	(249,448)	(275,679)
Utilization in the year	-	-	-	-	-	-	(12,282)	-	-	(12,282)
Treasury shares bought during the year	-	-	(303)	-	-	-	-	-	-	(303)
Final dividend payment for previous year	-	-	-	-	-	-	-	-	(249,403)	(249,403)
Other decreases	-	-	-	-	-	-	(13,646)(*)	-	(45)	(13,691)
Closing balance	3,497,519	98,000	(5,260)	13	110,633	58,645	-	-	423,664(**)	4,183,214

(*): In accordance to Circular 244/2009/TT-BTC dated 31 December 2009 by the Ministry of Finance, Bonus and Welfare Funds are reclassified from "Other reserves" to "Other liabilities". This Circular does not require retrospective application, thus, the opening balance is not represented.

(**): In which, advance for current period dividend is VNDm 159,603 and remained profit for fund allocation and further distribution to shareholder is VNDm 264,061.

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

Detailed increases of the Bank's chartered capital in the year ended 31 December 2010 are as follows:

VNDm

	31/12/2010			31/12/2009		
	Total	Ordinary shares	Preference shares	Total	Ordinary shares	Preference shares
Contributed capital by shareholders	3,497,519	3,497,519	-	2,000,000	2,000,000	-
Capital surplus	98,000	98,000	-	48,000	48,000	-
Treasury shares	(5,260)	(5,260)	-	(4,957)	(4,957)	-
	3,590,259	3,590,259	-	2,043,043	2,043,043	-

Details of shares issued by the Bank at the year ended are as follows:

	31/12/2010 triệu đồng	31/12/2009 triệu đồng
<i>Shares registered for issuance</i>	350,000,000	200,000,000
<i>Shares sold to the public</i>	349,751,907	200,000,000
Ordinary shares	349,751,907	200,000,000
Preference shares	-	-
<i>Treasury shares</i>	496,186	467,596
Ordinary shares	496,186	467,596
Preference shares	-	-
<i>Outstanding shares</i>	349,255,721	199,532,404
Ordinary shares	349,255,721	199,532,404
Preference shares	-	-
<i>Face value of outstanding shares (VND)</i>	10,000	10,000

22.2. Statutory reserves of the Bank

On 23 November 2005, the Government issued Decree No. 146/2005/ND-CP regarding the financial management regime of credit institutions which was effective from 16 December 2005. Accordingly, commercial banks are required to make the following allocations of profit after tax to create statutory reserves:

	Percentage of profit after tax	Maximum rate
Supplementary capital reserve	Not regulated	Not regulated

The following reserves are calculated based on the profit after tax, and after deducting the allocation to the Supplementary capital reserve (remaining profit after tax):

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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	Percentage of profit after tax	Maximum rate
Financial reserve	10% of remaining profit after tax	25% of the chartered capital
Investment and development fund	Not regulated	Not regulated
Bonus and welfare funds	Not regulated	Not regulated

In fact, in 2010 the Bank and its subsidiary have appropriated following reserves based on the percentage of 2009 profit after tax as follows:

	Percentage of profit after tax
Supplementary capital reserve	5.00% of profit after tax
Financial reserve	10.00% of remaining profit after tax
Bonus and welfare funds	1.10% of remaining profit after tax

The utilization of these statutory reserves is in accordance with guidelines as discussed in Decree No. 146/2005/ND-CP.

22.3. Reserves of the subsidiary

SHB Debt Management and Asset Management one sole member Company Limited deducted from after-tax profits to establish reserve funds by applying the Bank's current rate. Besides, according to the regulation, the subsidiary appropriates the investment and development fund of 5.00% of the after- tax profit.

23. BASIC EARNINGS PER SHARE

Basic earnings per share is calculated by net profit distributed to shareholders of the Bank divided by weighted average number of outstanding ordinary shares in the year. Details of earning per share of the Bank are as follows:

	2010 VNDm	2009 VNDm
Net profit for appropriation	494,329	318,405
Less: bonus and welfare fund	-	-
Net profit distributable to shareholders	494,329	318,405
Weighted average number of outstanding ordinary shares (million shares)	227	200
Basic earnings per share (VND/share)	2,178	1,592

24. DIVIDENDS

The Bank has the intention to pay dividend in cash at the rate of 14.50% of the par value. During the year 2010, the Bank had paid interim dividend at the rate of 8.00%, which is equivalent to VNDm 159,606.

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

25. INTEREST AND SIMILAR INCOME

	2010 VNDm	2009 VNDm
Interest income from deposits with other banks	438,775	307,905
Interest income from loans to customers	2,210,494	836,896
Interest income from debt securities	833,266	275,313
Other interest income from credit activities	254,313	242,074
	3,736,848	1,662,188

26. INTEREST AND SIMILAR EXPENSES

	2010 VNDm	2009 VNDm
Interest and similar expenses for customer deposits	2,204,206	1,016,123
Interest and similar expenses for borrowings	63,326	2,418
Interest expense for issuance of valuable papers	251,983	-
Other expenses for credit activities	1,168	206
	2,520,683	1,018,747

27. NET FEE AND COMMISSION INCOME

	2010 VNDm	2009 VNDm
<i>Fee and commission income from</i>	126,645	78,031
Settlement services	31,543	18,071
Guarantee services	18,074	13,617
Treasury operations	4,122	756
Agency services	84	175
Consultancy services	1,217	-
Other services	71,605	45,412
<i>Fees and commission expenses for</i>	(20,181)	(17,949)
Settlement services	(7,287)	(4,180)
Guarantee services	-	(1,716)
Post and telecommunication fees	(7,843)	(5,426)
Treasury activities	(3,092)	-
Consultancy service	(311)	-
Other services	(1,648)	(6,627)
Net fee and commission income/(expense)	106,464	60,082

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

28. NET GAIN/(LOSS) FROM FOREIGN CURRENCY TRADING

	2010 VNDm	2009 VNDm
<i>Income from foreign currency trading</i>	93,766	168,270
Income from foreign exchange spot contracts	72,715	150,982
Income from currency derivatives	21,051	17,288
<i>Expenses for foreign currency trading</i>	(40,628)	(115,783)
Expenses for foreign exchange spot contracts	(17,847)	(91,056)
Expenses for currency derivatives	(22,781)	(24,727)
Net gain/(loss) from foreign currency trading	53,138	52,487

29. NET GAIN/(LOSS) FROM TRADING SECURITIES

	2010 VNDm	2009 VNDm
<i>Income from trading securities</i>	10,210	32,361
Expenses for trading securities	-	(422)
Provision for impairment of trading securities	(683)	-
Net gain/(loss) from trading securities	9,527	31,939

30. NET GAIN/(LOSS) FROM INVESTMENT SECURITIES

	2010 VNDm	2009 VNDm
Income from investment securities	60,864	40,001
Reversal of provision for investment securities	140	5,220
Expenses from investment securities	(1,562)	-
Provision for impairment of investment securities	(2,750)	(1,860)
Net gain/(loss) from investment securities	56,692	43,361

31. NET GAIN/(LOSS) FROM OTHER OPERATING ACTIVITIES

	2010 VNDm	2009 VNDm
Income from debt trading services	19,130	-
Income from other operating activities	32,899	14,180
Expenses for debt trading services	(14,400)	(2,434)
Expenses for other operating activities	(545)	-
Net gain/(loss) from other operating activities	37,084	11,746

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

32. DIVIDEND INCOMEN

	2010 VNDm	2009 VNDm
<i>Dividend received</i>	7,090	16,936
- from trading equity securities	-	7,052
- from investment equity securities	239	219
- from capital contribution and other long-term investments	6,851	9,665
	7,090	16,936

33. OPERATING EXPENSES

	2010 VNDm	2009 VNDm
<i>Tax expenses and fees</i>	23,198	15,094
<i>Employee expenses</i>	279,833	143,449
Salary and allowances	250,267	127,018
Expenses on shift meals for employees	11,270	5,747
Salary related contribution	15,977	8,253
Other allowances	2,317	2,428
Expenses for social activities	2	3
<i>Expenses on fixed assets</i>	82,053	58,321
<i>In which:</i>		
- Depreciation expenses	21,465	17,996
<i>General and administration expenses</i>	282,135	116,258
<i>In which:</i>		
- Business trip expenses	11,017	5,084
- Expenses for trade union activities	569	233
<i>Insurance for customer deposits</i>	12,365	7,011
	679,584	340,133

34. CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the consolidated statement of cash flows comprise of the following balances of the consolidated balance sheet:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

	2010 VNDm	2009 VNDm
Cash and cash equivalents	201,671	139,081
Demand deposits at the SBV	505,232	920,132
Demand deposits with other banks	5,972,772	121,308
Term deposits with and loans to other banks due within 3 months	2,822,395	5,241,016
	2,822,395	5,241,016
	9,502,070	6,421,537

35. EMPLOYEES' REMUNERATION

	Actual amount 2010	Actual amount 2009
I. Total number of employees (persons)	2,022	1,348
II. Employees' income (VNDm)		
1. Total salary	247,996	127,956
2. Bonus	1,038	-
3. Other income	-	-
4. Total income (1+2+3)	249,034	127,956
5. Salary per capita per month	10.22	7.91
6. Income per capita per month	10.26	7.91

36. COLLATERALS

	Initial carrying value (VNDm)		Carrying value at the reporting date (VNDm)	
	31/12/2010	31/12/2009	31/12/2010	31/12/2009
Real estate properties	19,207,882	11,038,628	19,207,882	11,038,628
Movable assets	7,496,385	7,249,665	7,496,385	7,249,665
Valuable papers	6,436,506	2,639,090	6,436,506	2,639,090
Other assets	9,832,944	2,397,062	9,832,944	2,397,062
	42,973,717	23,324,445	42,973,717	23,324,445

37. CONTINGENT LIABILITIES AND COMMITMENTS

In the normal course of business, the Bank is a party to financial instruments which are recorded as off-balance sheet items. These financial instruments mainly comprise financial guarantees and commercial letters of credit. These instruments involve elements of credit risk in excess of the amounts recognized in the balance sheet.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Credit risk for off-balance sheet financial instruments is defined as the possibility of sustaining a loss in case any other party to a financial instrument fails to perform in accordance with the terms of the contract.

Financial guarantees are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party including guarantee for borrowings, settlement, performing contracts and bidding. The credit risk involved in issuing guarantees is essentially the same as that involved in extending facilities to other customers.

Commercial at sight letters of credit represent a financing transaction by the Bank to its customer where the customer is usually the buyer/importer of goods and the beneficiary is typically the seller/exporter. Credit risk is limited as the merchandise shipped serves as collateral for the transaction.

Deferred payment letters of credits represent amounts at risk should the contract be fully drawn upon and the client defaults in repayment to the beneficiaries. Deferred payment letters of credit that defaulted by clients are recognized by the Bank as granting of a compulsory loan with a corresponding liability representing the financial obligation of the Bank to pay the beneficiaries and to fulfill the guarantor obligation.

The Bank usually requires customers to place margin deposits for credit related financial instruments. The value of deposits may vary from 0% to 100% of the value of commitments issued depending on the customers' trustworthiness.

The outstanding commitments and contingent liabilities as at 31 December 2010 are as follows:

	31/12/2010 VNDm	31/12/2009 VNDm
Financial letter of guarantees	374,846	190,214
At sight letters of credit	521,013	118,511
Deferred payment letters of credit	66,651	564,379
Other commitments	307,055	339,245
	1,269,565	1,212,349

38. RELATED PARTY TRANSACTIONS

Related party transactions include all transactions undertaken with other entities to which the Bank is related. Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. A party is deemed a related party to the Bank if:

- (a) directly, or indirectly through one or more intermediaries, the party:
 - ▶ controls, is controlled by, or is under common control with the Bank (this includes parents and subsidiary);
 - ▶ has interest in the Bank that gives it significant influence over the Bank;
 - ▶ has joint control over the Bank;
- (b) the party is a joint-venture, associate in which the Bank is the venturer, investor;
- (c) the party is a member of the key Board of Management personnel of the Bank or its parent;
- (d) the party is a close member of the family of any individual referred to in (a) or (c); and
- (e) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such the Bank resides with, directly or indirectly, any individual referred to in (c) or (d).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Summary of significant transactions with related parties during the year is as follows:

Transactions	VNDm
Income from trust contracts	167,581
Dividends received	5,739
Advertising expense	73,332

Summary of receivables from and payables to related parties as at 31 December 2010 is as follows:

Transaction	Receivables VNDm	Payables VNDm
Advances for advertisement contracts	78,803	-
Loan	668,389	-
Deposits for securities trading	115	-
Trust funds	447,856	-
Investment in bonds	250,000	-
Investment in related parties	305,530	-
Demand deposits	-	2,047,601
Term deposits	-	857,100
Investment from related parties	-	976,412

39. CONCENTRATION OF ASSETS, LIABILITIES AND OFF-BALANCE SHEET ITEMS BY GEOGRAPHICAL REGIONS

	VNDm				
	Total loan balance	Total deposits	Credit commitments	Derivatives (Total contract value)	Trading and investment securities
Domestic	24,375,588	38,905,183	1,269,565	188,067	8,880,873
Overseas	-	-	-	-	-
	24,375,588	38,905,183	1,269,565	188,067	8,880,873

40. RISK MANAGEMENT POLICIES CONCERNING FINANCIAL INSTRUMENTS

The Bank's objective is to optimize the shareholders' wealth and to maintain a sustainable profit growth and healthy financial position. Hence, the use of financial instruments, including customer deposits and high quality financial assets, is the core method for the Bank to gain required interest margin. From the risk management perspective, the Bank is required to maintain balance between off-balance sheet items (such as guarantees and letters of credit) and credits (loans in VND and foreign currencies) to individuals and organizations of different creditworthiness levels. Besides, the Bank also invested part of its mobilized funds in securities or loans to other banks. The foreign currency risk and interest rate risk have been managed simultaneously by applying position limits in order to reduce risk concentration and participating in activities having opposite impacts to minimize

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

risks. By holding high quality financial instruments, the Bank is able to manage significant risks in its operating activities and to maintain an adequate liquidity position.

For credit risk management purpose, the Bank has effectively utilized their credit management manual providing regulations and requirements for lending and guidance to standardize the lending activities at the Bank. Liquidity risk is limited by keeping a large amount of cash and cash equivalents in form of Nostro account, term deposits at the SBV and other credit institutions and valuable papers. Risk – adjusted by prudential ratios are also used in liquidity risk management. The Bank revalues the interest rate gap and compares to benchmarks of domestic and foreign markets on a regular basis in order to be able to timely adapt with unforeseen movements. Moreover, internal risk management procedures have become more effective thanks to the application of the Centralized Fund Management and Settlement System, accordingly, all fund transfers and settlement transactions are centralized at Head office. These systems allow the Bank to effectively supervise any changes in capital and reduce unnecessary procedures and possible errors.

41. CREDIT RISK

Credit risk is the risk that the Bank will suffer a loss because its customers or counterparties fail to discharge their contractual obligations.

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations, and by monitoring exposures in relation to such limits.

The Bank has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision.

42. MARKET RISK**42.1. Interest rate risk**

The real interest rate re-pricing term of the assets and liabilities is the remaining period from the date of financial statements to the latest interest rate re-pricing term.

The following assumptions and conditions are applied in the analysis of real interest rate re-pricing term of the Bank's assets and liabilities:

- ▶ Cash and cash equivalents on hand, long-term investments and other assets (fixed assets; real estate investments and other assets, except for trust assets) are classified as non-interest bearing items;
- ▶ Deposits at the SBV are considered as settlement deposits, thus the real interest re-pricing term is assumed to be one month;
- ▶ The real interest re-pricing term of investment and trading securities which are debt securities is based on actual maturity date at the balance sheet date of each securities;
- ▶ The real interest re-pricing term of deposits due from and loans to other banks, loans to customers, borrowings from the Government and the SBV and customer deposits are identified basing on the contractual maturity date subsequent to the balance sheet date. In reality, re-pricing term of these items may differ due to the terms of floating interest rate in each contract; re-pricing term of deposits is maximum once per six months;
- ▶ The real interest re-pricing term of valuable papers is based on the actual maturity date for each valuable paper;

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

- ▶ The real interest re-pricing term of other borrowed funds that the Bank bears risks is based on the actual remaining period subsequent to the balance sheet date; and
- ▶ The real interest re-pricing term for other liabilities is categorized from one to three months or non-bearing risk items. In reality, these items can have different interest rate re-pricing terms.

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

Classification of assets and liabilities of which currencies are translated into VND at 31 December 2010 is as follows:

Unit: VNDm

	Overdue	Non-interest bearing	Interest re-pricing within						Total
			Up to 1 month	1-3 months	3-6 months	6-12 months	1-5 years	Above 5 years	
ASSETS									
Cash and cash equivalents on hand	-	201,671	-	-	-	-	-	-	201,671
Balances with the State Bank of Vietnam	-	-	-	505,232	-	-	-	-	505,232
Placements with and loans to other banks (*)	-	42,843	9,095,323	1,262,000	-	438,575	728,000	70,000	11,636,741
Trading securities (*)	-	99,512	-	-	-	-	-	-	99,512
Derivative financial instruments and other financial assets	-	-	-	-	-	-	-	-	-
Loans and advances to customers (*)	389,261	-	2,180,632	5,427,386	4,253,314	3,608,927	5,787,435	2,728,633	24,375,588
Investment securities (*)	-	20,125	460,000	300,000	50,000	2,750,548	5,069,415	131,273	8,781,361
Long-term investments (*)	-	333,389	-	-	-	-	-	-	333,389
Fixed assets and investment properties	-	1,526,154	-	-	-	-	-	-	1,526,154
Other assets (*)	-	3,032,015	6,000	-	209,000	512,856	100,000	-	3,859,871
Total assets	389,261	5,255,709	11,741,955	7,494,618	4,512,314	7,310,906	11,684,850	2,929,906	51,319,519
LIABILITIES									
Deposits of and loans from the SBV and other banks	-	-	(11,451,468)	(2,426,363)	(150,000)	(147,424)	-	-	(14,175,255)
Customer deposits	-	-	(15,887,047)	(6,340,395)	(1,273,867)	(1,441,972)	(690,363)	-	(25,633,644)
Derivative financial instruments and other financial liabilities	-	(2,900)	-	-	-	-	-	-	(2,900)
Other borrowed funds	-	-	-	(837)	(7,330)	(328,576)	(43,655)	-	(380,398)
Valuable papers	-	-	(158,028)	(1,564,004)	(1,550,024)	(2,473,300)	-	-	(5,745,356)
Other liabilities	-	(912,094)	-	-	-	-	-	-	(912,094)
Total liabilities	-	(914,994)	(27,496,543)	(10,331,599)	(2,981,221)	(4,391,272)	(734,018)	-	(46,849,647)
Sensitive difference with on-balance sheet interest rate	389,261	4,340,715	(15,754,588)	(2,836,981)	1,531,093	2,919,634	10,950,832	2,929,906	4,469,872
Off-balance sheet commitments affecting sensitive difference with interest rate of assets and liabilities (net)	-	-	-	-	-	-	-	-	-
Sensitive difference with on and off-balance sheet interest rate	389,261	4,340,715	(15,754,588)	(2,836,981)	1,531,093	2,919,634	10,950,832	2,929,906	4,469,872

(*): The amounts excluded provisions

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

42.2. Currency risk

Currency risk is the risk that the value of a financial instrument fluctuates due to changes in foreign exchange rates.

As the Bank was incorporated and operates in Vietnam, VND is the reporting currency. The major currency in which the Bank and its subsidiary transact is also VND. The assets of the Bank and its subsidiary were mainly denominated in VND with the remainder mainly in USD and EUR. However, some of the Bank's other assets are in currencies other than VND, USD and EUR. The Bank's management has set limits on positions by currency. Positions are monitored on a daily basis and hedging strategies are used to ensure that positions are maintained within established limits.

VNDm

	EUR as translated	USD as translated	Other foreign currencies as translated	Total
ASSETS				
Cash and cash equivalents on hand	19,080	52,899	33	72,012
Balances with the State Bank of Vietnam	-	324,271	-	324,271
Placements with and loans to other banks (*)	12,714	206,105	7,007	225,826
Trading securities (*)	-	-	-	-
Derivative financial instruments and other financial assets (*)	-	-	-	-
Loans and advances to customers (*)	196,000	2,047,671	-	2,243,671
Investment securities (*)	-	189,320	-	189,320
Long-term investments (*)	-	-	-	-
Fixed assets and investment properties	-	-	-	-
Other assets (*)	-	54,486	-	54,486
Total assets	27,794	2,874,752	7,040	3,109,586
LIABILITIES				
Deposits of and loans from the SBV and other banks	(13,754)	(208,367)	-	(222,121)
Customer deposits	(157,023)	(2,052,606)	(466)	(2,210,095)
Derivative financial instruments and other financial liabilities	(51,766)	(87,394)	-	(139,160)
Other borrowings	-	(891)	-	(891)
Valuable papers	-	(473,300)	-	(473,300)
Other liabilities	(607)	(23,908)	(96)	(24,611)
Capital and reserves	-	-	-	-

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

	EUR as translated	USD as translated	Other foreign currencies as translated	Total
Total liabilities and owner's equity	(223,150)	(2,846,466)	(562)	(3,070,178)
FX position on-balance sheet	4,644	28,286	6,478	39,408
FX position off-balance sheet	21,227	578,591	4,570	604,388
FX position on and off-balance sheet	25,871	606,877	11,048	643,796

(*): The amounts excluded provisions

42.3. Liquidity risk

Liquidity risk is defined as the risk that the Bank will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Bank might be unable to meet its payment obligations when they fall due under both normal and stressed circumstances. To limit this risk, the management has arranged diversified funding sources in addition to its core deposit base, and adopted a policy of managing assets with liquidity in mind and of monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The maturity term of assets and liabilities represents the remaining period of assets and liabilities as calculated from the balance sheet date to the point of settlements as stipulated in contracts or in issuance terms and conditions.

The following assumptions and conditions are applied in the analysis of overdue status of the Bank's assets and liabilities:

- ▶ Deposits at the SBV are classified as demand deposits which include compulsory deposits. The balance of compulsory deposits depends on the proportion and terms of the Bank's customer deposits;
- ▶ The maturity term of investment securities is calculated based on the maturity date of each kind of securities;
- ▶ Trading securities is considered as up to one (01) month.
- ▶ The maturity term of placements with and loans to other banks; and loans to customers is determined on the maturity date as stipulated in contracts. The actual maturity term may be altered because loan contracts may be extended. Besides, loans to customers are reported at the carrying value after deducting provision for bad debts;
- ▶ The maturity term of equity investments is considered as more than five (05) years because these investments do not have specific maturity date;
- ▶ The maturity term of deposits and borrowings from other banks and customer deposits is determined based on features of these items or the maturity date as stipulated in contracts. Vostro account and demand deposits are transacted as required by customers, and therefore, being classified as current accounts. The maturity term of borrowings and term deposits is determined based on the maturity date in contracts. In fact, these amounts may be rotated, and therefore, they last beyond the original maturity date; and
- ▶ The maturity term of fixed assets is determined on the remaining useful life of assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Đơn vị: triệu đồng

	Trong hạn					Tổng
	Quá hạn	Đến 3 tháng	Đến 1 tháng	Từ 1 - 3 tháng	Từ 3 - 12 tháng	Từ 1 - 5 năm
Tài sản						
<i>Tiền mặt, vàng bạc, đá quý</i>						
Tiền gửi tại NHNN	-	-	201.671	-	-	-
Tiền gửi tại và cho vay các TCTD khác (*)	-	-	505.232	-	-	-
Chứng khoán kinh doanh (*)	-	-	5.972.682	-	175.160	2.262.324
Các công cụ TC phái sinh và các tài sản TC khác	-	-	99.512	-	-	-
Cho vay khách hàng (*)	-	-	-	-	-	-
<i>Chứng khoán đầu tư (*)</i>						
Góp vốn, đầu tư dài hạn (*)	263.171	126.090	2.180.632	5.427.386	7.862.241	5.787.435
Tài sản cố định và bất động sản đầu tư	-	-	480.126	300.000	2.790.118	5.079.844
Tài sản Có khác (*)	-	-	333.389	-	-	-
Tổng tài sản	263.171	126.090	12.550.098	5.730.048	11.595.691	14.693.485
Nợ phải trả						
Tiền gửi của và vay từ NHNN và các TCTD khác	-	-	(11.451.468)	(2.426.363)	(297.424)	-
Tiền gửi của khách hàng	-	-	(15.887.047)	(6.340.395)	(2.715.839)	(690.363)
Các công cụ TC phái sinh và các khoản nợ TC khác	-	-	(2.900)	-	-	-
Vốn tài trợ, uỷ thác đầu tư, cho vay mà TCTD chịu rủi ro	-	-	-	(837)	(335.906)	(43.655)
Phát hành giấy tờ có giá	-	-	-	-	(5.745.356)	-
Các khoản nợ khác	-	-	(777.208)	-	(121.240)	(13.646)
Tổng nợ phải trả	-	-	(28.118.623)	(8.767.595)	(9.215.765)	(747.664)
Mức chênh lệch thanh khoản ròng	263.171	126.090	(15.568.525)	(3.037.547)	2.379.926	13.945.821
Các cam kết ngoại bảng có tác động tới mức độ nhạy cảm với lãi suất của các tài sản và công nợ (ròng)	-	-	-	-	-	-
Mức chênh lệch cam với lãi suất nội, ngoại bảng	389.261	4.340.715	(15.754.588)	(2.836.981)	1.531.093	2.919.634
						10.950.832
						4.469.872

(*): Không bao gồm dự phòng rủi ro

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

43. CAPITAL AND OPERATING LEASE COMMITMENTS

	31/12/2010 VNDm	31/12/2009 VNDm
Non-cancelable operating lease commitments	110,979	228,356
<i>In which:</i>		
- due within one (01) year	11,128	7,648
- due from two (02) to five (05) years	88,960	219,807
- due after five (05) years	10,891	901

44. EVENTS AFTER THE CONSOLIDATED BALANCE SHEET DATE

There is no significant event occurring since the balance sheet date which requires adjustments, notes and disclosures in the consolidated financial statements.

45. EXCHANGE RATES OF APPLICABLE FOREIGN CURRENCIES AGAINST VIETNAMESE DONG AT THE END OF ACCOUNTING PERIOD

	31/12/2010 VNDm	31/12/2009 VNDm
USD	18,932	18,479
EUR	27,508	27,122
GBP	31,994	30,288
CHF	22,051	18,184
JPY	253	204
SGD	16,089	13,382
AUD	21,027	16,981
HKD	2,637	(*)
CAD	20,682	(*)

(*) The Bank and the subsidiary did not have outstanding balances denominated in these currencies as at 31 December 2009.

Prepared by



Mr. Dao Van Quy
Accountant

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by



Mr. Nguyen Van Le
General Director

Hanoi, Vietnam

15 February 2010

The accompanying notes from 1 to 45 form part of these consolidated financial statements.

SAI GON – HA NOI COMMERCIAL JOINT STOCK BANK

Report of the Board of Management and Audited consolidated financial statements in accordance with Vietnamese Accounting Standards and System for Credit Institutions as at and for the year ended 31 December 2010

AUDITED SEPARATE

FINANCIAL STATEMENTS

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AUDITED SEPARATE FINANCIAL STATEMENTS

REPORT OF THE BOARD OF MANAGEMENT

The Board of Management of Saigon – Hanoi Commercial Joint Stock Bank is pleased to present this report and the consolidated financial statements of the Bank and its subsidiary as at 31 December 2010 and for the year then ended.

THE BANK

Saigon – Hanoi Commercial Joint Stock Bank (herein referred to as “the Bank” or “SHB”) is a joint stock commercial bank registered in the Socialist Republic of Vietnam.

The Bank was initially established on 13 November 1993 under Business License No. 0041-NH/GP issued by the State Bank of Vietnam (“the SBV”). The Bank was renamed as Saigon – Hanoi Commercial Joint Stock Bank under Decision 1764/QĐ-NHNN dated 11 September 2006 by the State Bank of Vietnam.

The Bank’s principal activities are to provide banking services including mobilizing and receiving short-term, medium-term and long-term deposits from organizations as well as individuals; making short-term, medium-term and long-term loans and advances to both organizations and individuals based on the nature and capability of the Bank’s sources of capital; foreign exchange transactions, international trade financing services; discount of commercial papers, bonds and other valuable papers; and other banking services as approved by the State Bank of Vietnam.

The Bank’s Head Office is located at 77 Tran Hung Dao Street, Hoan Kiem District, Hanoi. As at 31 December 2010, the Bank has one (01) Head Office, one (01) subsidiary, eighteen (18) branches nationwide and ninety-seven (97) transaction offices nationwide.

RESULTS

The Bank’s summary of separate results is as follows:

	2010 VNDm	2009 VNDm
Net profit for the year	487,875	317,839
Retained earnings at the end of the year	425,635	274,345

BOARD OF DIRECTORS

Members of the Board of Directors during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Mr. Do Quang Hien	Chairman	Appointed on 16 June 2008
Mr. Nguyen Van Le	Member	Appointed on 16 June 2008
Mr. Nguyen Van Hai	Member	Appointed on 16 June 2008
Mr. Tran Ngoc Linh	Member	Appointed on 16 June 2008
Mr. Phan Huy Chi	Member	Appointed on 16 June 2008
Mr. Tran Thoai	Member	Appointed on 16 June 2008
Mr. Le Kien Thanh	Independent Member	Appointed on 10 August 2010

REPORT OF THE BOARD OF MANAGEMENT (Continued)

BOARD OF SUPERVISORY

Members of the Board of Supervisory during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Ms. Dam Ngoc Bich	Head of the Board of Supervisory	Appointed on 16 June 2008
Mr. Nguyen Huu Duc	Vice Head of the Board of Supervisory	Appointed on 20 May 2009
Ms. Nguyen Thi Hong Uyen	Member	Appointed on 16 June 2008
Mr. Luong Duc Chinh	Member	Appointed on 16 June 2008
Mr. Bui Thanh Tam	Member	Appointed on 16 June 2008
Mr. Pham Hoa Binh	Member	Appointed on 20 May 2009

BOARD OF MANAGEMENT AND CHIEF ACCOUNTANT

Members of the Board of Management and Chief Accountant during the year from 1 January 2010 to 31 December 2010 and as at the date of this report are as follows:

Name	Position	Date of appointment
Mr. Nguyen Van Le	General Director	Reappointed on 8 May 2007
Mr. Dang Trung Dung	Deputy General Director	Appointed on 1 September 2006
Mr. Bui Tin Nghi	Deputy General Director	Appointed on 5 June 2007
Mr. Le Dang Khoa	Deputy General Director	Appointed on 10 April 2009
Mr. Pham Van Thang	Deputy General Director	Appointed on 1 August 2010
Ms. Ninh Thi Lan Phuong	Chief Accountant	Appointed on 27 July 2008

EVENTS SINCE THE BALANCE SHEET DATE

There have been no significant events occurring after the consolidated balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements.

AUDITORS

The auditors, Ernst & Young Vietnam Limited, have expressed their willingness to accept reappointment.

STATEMENT OF THE MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Bank's management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated state of affairs of the Bank and its subsidiary, and of their consolidated results and consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to:

AUDITED SEPARATE FINANCIAL STATEMENTS

REPORT OF THE BOARD OF MANAGEMENT (Continued)

- ▶ select suitable accounting policies and then apply them consistently;
- ▶ make judgments and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- ▶ prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Bank and its subsidiary will continue their business.

The Bank's management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Bank and its subsidiary and to ensure that the accounting records comply with the registered accounting system. It is also responsible for safeguarding the assets of the Bank and its subsidiary and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Bank's management has confirmed to the Board of Directors that the Bank has complied with the above requirements in preparing the accompanying consolidated financial statements.

On behalf of the Board of Management,

Mr. Nguyen Van Le
General Director

Hanoi, Vietnam
15 February 2010

REPORT OF THE BOARD OF MANAGEMENT (Continued)

INDEPENDENT AUDITORS' REPORT

To: *The Board of Directors of*
Saigon – Hanoi Commercial Joint Stock Bank

We have audited the accompanying consolidated balance sheet of Saigon – Hanoi Commercial Joint Stock Bank (“the Bank”) and its subsidiary as at 31 December 2010, and the related consolidated income statement, the consolidated statement of cash flows for the year then ended and the notes thereto (“the consolidated financial statements”) as set out on pages 5 to 62. The consolidated financial statements are of the responsibility of the Bank’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Basis of Opinion

We conducted our audit in accordance with Vietnamese and International Standards on Auditing applicable in Vietnam. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Bank’s management, as well as evaluating the overall consolidated financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

Opinion

In our opinion, the consolidated financial statements, in all material aspects, give a true and fair view of the consolidated financial position of the Bank and its subsidiary as at 31 December 2010 and of the consolidated results of its operations and the consolidated cash flows for the year then ended in accordance with the Vietnamese Accounting Standards and System for Credit Institutions and comply with other relevant financial and accounting regulations stipulated by the State Bank of Vietnam.

Ernst & Young Vietnam Limited Company

Vo Tan Hoang Van
Deputy General Director
Registered Auditor
Certificate No. 0264/KTV

Nguyen Chi Cuong
Auditor-in-charge
Registered Auditor
Certificate No.1103/KTV

Hanoi, Vietnam
15 February 2010

SEPARATE BALANCE SHEET (Continued)
as at 31 December 2010

	Notes	12/31/2010 VNDm	12/31/2009 VNDm
ASSETS			
Cash and cash equivalents	4	201,358	138,996
Balances with the State Bank of Vietnam (“the SBV”)	5	505,232	920,132
Placements with and loans to other banks	6	11,636,662	6,357,319
Placements with other banks	6.1	11,636,662	6,357,319
Loans and advances to other banks		-	-
Provision for credit losses of loans to other banks		-	-
Trading securities	7	-	16,500
Trading securities		-	16,500
Provision for impairment of trading securities		-	-
Derivatives and other financial assets	8	-	3,663
Loans and advances to customers		24,028,598	12,701,664
Loans and advances to customers	9	24,301,154	12,828,748
Provision for credit losses	10	(272,556)	(127,084)
Investment securities	11	8,517,942	4,865,643
Available-for-sale securities	11.1	7,231,361	3,335,951
Held-to-maturity securities	11.2	1,300,000	1,540,500
Provision for impairment of investment securities		(13,419)	(10,808)
Long-term investments	12	337,389	289,799
Investments in subsidiary	12.1	20,000	20,000
Investments in joint ventures		-	-
Investments in associates		-	-
Other long-term investments	12.2	317,389	269,799
Provision for impairment of long-term investments		-	-
Fixed assets	13	1,525,133	852,497
<i>Tangible fixed assets</i>	<i>13.1</i>	<i>125,534</i>	<i>124,910</i>
Cost		175,271	157,869
Accumulated depreciation		(49,737)	(32,959)
<i>Financial leases</i>		-	-
Cost		-	-
Accumulated depreciation		-	-

The accompanying notes from 1 to 44 form part of these separate financial statements.

SEPARATE BALANCE SHEET (Continued)
as at 31 December 2010

	Notes	12/31/2010 VNDm	12/31/2009 VNDm
<i>Intangible assets</i>	13.2	1,399,599	727,587
Cost		1,406,365	729,942
Accumulated amortization		(6,766)	(2,355)
Investment properties		-	-
Cost		-	-
Accumulated depreciation		-	-
Other assets	14	4,261,550	1,326,900
Receivables		1,791,159	405,085
Interest and fee receivables		979,581	307,391
Deferred income tax assets		-	-
Other assets	14.3	1,490,810	614,424
In which: Goodwill		-	-
Provision for other assets		-	-
TOTAL ASSETS		51,013,864	27,473,113
LIABILITIES			
Borrowings from the Government and the SBV	15	903,716	-
Deposits and borrowings from other banks	16	13,271,539	9,943,404
Deposits from other banks	16.1	13,271,539	9,943,404
Borrowings from other banks		-	-
Deposits and other amounts due to customers	17	25,640,842	14,686,384
Derivatives and other financial liabilities	8	2,900	-
Other borrowed funds	18	380,398	31,884
Valuable papers issued by the Bank	19	5,745,356	-
Other liabilities		892,307	394,962
Interest and fee payables		685,020	171,248
Deferred tax liabilities		-	-
Other payables	20	199,357	220,155
Provision for off-balance sheet commitments	10	7,930	3,559
TOTAL LIABILITIES		46,837,058	25,056,634

The accompanying notes from 1 to 44 form part of these separate financial statements.

AUDITED SEPARATE FINANCIAL STATEMENTS

SEPARATE BALANCE SHEET (Continued) as at 31 December 2010

	Notes	12/31/2010 VNDm	12/31/2009 VNDm
OWNERS' EQUITY			
Owners' equity and Reserves	22	4,176,806	2,416,479
<i>Capital</i>		3,590,259	2,043,043
Contributed capital by shareholders		3,497,519	2,000,000
Capital to purchase fixed assets		-	-
Capital surplus		98,000	48,000
Treasury shares		(5,260)	(4,957)
Preference shares		-	-
Others		-	-
<i>Reserves</i>		160,912	99,091
<i>Foreign currency translation reserve</i>		-	-
<i>Asset revaluation reserve</i>		-	-
<i>Retained earnings</i>		425,635	274,345
TOTAL OWNERS' EQUITY		4,176,806	2,416,479
TOTAL LIABILITIES AND OWNERS' EQUITY		51,013,864	27,473,113

The accompanying notes from 1 to 44 form part of these separate financial statements.

SEPARATE BALANCE SHEET (Continued)
as at 31 December 2010

OFF-BALANCE SHEET ITEMS

	Notes	31/12/2010 VNDm	31/12/2009 VNDm
Contingencies			
Credit guarantees		-	8,981
Letters of credit		587,664	682,890
Other guarantees		681,901	520,478
	36	1,269,565	1,212,349

Prepared by



Mr. Dao Van Quy
Accountant

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by



Mr. Nguyen Van Le
General Director

Hanoi, Vietnam

15 February 2010

The accompanying notes from 1 to 44 form part of these separate financial statements.

AUDITED SEPARATE FINANCIAL STATEMENTS

SEPARATE INCOME STATEMENT for the period ended 31 December 2010

	Notes	31/12/2010 VNDm	31/12/2009 VNDm
Interest and similar income	24	3,745,241	1,662,188
Interest and similar expenses	25	(2,521,805)	(1,019,302)
Net interest and similar income		1,223,436	642,886
Fee and commission income		58,027	39,244
Fee and commission expenses		(20,181)	(17,949)
Net fee and commission income	26	37,846	21,295
Net gain/(loss) from foreign currency trading	27	53,142	52,487
Net gain/(loss) from trading securities	28	9,910	31,939
Net gain/(loss) from investment securities	29	56,692	43,361
Other operating income		32,899	14,180
Other operating expenses		(536)	(2,434)
Net gain/(loss) from other operating activities	30	32,363	11,746
Dividend income	31	42,090	46,936
TOTAL OPERATING INCOME		1,455,479	850,650
Employee expenses		(272,042)	(142,436)
Depreciation and amortization charges	13	(21,188)	(17,986)
Other operating expenses		(375,936)	(177,419)
TOTAL OPERATING EXPENSES	32	(669,166)	(337,841)
Profit from operating activities before provision for credit losses		786,313	512,809
Provision for credit losses	10	(221,475)	(108,501)
Provision reversal		71,632	3,832
PROFIT BEFORE TAX		636,470	408,140
Current enterprise income tax	21	(148,595)	(90,301)
Deferred enterprise income tax		-	-
Enterprise income tax ("EIT")		(148,595)	(90,301)
NET PROFIT FOR THE PERIOD		487,875	317,839

Prepared by



Approved by



Approved by




Mr. Dao Van Quy
Accountant

Ms. Ninh Thi Lan Phuong
Chief Accountant




Mr. Nguyen Van Le
General Director

Hanoi, Vietnam, 15 February 2010

The accompanying notes from 1 to 44 form part of these separate financial statements.

SEPARATE BALANCE SHEET (Continued)
as at 31 December 2010

	Notes	31/12/2010 VNDm	31/12/2009 VNDm
RETAINED EARNINGS AT THE BEGINNING OF THE YEAR		274,345	167,512
Net profit for the period		487,875	317,839
Prior year profit transferred from subsidiary.		567	-
RETAINED EARNINGS BEFORE APPROPRIATIONS		762,787	485,351
Less			
Appropriation to reserves for prior year	22	(22,082)	(5,024)
Temporarily appropriation to reserves for current year	22	(65,667)	(46,087)
Final dividend payment for prior year	22	(249,403)	(159,836)
Others		-	(59)
RETAINED EARNINGS AT THE END OF THE YEAR		425,635	274,345
<i>In which:</i>			
Advance for current year dividend	14.2, 23	159,603	159,606
Retained profit for fund allocation and further distribution to shareholders		266,032	114,739

Prepared by	Approved by	Approved by
		
Mr. Dao Van Quy Accountant	Ms. Ninh Thi Lan Phuong Chief Accountant	Mr. Nguyen Van Le General Director

Hanoi, Vietnam

15 February 2010

The accompanying notes from 1 to 44 form part of these separate financial statements.

AUDITED SEPARATE FINANCIAL STATEMENTS

SEPARATE BALANCE SHEET (Continued) as at 31 December 2010


	Notes	31/12/2010 VNDm	31/12/2009 VNDm
OPERATING ACTIVITIES			
Interest and similar income proceeds		2,560,470	1,608,021
Interest and similar expense disbursements		(1,998,021)	(981,006)
Fees and commission income proceeds		37,847	21,290
Net gain/(loss) from foreign currency, securities trading		626,185	(35,538)
Other operating income proceeds		2,317	10,551
Proceeds from bad debts written-off		1,128	1,197
Employee and other administrative expenses disbursements		(648,654)	(326,402)
Enterprise income tax paid during the year	21.1	(100,054)	(74,071)
Net cash flows from operating profit before changes in operating assets and liabilities		481,218	224,042
Changes in operating assets			
(Increase)/decrease in due from banks		(1,846,575)	(539,946)
(Increase)/decrease in trading and investment securities		(3,634,066)	(2,423,694)
(Increase)/decrease in derivatives and other financial assets		3,663	(3,294)
(Increase)/decrease in loans and advances to customers		(11,472,406)	(6,576,049)
Decrease in provision for loan losses and provision for impairment of investment securities & long-term investments		-	-
(Increase)/decrease in other assets		(2,159,037)	(86,930)
Changes in operating liabilities			
Increase/(decrease) in borrowings from the Government and the SBV	15	903,716	-
Increase/(decrease) in due to banks		3,328,135	7,708,320
Increase/(decrease) in due to customers (including State Treasury)		10,954,458	5,178,241
Increase/(decrease) in valuable papers issued (except for long-term valuable papers issued disclosed in financing activities)	19	5,745,356	-
Increase/(decrease) in other borrowed funds		348,514	6,412
Increase/(decrease) in derivatives and other financial liabilities	8	2,900	-
Increase/(decrease) in other liabilities		83,901	(3,017)
Reserve utilization	22	-	(5,514)
Net cash flows from operating activities		2,739,777	3,478,571
INVESTING ACTIVITIES			
Purchase of fixed assets		(792,584)	(108,442)

The accompanying notes from 1 to 44 form part of these separate financial statements.

SEPARATE BALANCE SHEET (Continued)
as at 31 December 2010

	Notes	31/12/2010 VNDm	31/12/2009 VNDm
Proceeds from sale of fixed assets		-	397
Disbursements for sale of fixed assets		-	-
Purchase of investment properties		-	-
Proceeds from sale of investment properties		-	-
Disbursements for sale of investment properties		-	-
Investments in joint ventures, associates and others		(47,590)	(36,000)
Proceeds from sales of investment in joint ventures, associates and others		-	501,000
Dividend receipts from long-term investments in the year		42,418	37,475
Net cash flows from investing activities		(797,756)	394,430
FINANCING ACTIVITIES			
Increase in chartered capital	22	1,547,519	-
Proceeds from subordinated debts to increase tier 2 capital		-	-
Repayment of subordinated debts to reduce tier 2 capital		-	-
Dividend payment to shareholders		(409,006)	(223,465)
Purchase of treasury shares	22	(303)	(2,606)
Proceeds from sale of treasury shares		-	-
Net cash flows from financing activities		1,138,210	(226,071)
Net increase/(decrease) in cash and cash equivalents		3,080,231	3,646,930
Cash and cash equivalents at the beginning of the year		6,421,447	2,774,517
Foreign exchange difference		-	-
Cash and cash equivalents at the end of the year	33	9,501,678	6,421,447

Prepared by



Mr. Dao Van Quy
Accountant

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by



Mr. Nguyen Van Le
General Director

Hanoi, Vietnam

15 February 2010

The accompanying notes from 1 to 44 form part of these separate financial statements.

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS as at and for the year ended 31 December 2010

1. CORPORATE INFORMATION

Saigon – Hanoi Commercial Joint Stock Bank (herein referred to as “the Bank” or “SHB”) is a joint stock commercial bank registered in the Socialist Republic of Vietnam.

Establishment and Operations

The Bank was initially established on 13 November 1993 under Business License No.0041-NH/GP issued by the State Bank of Vietnam. The Bank was renamed as Saigon – Hanoi Commercial Joint Stock Bank under Decision No.1764/QĐ-NHNN dated 11 September 2006 by the Governor of the State Bank of Vietnam.

The Bank's principal activities are to provide banking services including mobilizing and receiving short-term, medium-term and long-term deposits from organizations as well as individuals; making short-term, medium-term and long-term loans and advances to both organizations and individuals based on the nature and capability of the Bank's sources of capital; foreign exchange transactions; international trade financing services; discount of commercial papers, bonds and other valuable papers; and other banking services as approved by the State Bank of Vietnam.

Chartered Capital

The initial chartered capital of the Bank was VNDm 400 and subsequently supplemented based on the business operating plan of the Bank over the time. The actual chartered capital as at 31 December 2010 was VNDm 3,497,519 (at 31 December 2009: VNDm 2,000,000).

Board of Directors

Members of the Board of Directors during the year from 1 January 2010 to 31 December 2010 and as at the date of these separate financial statements are as follows:

Name	Position	Date of appointment
Mr. Do Quang Hien	Chairman	Appointed on 16 June 2008
Mr. Nguyen Van Le	Member	Appointed on 16 June 2008
Mr. Nguyen Van Hai	Member	Appointed on 16 June 2008
Mr. Tran Ngoc Linh	Member	Appointed on 16 June 2008
Mr. Phan Huy Chi	Member	Appointed on 16 June 2008
Mr. Tran Thoai	Member	Appointed on 16 June 2008
Mr. Le Kien Thanh	Independent Member	Appointed on 10 August 2010

Board of Supervisory

Members of the Board of Supervisory during the year from 1 January 2010 to 31 December 2010 and as at the date of these separate financial statements are as follows:

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Name	Position	Date of appointment
Ms. Dam Ngoc Bich	Head of the Board of Supervisory	Appointed on 16 June 2008
Mr. Nguyen Huu Duc	Vice Head of the Board of Supervisory	Appointed on 20 May 2009
Ms. Nguyen Thi Hong Uyen	Member	Appointed on 16 June 2008
Mr. Luong Duc Chinh	Member	Appointed on 16 June 2008
Mr. Bui Thanh Tam	Member	Appointed on 16 June 2008
Mr. Pham Hoa Binh	Member	Appointed on 20 May 2009

Board of Management and Chief Accountant

Members of the Board of Management and Chief Accountant during the year from 1 January 2010 to 31 December 2010 and as at the date of these separate financial statements are as follows:

Họ và tên	Chức vụ	Ngày Thống đốc NHNN chuẩn y (bổ nhiệm)
Mr. Nguyen Van Le	General Director	Reappointed on 8 May 2007
Mr. Dang Trung Dung	Deputy General Director	Appointed on 1 September 2006
Mr. Bui Tin Nghi	Deputy General Director	Appointed on 5 June 2007
Mr. Le Dang Khoa	Deputy General Director	Appointed on 10 April 2009
Mr. Pham Van Thang	Deputy General Director	Appointed on 1 November 2010
Ms. Ninh Thi Lan Phuong	Chief Accountant	Appointed on 27 July 2008

Location and Branches

The Bank's Head Office is located at 77 Tran Hung Dao Street, Hoan Kiem District, Hanoi. As at 31 December 2010, the Bank has one (01) Head Office, one (01) subsidiary, eighteen (18) branches and ninety-seven (97) transaction offices nationwide.

Employees

The total number of employees of the Bank as at 31 December 2010 was 1,889 persons (at 31 December 2009: 1,332 persons).

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

2. SIGNIFICANT ACCOUNTING POLICIES

2.1. Statement of compliance with Vietnamese Accounting Standards and System for Credit Institutions

The Board of Management confirms that the accompanying separate financial statements have been prepared in accordance with Vietnamese Accounting Standards and System for Credit Institutions.

2.2. Basis of presentation

The separate financial statements for the year ended 31 December 2010 of the Bank, which are expressed in millions of Vietnamese Dong ("VNDm"), are prepared in accordance with Accounting System for Credit Institutions required under Decision 479/2004/QD-NHNN issued on 29 April 2004 by the Governor of the State Bank of Vietnam which was enacted from 1 January 2005 and decisions on amendment and supplementation of Decision 479/2004/QD-NHNN, Decision 16/2007/QD-NHNN issued on 18 April 2007 by the Governor of the State Bank of Vietnam, Vietnamese Accounting Standards and related regulations issued by the Ministry of Finance as per:

- ▶ Decision 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- ▶ Decision 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- ▶ Decision 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- ▶ Decision 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- ▶ Decision 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

The accompanying separate financial statements have been prepared using accounting principles, procedures and reporting practices generally accepted in Vietnam. Accordingly, the accompanying separate balance sheet as at 31 December 2010, separate income statement, separate statement of retained earnings, separate statement of cash flows and notes to the separate financial statements and their utilization are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present its financial position, financial performance and its cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

Accounting Standards have been issued but not yet effective

Circular 210/2009/TT-BTC guides to apply the International Financial Reporting Standards about presenting financial statements and disclosing information on financial instruments in Vietnam.

On 6 November 2009, Ministry of Finance issued Circular 210/2009/TT-BTC which provided the implementation guidance to the International Financial Reporting Standards about presenting the financial statements and disclosing information for the financial instruments. This Circular regulates to disclose extra information; therefore it effects the presentation of financial instruments in financial statements. This guidance will come to effect since 1 January 2011.

2.3. Fiscal year

The Bank's fiscal year starts on 1 January and ends on 31 December.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

2.4. New accounting policies

In the year 2010, the Bank has adopted Circular 244/2009/TT-BTC dated 31 December 2009 of the Ministry of Finance providing guidance on amending and supplementing the enterprise accounting regime. According to this Circular, the following changes have been made in the accounting policies from 1 January 2010:

Regarding stock dividends and bonus shares, the Bank did not recognize the income according to the stock face value, but only update the quantity of the stocks received;

Bonus and Welfare Fund was reclassified from “Owners’ Equity” to “Liabilities”.

Furthermore, in 2010, the Bank has also adopted Circular 203/2009/TT-BTC dated 20 October 2009 providing guidance on the management, usage, and depreciation of fixed assets, which was effective from 1 January 2010.

Due to the fact that Circular 244/2009/TT-BTC and Circular 203/2009/TT-BTC do not require retroactive adjustment, comparative figures as at and for the year ended 31 December 2009 did not include above-mentioned adjustments.

2.5. Loans and advances to customers

Loans and advances to customers are disclosed at the principal amounts outstanding at the end of the fiscal year.

2.6. Provision for credit losses

Loans and advances to customers should be classified and provided for in accordance with the Law on Credit Institutions effective from 1 October 1998, the Law on Amendment and Supplementation to a number of articles of the Law on Credit Institutions effective from 1 October 2004, Decision 1627/2001/QĐ-NHNN dated 31 December 2001 by the Governor of the State Bank of Vietnam on lending statutory, Decision 127/2005/QĐ-NHNN dated 3 February 2005 amending and supplementing Decision 1627/2001/QĐ-NHNN, Decision 493/2005/QĐ-NHNN dated 22 April 2005, and Decision 18/2007/QĐ-NHNN dated 25 April 2007 by the State Bank of Vietnam on loan classification and provision. Accordingly, loans are classified into Current, Special Mention, Substandard, Doubtful and Loss on the basis of payment arrears status and other qualitative factors.

Net loan and advance exposure for each borrower is calculated by subtracting from the loan balance the discounted value of collateral. Decision 493/2005/QĐ-NHNN and Decision 18/2007/QĐ-NHNN stipulated specific discount rates for certain accepted collaterals.

Specific provision is made on the net loan and advance exposure of each borrower using fixed provision rates as follows:

Group	Name	Specific provision rate
1	Current	0%
2	Special Mention	5%
3	Substandard	20%
4	Doubtful	50%
5	Loss	100%

Loans which are classified as Substandard, Doubtful or Loss are considered bad debts.

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

In accordance with Decision 493/2005/QĐ-NHNN, a general provision is made for credit losses which are yet to be identified during the loan classification and provision process and for the Bank's potential financial difficulties due to the deterioration in loan quality. As such, financial institutions are required to fully make and maintain a general provision at 0.75% of total loans and advances to customers, which are classified from group 1 to 4 within 5 years commencing from May 2005.

The provisions are recorded in the separate income statement as an expense and will be used to write off any credit losses incurred. According to Decision 493/2005/QĐ-NHNN, at the discretion of the Bank's Bad Debt Resolution Committee, the Bank can write off the loans that are classified in group 5 and of which the borrowers are bankrupted or liquidated (for corporate) or are deceased or missing (for individuals).

Details of loan classification, provision for credit loss and credit loss expenses as at and for the year ended 31 December 2010 are presented in Note 10.

2.7. Trading securities

Trading securities are debt securities, equity securities and other securities that the Bank bought and held principally for the purpose of selling them in the near future in order to benefit from price differences.

Trading securities are recognized at cost at transaction date and continuously recorded at cost in the following accounting periods.

Income from trading securities is recognized on the cash basis.

At the balance sheet date, trading securities are subject to review for impairment. Allowance for impairment is made when their carrying value is greater than their market value. Impairment losses are recognized into the separate income statement as "Net gain/(loss) from trading securities".

2.8. Investment securities

2.8.1. Available-for-sale securities

Available-for-sale securities include debt and equity securities which do not qualify to be classified as trading and held-to-maturity, and which the Bank holds for an indefinite period till an opportunity for profit is given. The Bank is not a founding shareholder, or a strategic shareholder, or has no certain power to participate in the financial and operating policy – making process evidenced by a written agreement on delegating personnel for representation on the Board of Directors/Board of Management.

Available-for-sale equity securities are always recognized at cost.

Available-for-sale debt securities are recorded at par value at transaction date. Accrued interest of the securities before buying (for debt securities with interest payment in arrears) or interest received in advance (for debt securities with interest payment in advance) is reflected in a separate account. Discount/premium, which is the negative/positive difference between the original cost and the amount including the par value plus (+) interest accrues before buying (if any) or minus (-) interest received in advance for distribution (if any), is also recorded in a separate account.

In the next accounting periods, available-for-sale debt securities are continuously recognized at face value. The discount/premium (if any) is amortized on a straight-line basis till the maturity date to the separate income statement.

Accrued interest income is recognized on a straight-line basis over the estimated remaining holding period of the securities.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Available-for-sale securities are reviewed for impairment at the date of the balance sheet. Guidance on provision for impairment of available-for-sale debt securities has not been specified in current regulations by the State Bank of Vietnam and the Ministry of Finance. Provision for impairment of available-for-sale equity securities is made when their book values are greater than their market values.

The market prices of listed equity securities are determined based on the price on stock markets (which are the average prices on Ha Noi's Stock Exchange and the closing prices on Ho Chi Minh City's Stock Exchange) as at 31 December 2010.

The market values of unlisted equity securities which have been registered in the Unlisted Public Companies market (UPCom) are the average price of the trading market at the day of provision.

The market values of unlisted equity securities which have not been registered in the unlisted public companies market (UPCom) are the average of public price quotations of at least three (03) reputed and large securities companies in the market. Others are recorded at cost.

Any impairment loss is recognized in the separate income statement as "Net gain/(loss) from investment securities"

2.8.2. Held-to-maturity securities

Held-to-maturity securities are debt securities that the Bank has the intention and ability to hold to maturity. These investment securities carry fixed or determinable payments and have fixed maturities. These securities will not be sold before maturity date or reclassified as trading securities or available-for-sale securities.

Held-to-maturity investment securities are recognized at par value as at transaction date. Accrued interest of the securities before buying (for debt securities with interest payment in arrears) or interest received in advance (for debt securities with interest payment in advance) is reflected in a separate account. Discount/premium, which is the negative/positive difference between the original cost and the amount including the par value plus (+) interest accrues before buying (if any) or minus (-) interest received in advance for distribution (if any), is also recorded in a separate account.

In the next accounting periods, held-to-maturity securities are continuously recognized at par value. The discount/premium (if any) is amortized on a straight-line basis till the maturity date to the separate income statement.

Accrued interest income is recognized on a straight-line basis over the estimated remaining holding period of securities.

Held-to-maturity investments are subject to review for impairment. Allowance for impairment is recorded when the decline in value of the investment is other than temporary. Impairment losses are recognized in the separate income statement as "Net gain/(loss) from investment securities".

2.9. Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specific date in the future are not derecognized from the separate balance sheet. The corresponding cash receipt under these agreements is recognized as a liability item in the separate balance sheet, reflecting its economic substance as a loan to the Bank. The difference between sale price and repurchase price is amortized over the life of the agreement on a straight-line basis to the separate income statement.

Conversely, securities purchased under agreements to resell at a specific date in the future are not recognized in the separate balance sheet. The corresponding cash paid under these agreements is recognized in the separate balance sheet as "Loans to customers". The difference between the purchase price and resale price is amortized over the life of the agreement on a straight-line basis to the separate income statement.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

2.10. Investment in subsidiary

An investment in a subsidiary is an investment in entity on which the Bank has rights of control. An investment in a subsidiary is carried at cost. Distributions from accumulated net profits of the subsidiary arising subsequent to the date of acquisition are recognized in the interim separate income statement. Distributions from sources other than from such profits are considered as recovery of investment and are deducted to the cost of the investment.

Details of the Bank's investment in subsidiary are presented in Note 12.1.

2.11. Other long-term investments

Equity securities are classified as other long term investments only when the Bank holds less than 20% of voting rights and the Bank is a founding shareholder or a strategic shareholder, or has certain power to participate in the financial and operating policy – making process evidenced by a written agreement on delegating personnel for representation on the Board of Directors/Board of Management.

Long-term investments are always recognized at cost.

Other long-term investments are subject to review for impairment at the separate financial statement date. Allowance for impairment is made when the business entities invested are operating at loss (unless losses were previously stipulated in the business plan) in accordance with Circular 228/2009/TT-BTC dated 7 December 2009 by the Ministry of Finance. Provision for each financial investment is calculated as the difference between the actual contributed capital of the Bank to the business entities and the existing capital of the business entities times (x) the proportion of capital contributed by the Bank to total capital contribution of parties in the business entities.

2.12. Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of a fixed asset comprises its purchase price plus any directly attributable costs of bringing the asset to working condition for its intended use.

Cost related to additions, improvements and renewals are capitalized while expenditures for maintenance and repairs are charged to the separate income statement.

When assets are sold or liquidated, their cost and accumulated amortization are removed from the separate balance sheet and any gains or losses resulting from their disposal are recorded to the separate income statement.

2.13. Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a fixed asset comprises its purchase price plus any directly attributable costs of bringing the asset to working condition for its intended use.

Cost related to additions, improvements and renewals are capitalized while expenditures for maintenance and repairs are charged to the separate income statement.

When assets are sold or liquidated, their cost and accumulated depreciation are removed from the separate balance sheet and any gains or losses resulting from their disposal are recorded to the separate income statement.

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2.14. Leasing

2.14.1. Bank as lessee

For operating leases, lease payments (excluding costs for services such as insurance and maintenance) are recognized as an expense on a straight-line basis unless another systematic basis is representative of the time pattern of the user's benefit, even if the payments are not on that basis.

2.14.2. Bank as lessor

Operating lease assets are capitalized in lessor's separate balance sheet. Rental incomes are recorded in the separate income statement on a straight-line basis over the lease term without instinct to methods of rental payment. Expenses under operating leases, including depreciation of property, are reported as expenses of the relevant fiscal period.

2.15. Depreciation and amortization

Depreciation and amortization of tangible fixed assets and intangible assets are calculated on a straight-line basis over the estimated useful life of the assets, which are as follows:

Buildings and building improvements	25 years
Machines and equipment	5 years
Motor vehicles	8 - 10 years
Office tangible assets	3 - 5 years
Other equipment	5 years
Land use rights (*)	based on lease term
Computer software	5 years
Other intangible assets	20 years

(*): The cost of the land use rights is not amortized if it is granted by the Government of Vietnam and has indefinite term.
The cost of land use rights with definite term is amortized over the lease term.

2.16. Recognition of income and expense

Interest income and expense are recognized in the separate income statement on accrual basis using nominal interest rate. The recognition of accrued interest income is suspended when a loan is classified either from group 2 to 5 according to Decision 493/2005/QĐ-NHNN and Decision 18/2007/QĐ-NHNN. Suspended interest income is reverted to off-balance sheet and only recognized in the separate income statement upon actual receipt.

Fees and commissions are recognized when incurred.

Dividend income by cash on equity investment is recognized in the separate income statement when the Bank's right to receive the payment is established. Stock dividends and bonus shares received are not recognized as income of the Bank, but only updated the quantity of shares.

2.17. Foreign currency transactions

The Bank maintains its accounting system and records all transactions in original currencies. Monetary assets and liabilities denominated in foreign currencies at the date of separate financial statements are translated into VND using exchange rates of interbank foreign exchange market at the business date (see list of exchange rates of applicable foreign currencies against VND as at 31 December in Note 44). Income and expenses arising from foreign currencies during the year are translated into VND at rates ruling at the transaction dates. Unrealized

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foreign exchange differences arising from the translation of monetary assets and liabilities during the fiscal year are recorded in the separate balance sheet as "Foreign currency translation reserve" and transferred to the separate income statement at the end of the fiscal year.

2.18. Enterprise income taxes

Current tax

Current tax assets and liabilities for the current and prior years are measured at the amount expected to be paid to (or recovered from) the taxation authorities. The tax rates and tax laws are applied and enacted at the balance sheet date.

Current tax should be charged or credited directly to the separate income statement except items related to the tax that are credited or charged, in the same or a different year, directly to equity, in which case current tax is also charged or credited directly to equity.

Current tax assets and liabilities are only offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the Bank intends to settle its current tax assets and liabilities on a net basis.

The Bank's tax returns are subject to examination by the tax authorities. Due to the ambiguity associated with the applicability of tax laws and regulations in Vietnam, amounts reported in the separate financial statements could be changed at a later date upon final determination by the tax authorities.

Deferred tax

Deferred tax is provided on temporary differences between the tax base of assets and liabilities and their carrying amount for financial reporting purpose at the separate balance sheet date.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- ▶ Where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss; and
- ▶ Where taxable temporary differences are associated with investments in subsidiaries, associates and joint ventures and the Bank has the ability to control the time of reverting these temporary differences and it is likely that these temporary differences will not be reverted in the foreseeable future.

Deferred enterprise income tax assets are levied on deductible temporary differences. Deductible amounts carried over to subsequent years of taxable losses, and unutilized tax advantages when it is likely that the enterprise makes earnings in foreseeable future to use deductible temporary differences, taxable losses and tax advantages, except:

- ▶ Where the deferred tax asset arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.
- ▶ Where taxable temporary differences are associated with investments in subsidiaries, associates and joint ventures and it is likely that these temporary differences will be reverted in foreseeable future and the Bank will make taxable earnings to use these temporary differences.

The carrying amount of deferred income tax assets is reviewed at each separate balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Unrecognized deferred income tax assets are reassessed at each separate balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset realized or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

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Deferred tax is charged or credited to the separate income statement, except when it relates to items recognized directly to equity, in which case the deferred tax is also dealt in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to net current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxable entity and the same taxation authority and the Bank intends to settle its current tax assets and liabilities on a net basis.

2.19. Statutory reserves

According to Decree 146/2005/ND-CP dated 23 November 2005 issued by the Government on financial management regime for credit institutions, the Bank should appropriate profit after tax of the fiscal year to create Supplementary Capital Reserve and Financial Reserve.

2.20. Cash and cash equivalents

Cash and cash equivalents as referred to in the separate statement of cash flows comprises cash, gold, jewellery, gemstones, current accounts with the SBV, treasury bills and other short term valuable papers that are qualified to be discounted, amounts due from banks with an original maturity of three months.

2.21. Fiduciary assets

Assets held in trust or in a fiduciary capacity are not reported in the separate financial statements since they are not assets of the Bank.

2.22. Provision for off-balance sheet commitments

According to Decision 493/2005/QD-NHNN and Decision 18/2007/QD-NHNN by the SBV, credit institutions must classify guarantees, payment acceptances, and irrevocable loan commitments with specific effective date (generally called "off-balance-sheet commitments") into groups as regulated in Article 6 of Decision 493/2005/QD-NHNN, namely Current, Special Mention, Substandard, Doubtful and Loss based on the overdue status and other qualitative factors; and make provision for them.

Specific and general provision for off-balance-sheet commitments is calculated similarly to the provision for loans and advances to customers as described in Note 2.6. Provision expense is recorded as "Provision for credit losses" in the separate income statement and provision balance is recorded in "Other liabilities" in the separate balance sheet.

2.23. Other receivables

Apart from receivables from credit activities, other receivables are initially recognized at cost and always reflected at cost in the following accounting periods.

Provision for impairment loss is based on the overdue status of the receivable or estimated possible loss in case the receivable is not yet overdue but the debtors are bankrupted or liquidated (for corporate) or are deceased, missing or under legal claim (for individual). Provision expense is reflected in "Operating expense" on the income statement.

The provision is made in accordance with Circular No. 228/2009/TT-BTC issued by Ministry of Finance and dated 7 December 2009 as follows:

TOverdue status	Allowance rate
From over six (06) months up to one (01) year	30%
From one (01) to two (02) years	50%
From two (02) to three (03) years	70%
Over three (03) years	100%

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

2.24. Currency derivative contracts

2.24.1. Foreign currency Forwards, Swaps and Futures

For foreign currency forward, swap and future contracts, the difference between equivalent VND amounts of foreign currency committed to buy/sell using forward exchange rate and spot exchange rate as at effective date of the contract is recognized immediately at the effective date of the contract in line "Derivative instruments and other financial assets" as an asset when it is positive, and in line "Derivatives instruments and other financial liabilities" as liabilities when it is negative. The difference is subsequently amortized into the separate income statements as "Net gain/(loss) from trading of foreign currencies" using straight-line method over the term of the contracts. As at the separate balance sheet date, commitments of foreign currency forward, swap and future contracts are re-measured using the official inter-bank exchange rate announced by the State Bank of Vietnam.

Gain or loss from revaluation is recorded in "Net gain/(loss) from trading of foreign currencies".

2.24.2. Currency option contracts

Commitment amount for the currency option contracts is not recognized on the separate balance sheet. The fee paid or received is recorded as receivable or payable from/to derivative transactions, and is amortized to incomes or expenses in the year using straight-line method over the maturity of the contracts. At the separate balance sheet date, unrealized gain or loss arising from selling/buying option contracts are determined based on market value, cost of the contract, sales volume and maturity of the contract, and recorded in the separate income statements in "Net gain/(loss) from trading of foreign currencies".

2.25. Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the separate balance sheet if, and only if, there is a currently enforceable legal right to offset financial assets against financial liabilities or vice-versa, and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

2.26. Use of estimates

The preparation of the separate financial statements requires the Board of Management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect incomes, expenses and the resultant provisions.

2.27. Employee benefits

2.27.1. Post employment benefits

Post employment benefits are paid to retired employees of the Bank by the Social Insurance Agency which belongs to the Ministry of Labor, Invalids and Social Affairs. The Bank is required to contribute to these post employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 16.00% of an employee's basic salary on a monthly basis. The Bank has no further obligation to fund the post employment benefits of its employees, other than the liability to pay Social Insurance Agency on a monthly basis.

The Bank's employees who are subject to early retirement due to restructuring are entitled to one month of basic salary for every 12 months of employment and half month of basic salary for each month of early retirement (maximum 30 months). Early retirement allowance is debited to termination allowance. Additionally, the Bank also pays 3 months of salary to these employees from its salary expense.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

2.27.2. Voluntary resignation and retrenchment benefits

Voluntary resignation benefits: the Bank has the obligation, under Section 42 of the Vietnam Labor Code amended on 2 April 2002, to pay allowance arising from voluntarily resignation of employees, equal to one-half month's salary for each year of employment plus salary allowances (if any). From 1 January 2009, the average monthly salary used to calculate the voluntary resignation benefits would be adjusted at the end of the reporting date based on the average of the salaries of the previous six consecutive months.

Retrenchment benefits: the Bank has the obligation, under Section 17 of the Vietnam Labor Code, to pay allowance to employees who are retrenched as a result of organizational restructuring or technological changes. In such case, the Bank shall pay to employees an allowance for loss of work equivalent to the aggregate amount of one month's salary for each year of employment, but no less than two months' salary.

While the obligations under Section 17 and 42 are compulsory, the implementation of these sections is subject to detailed guidance issued by the Ministry of Finance in implementing circulars. In accordance with Circular 64/1999/TT-BTC dated 7 June 1999 and Circular 82/2003/TT-BTC dated 14 August 2003 by the Ministry of Finance which superseded Circular 64/1999/TT-BTC, banks are required to calculate retrenchment allowance between 1.00% and 3.00% per annum on the basic salary of the employees; and the outstanding balance of employee termination reserve which was previously created at 10.00% from the profit after tax and after appropriation of supplementary capital reserve in accordance with the guidance of Circular 64/1999/TT-BTC should be transferred to retrenchment allowance as provided under Circular 82/2003/TT-BTC.

In 2010, the Bank has accrued for retrenchment allowance equal to 1.00% of the basic salary of the employees

2.27.3. Unemployment Insurance

The Bank has the obligation to contribute to the unemployment insurance fund at the amount equal to 1.00% of their insured employees' salaries and remunerations and withhold the same amount from the insured employees' salaries and remunerations to contribute to the Unemployment Insurance Fund in accordance with Circular 04/2009/TT-BLDTBXH providing guidance on implementation of the Decree 127/2008/ND-CP, effective since 1 January 2009.

3. SEGMENT REPORTING

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3.1. Segment reporting in terms of business fields

For the period from 1 January to 31 December 2010

Unit: VNDm

	Credit	Investment	Services	Treasury	Others	Total
1. Income from credit activities	2,327,571	-	663	-	-	2,328,234
2. Income from investment activities	-	1,174,665	-	-	-	1,174,665
3. Income from treasury activities	-	-	-	427,967	-	427,967
4. Income from services	1,651	-	55,698	103	-	57,452
5. Income from foreign exchange activities	-	-	-	72,559	-	72,559
6. Income from derivatives	-	-	-	21,051	-	21,051
7. Other income to allocate	7,331	120	1,749	5,800	17,502	32,502
8. Direct expenses	(223,015)	(5,217)	(20,986)	(2,706,359)	-	(2,955,577)
9. Capital income/expense to allocate	(1,884,824)	(919,949)	-	2,804,773	-	-
10. Other expenses to allocate	(117,831)	(1,936)	(28,103)	(93,213)	(281,300)	(522,383)
Profit before tax	110,883	247,683	9,021	532,681	(263,798)	636,470
As at 31 December 2010						
1. Departmental assets	25,008,179	10,302,492	201,358	12,141,895	-	47,431,775
2. Assets to allocate	751,514	12,349	179,234	594,508	1,822,335	3,359,940
Total assets	25,759,693	10,314,841	380,592	12,736,403	1,822,335	51,013,864
1. Departmental liabilities	(7,930)	-	(118,753)	(46,511,018)	-	(46,637,701)
2. Liabilities to allocate	(44,590)	(733)	(10,635)	(35,274)	(108,125)	(199,357)
Total liabilities	(52,520)	(733)	(129,388)	(46,546,292)	(108,125)	(46,837,058)

Segment reporting in terms of geographic areas

All of the Bank's activities are carried out in Vietnam.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
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4. CASH AND CASH EQUIVALENTS

	31/12/2010 VNDm	31/12/2009 VNDm
Cash on hand in VND	129,346	85,090
Cash on hand in foreign currencies	72,012	53,906
Valuable papers in foreign currencies	-	-
	201,358	138,996

5. BALANCES WITH THE STATE BANK OF VIETNAM ("THE SBV")

	31/12/2010 VNDm	31/12/2009 VNDm
Current account at the SBV	505,232	920,132
Other current account	-	-
	505,232	920,132

Balances with the SBV include settlement and compulsory deposits. As at 31 December 2010, compulsory deposits in VND and settlement deposits in foreign currencies earn annual interest at rates of 1.20% and 0.10%, respectively (as at 31 December 2009: 1.20% p.a. and 0.50% p.a., respectively).

In accordance with the regulations of the SBV, the Bank is required to maintain certain cash reserves with the SBV in the form of compulsory deposits, which are computed at 3.00% and 4.00% for demand deposits and deposits with terms of less than 12 months in VND and foreign currencies, respectively, and at 1.00% and 2.00% for deposits with terms of over 12 months in VND and foreign currencies, respectively. The Bank's average compulsory deposits in VND and foreign currencies in December 2010 were remained at VNDm 578,643 and USD 3,906,173 (or VNDm 73,952).

During the year, the Bank has complied with the SBV's requirements regarding the maintenance of the compulsory deposits with the SBV.

6. PLACEMENTS WITH AND LOANS TO OTHER BANKS

	31/12/2010 VNDm	31/12/2009 VNDm
Current accounts and term deposits with other banks	11,636,662	6,357,319
Loans to other banks	-	-
	11,636,662	6,357,319

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6.1. Placements with other banks

	31/12/2010 VNDm	31/12/2009 VNDm
Current accounts with other banks	5,972,693	121,303
In VND	5,841,527	10,017
In foreign currencies and gold	131,166	111,286
Term deposits with other banks	5,663,969	6,236,016
In VND	5,569,309	5,635,448
In foreign currencies and gold	94,660	600,568
	11,636,662	6,357,319

7. TRADING SECURITIES

Investments in trading securities as at 31 December include:

	31/12/2010 VNDm	31/12/2009 VNDm
Debt securities	-	-
Securities issued by the Government of Vietnam	-	-
Securities issued by other local credit institutions	-	-
Securities issued by local business entities	-	-
Securities issued by foreign entities	-	-
Equity securities	-	16,500
Securities issued by other local credit institutions	-	-
Securities issued by local business entities	-	16,500
Securities issued by foreign entities	-	-
Other trading securities	-	-
Provision for impairment of trading securities	-	-
	-	16,500

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The listing status of trading securities is as follows:

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Debt securities</i>	-	-
Listed	-	-
Unlisted	-	-
<i>Equity securities</i>	-	16,500
Listed	-	-
Unlisted	-	16,500
<i>Other trading securities</i>	-	-
Listed	-	-
Unlisted	-	-
	-	16,500

8. DERIVATIVES AND OTHER FINANCIAL INSTRUMENTS

	Total contract value (at exchange rate at the contract effective date) VNDm	Total book value (at exchange rate at the balance sheet date)		
		Assets VNDm	Liabilities VNDm	Net assets/ (liabilities) VNDm
<i>As at 31 December 2010</i>				
<i>Currency derivatives</i>	188,067	192,020	(194,920)	(2,900)
Forward contracts	138,164	142,117	(139,903)	2,214
Swap contracts	49,903	49,903	(55,017)	(5,114)
<i>As at 31 December 2009</i>				
<i>Currency derivatives</i>	721,327	416,958	(413,295)	3,663
Forward contracts	721,327	416,958	(413,295)	3,663

9. LOANS AND ADVANCES TO CUSTOMERS

	31/12/2010 VNDm	31/12/2009 VNDm
Loans to local business entities and individuals	24,270,103	12,813,853
Discounted valuable papers	450	12,093
Trusted loans	20,914	2,802
Other loans to local business entities and individuals	9,687	-
	24,301,154	12,828,748

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	2010 Average interest % p.a.	2009 Average interest % p.a.
Commercial loans denominated in VND	14.22	11.99
Commercial loans denominated in foreign currencies	3.45	6.04

Commercial loans comprise short-term, medium-term and long-term loans including syndicated loans led by the Bank denominated in VND, USD and EUR.

9.1. Analysis of loans by quality

	31/12/2010 VNDm	31/12/2009 VNDm
Current	23,363,668	12,414,107
Special mention	596,555	56,445
Substandard	36,159	50,895
Doubtful	39,376	148,830
Loss	265,396	158,471
	24,301,154	12,828,748

9.2. Analysis of loans by original terms

	31/12/2010 VNDm	31/12/2009 VNDm
Short-term loans	15,595,701	7,555,672
Medium-term loans	5,390,058	3,924,482
Long-term loans	3,315,395	1,348,594
	24,301,154	12,828,748

9.3. Analysis of loans by ownership

Details of the Bank's loan portfolio by type of business entity as at 31 December are as follows:

	12/31/2010 VNDm	%	31/12/2009 VNDm	%
Corporate loans	13,720,512	56.46	9,657,554	75.28
Central state-owned enterprises	468,831	1.93	406,792	3.17
Provincial state-owned enterprises	33,129	0.14	56,005	0.44
State limited companies	800,505	3.29	609,842	4.76
Private limited companies	4,572,949	18.82	2,910,404	22.69
State joint stock companies	1,603,340	6.60	851,654	6.64

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	12/31/2010 VNDm	%	31/12/2009 VNDm	%
Other joint stock companies	5,531,298	22.76	2,793,064	21.77
Partnerships	600	0.002	122,351	0.95
Private enterprises	235,048	0.97	186,205	1.45
Foreign invested enterprises	418,702	1.72	328,918	2.56
Co-operatives	56,110	0.23	1,392,319	10.85
Individual loans	10,568,192	43.49	3,071,612	23.94
Other loans	12,450	0.05	99,582	0.78
	24,301,154	100.00	12,828,748	100.00

9.4. Analysis of loans by sectors

The Bank's loan portfolio at 31 December comprises loans to entities in the following industrial sectors:

	31/12/2010 VNDm	%	31/12/2010 VNDm	%
Agricultural and forestry	1,165,427	4.80	2,656,136	20.70
Aquaculture	213,165	0.88	156,645	1.22
Mining	1,755,000	7.22	1,374,825	10.72
Processing	3,426,000	14.10	690,746	5.39
Electricity, petroleum & water	794,000	3.27	31,430	0.24
Construction	2,696,000	11.09	1,170,496	9.12
Wholesale and retail trade, repair of motor vehicles, motor cycles and personal goods	3,796,000	15.62	784,085	6.11
Hospitality	585,000	2.41	59,620	0.46
Transportation and communications	2,254,000	9.28	314,494	2.45
Financial services	593,753	2.44	184,490	1.44
Scientific research	84,500	0.35	39,663	0.31
Real estate development & property investment	206,200	0.85	86,194	0.67
Government agents	15,600	0.06	1,621	0.01
Education and training	175,000	0.72	5,600	0.05
Healthcare and community development	45,700	0.19	25,272	0.20
Recreational, cultural, sporting activities	42,500	0.17	1,445	0.01

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	31/12/2010 VNDm	%	31/12/2010 VNDm	%
Community, social and personal service activities	5,780,566	23.79	330,543	2.58
Households services	120,400	0.50	877	0.01
International activities	9,393	0.04	30,634	0.24
Others	542,950	2.22	4,883,932	38.07
	24,301,154	100.00	12,828,748	100.00

10. PROVISION FOR CREDIT LOSSES

Details of provision for credit losses presented in separate financial statements as at 31 December 2010 are as follows:

	VNDm
Provision for credit losses	272,556
Provision for contingent liabilities and off-balance sheet commitments	7,930
	280,486

Changes in the provision for credit losses in the current year are summarized below:

	Specific provision VNDm	General provision(*) VNDm	Total VNDm
Opening balance	74,414	56,229	130,643
Provision expense in the year	74,877	146,598	221,475
Reversal of provision during the year	(41,559)	(30,073)	(71,632)
Bad debts written-off during the year	-	-	-
Closing balance	107,732	172,754	280,486

Changes in the provision for credit losses in the previous year are summarized below:

	Specific provision VNDm	General provision(*) VNDm	Total VNDm
Opening balance	11,849	14,125	25,974
Provision expense in the year	66,254	42,247	108,501
Reversal of provision during the year	(3,689)	(143)	(3,832)
Bad debts written-off during the year	-	-	-
Closing balance	74,414	56,229	130,643

(*) General provision includes general provision for loans to customers and for off-balance sheet commitments.

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The breakdown of loan classification and provision for the year ended 31 December 2010 as required by Decision 493/2005/QĐ-NHNN, Decision 18/2007/QĐ-NHNN and the Bank's own policy is as follows:

Classification	Loan balance(**) VNDm	Specific provision VNDm	General provision VNDm	Total provision VNDm
Current	21,180,589	-	158,854	158,854
Special mention	693,413	12,059	5,201	17,260
Substandard	25,291	1,163	190	1,353
Doubtful	77,177	6,245	579	6,824
Loss	266,705	88,265	-	88,265
Reverse repurchase agreements due in December	198,654	-	-	-
	22,441,829	107,732	164,824	272,556

Provision for contingent liabilities and off-balance sheet commitments as at 31 December 2010:

Classification	Balance(**) VNDm	Specific provision VNDm	General provision VNDm	Total provision VNDm
Current	1,057,289	-	7,930	7,930
Special mention	-	-	-	-
Substandard	-	-	-	-
Doubtful	-	-	-	-
Loss	-	-	-	-
Off-balance sheet due in December	147	-	-	-
	1,057,436	-	7,930	7,930

(**): Balance as at 30 November 2010.

As at 31 December 2010, the Bank has fully created provision for outstanding balances of loans and advances to customers as at 30 November 2010 including both specific provision and general provision in accordance with Decision 493/2005/QĐ-NHNN and Decision 18/2007/QĐ-NHNN issued by the SBV.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

11. INVESTMENT SECURITIES

	12/31/2010 VNDm	31/12/2009 VNDm
Available-for-sale securities	7,231,361	3,335,951
<i>Debt securities</i>	7,211,235	3,316,013
Securities issued by the Government of Vietnam	350,000	-
Securities issued by other local credit institutions	3,001,686	602,095
Securities issued by local business entities	3,859,549	2,713,918
Securities issued by foreign entities	-	-
<i>Equity securities</i>	20,126	19,938
Securities issued by other local credit institutions	11,328	11,200
Securities issued by local business entities	8,798	8,738
Securities issued by foreign entities	-	-
Provision for available-for-sale securities	(13,419)	(10,808)
Held-to-maturity securities	1,300,000	1,540,500
Securities issued by the Government of Vietnam	1,000,000	1,040,500
Securities issued by other local credit institutions	300,000	500,000
Securities issued by local business entities	-	-
Securities issued by foreign entities	-	-
Provision for impairment of held-to-maturity securities	-	-
	8,517,942	4,865,643

11.1. Available-for-sale securities

11.1.1. Debt securities

Details of available-for-sale debt securities held by the Bank as at 31 December are as follows:

	31/12/2010		31/12/2009	
	Face value VNDm	Carrying value VNDm	Face value VNDm	Carrying value VNDm
Bonds issued by the Government	350,000	350,000	-	-
Bonds issued by the Government in VND	350,000	350,000	-	-
Securities issued by other local credit institutions	3,007,370	3,001,686	600,000	602,095
Bonds issued by Bank for Investment and Development of Vietnam	300,000	301,093	300,000	302,095
Bonds issued by Hanoi Building Commercial J.S. Bank	230,000	230,000	100,000	100,000

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

	31/12/2010		31/12/2009	
	Face value VNDm	Carrying value VNDm	Face value VNDm	Carrying value VNDm
Bonds issued by Saigon Thuong tin Commercial J.S. Bank	100,000	100,000	100,000	100,000
Bonds issued by Maritime Commercial J.S. Bank	100,000	100,000	100,000	100,000
Bonds issued by Vietnam International J.S.Bank	2,189,320	2,189,320	-	-
Bonds issued by Vietnam Bank for Agriculture and Rural Development.	88,050	81,273	-	-
Securities issued by economic entities	3,886,000	3,859,549	2,716,000	2,713,918
Bonds issued by Lilama Corporation	36,000	36,000	36,000	36,000
Bonds issued by No.1 Construction Corporation	300,000	300,000	300,000	300,000
Bonds issued by Phu Hoang Anh JSC.	100,000	100,000	100,000	100,000
Bonds issued by Gentraco JSC.	50,000	50,000	-	-
Bonds issued by Song Da Investment and Construction JSC.	300,000	300,000	-	-
Bonds issued by other economic entities	3,100,000	3,073,549	2,280,000	2,277,918
	7,243,370	7,211,235	3,316,000	3,316,013

Bonds issued by the Government in VND have term of five (05) years with interest rates of 11.40% p.a; interest is paid annually.

Bonds issued by Bank for Investment and Development of Vietnam mature after five (05) years since issued date, and have interest rates of 8.15% p.a. and 9.50% p.a., interest is paid annually.

There are two series of bonds issued by Hanoi Building Commercial Joint Stock Bank. The first series have term of two (02) years; interest is to be paid annually. Interest rate for the first year is 10.50% p.a. and 13.80% p.a. for the second year. The second series have term of two (02) years; interest of 13.35% p.a. for the first year was paid in advance. Interest rate for the second year is determined by 1.80% p.a. plus (+) average interest rate of 12 – month VND denominated saving deposits whose interest is paid at maturity (in case there is not such rate for 12 – month term, the one with similar term is accepted) of four big banks in Vietnam, including Bank for Investment and Development of Vietnam (Main Transaction Office 1), The Bank for Foreign Trade of Vietnam (Main Transaction Office), Vietnam Industrial Commercial Bank (Hanoi Branch), and Vietnam Bank of Agriculture and Rural Development (Main Transaction Office) at transaction date.

Bonds issued by Saigon Thuong Tin Commercial Joint Stock Bank have term of three (03) years with interest rate of 10.50% p.a. for the first year, 12.00% p.a. for the second year, and floating rate for the third year (determined by 2.75% p.a. plus (+) average interest rate of four big commercial banks in Vietnam for 12 – month VND denominated saving deposits whose interest is paid at maturity; or 150% of basic interest rates announced by the SBV at the date of interest determination and the highest rates permitted

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by Decision 16/2008/QĐ-NHNN dated 16 May 2008 of the Governor of the SBV. The method which leads to lower rate is applied). Interest is paid annually.

Bonds issued by Maritime Commercial Joint Stock Bank have term of two (02) years, interest, which is paid annually, is at the rate of 10.50% p.a. for the first year and 12.00% p.a. for the second year.

Bonds issued by Vietnam International Joint Stock Bank in VND have term of one (01) year, interest is paid as lump sum at maturity at the rate of 12.00% p.a.

Bonds issued by Vietnam International Joint Stock Bank in USD have term of one (01) year, interest is paid as lump sum at maturity at the rate of 4.00% p.a.

Bonds issued by Vietnam Bank for Agriculture and Rural Development have term of ten (10) years with the interest rate of 9.80% p.a. for the first five (05) years and 10.40% p.a. for the next five (05) years; interest is paid annually. Vietnam Bank for Agriculture and Rural Development can repurchase with maximum of 100% of the bond within the last five (05) years (at the issue date) when the SBV approved in writing.

Bonds issued by Lilama Corporation have term of five (05) years and interest rate of 8.80% p.a. Interest is paid annually.

Bonds issued by No.1 Construction Corporation have term of three (03) years and interest of 12.00% p.a. for the first year, 15.00% p.a. for the next six-month period. Interest rate is to be determined every 6 months since then (at 3.00% p.a. plus (+) average interest of Vietnam International Joint Stock Commercial Bank and SHB for 12-month saving deposits whose interest is paid at the maturity.) Interest is paid every 6 months from the second year.

Bonds issued by Phu Hoang Anh JSC. have term of three (03) years, interest paid every 6 months at rates of 11.00% p.a., 14.90% p.a., and 17.00% p.a., respectively for the first three interest payments. Interest rate floats since then and is calculated at 3.50% p.a. plus (+) Ho Chi Minh Housing Development Bank's interest rate for 12-month deposits whose interest is paid at maturity, yet interest rate is not lower than 11.00% p.a.

Bonds issued by Gentraco JSC. have term of three (03) years, interest rate for the first year is 15.00% p.a. Interest rate floats once a year since the second year, and is calculated at 3.00% p.a. plus (+) average interest rate for 12-month deposit, whose interest paid at maturity, of four large banks (The Bank for Foreign Trade of Vietnam, Vietnam Industrial Commercial Bank, Bank for Investment and Development of Vietnam and Vietnam Bank of Agriculture and Rural Development).

Bonds issued by Song Da Investment and Construction JSC. have term of five (05) years, interest rate of 13.00% p.a. for the first year. Interest rate floats once a year since the second year, and is calculated at 2.50% p.a. plus (+) average interest rate for 12-month deposit, whose interest paid at maturity of Head office of four large banks (The Bank for Foreign Trade of Vietnam, Vietnam Industrial Commercial Bank, Bank for Investment and Development of Vietnam and Vietnam Bank of Agriculture and Rural Development).

Bonds issued by other economic entities have terms from two (02) to ten (10) years; interest is paid annually or at maturity upon each bond at rates ranging from 9.40% p.a. to 18.00% p.a.

11.1.2. Equity securities

Details of available-for-sale equity securities held by the Bank as at 31 December are as follows:

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
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	31/12/2010		31/12/2009	
	Cost VNDm	% ownership of the Bank	Cost VNDm	% ownership of the Bank
<i>Investments in other local credit institutions</i>	11,328		11,200	
Bank for Foreign Trade of Vietnam	10,533	0.09	10,440	0.09
Saigon Thuong tin Commercial JS. Bank	795	0.002	760	0.01
<i>Investment in economic entities</i>	8,798		8,738	
Cuu Long Fish Corp.	90	0.01	86	0.10
Refrigeration Electrical Engineering Corp.	1,540	0.02	1,540	0.27
Hanoi Maritime Holding Company	295	0.04	294	0.22
Thu Duc Housing Development Corp.	1,948	0.06	1,948	0.51
PV Drilling and Well Services Corp.	800	0.004	800	0.04
HCM City Infrastructure Investment JSC.	660	0.02	660	0.09
SMC Trading Investment JSC.	782	0.07	727	0.66
HAI Agrochem JSC.	913	0.07	913	0.63
Petroleum Technical Services Corp.	1,770	0.01	1,770	0.10
	20,126		19,938	

11.2. Held-to-maturity securities

	31/12/2010		31/12/2009	
	Face value VNDm	Carrying value VNDm	Face value VNDm	Carrying value VNDm
<i>Chứng khoán Chính phủ</i>	1.000.000	1.000.000	1.040.500	1.040.500
Trái phiếu Kho bạc Nhà nước	-	-	500	500
Trái phiếu Chính phủ	1.000.000	1.000.000	1.040.000	1.040.000
Chứng khoán nợ do các TCTD khác trong nước phát hành	300.000	300.000	500.000	500.000
Kỳ phiếu NH Nông nghiệp & Phát triển Nông thôn Việt Nam	-	-	500.000	500.000
Kỳ phiếu NH TMCP Việt Nam Tín nghĩa	300.000	300.000	-	-
	1.300.000	1.300.000	1.540.500	1.540.500

Bonds issued by the Government have term from three (03) to five (05) years, and interest is paid annually at the rate of ranging from 8.70% p.a. to 11.90% p.a. The Bank has the intention and ability to hold these bonds to maturity.

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Bills issued by Vietnam Tin Nghia Commercial Joint Stock Bank have term of eleven (11) months and interest is paid at maturity at the rate of 10.49% p.a. The Bank has the intention and ability to hold these bonds to maturity.

12. LONG-TERM INVESTMENTS

Investments in subsidiary and other long-term investments as at 31 December are as follows:

	31/12/2010 VNDm	31/12/2009 VNDm
Investments in subsidiary at cost	20,000	20,000
Other long-term investments	317,389	269,799
Provision for impairment of investments in subsidiary	-	-
Provision for impairment of other long-term investments	-	-
	337,389	289,799

12.1. Investment in subsidiary

Details of the Bank's investments in subsidiary as at 31 December are as follows:

	31/12/2010		31/12/2009	
Business sector	Cost VNDm	% ownership of the Bank	Cost VNDm	% ownership of the Bank
SHB Debt Management and Asset Development one sole member Company Limited	20,000	100.00	20,000	100.00
Less: Provision for impairment of investments in subsidiaries	-		-	
	20,000		20,000	

The subsidiary's financial performance based on its financial statements in accordance with Vietnamese Accounting Standards for the year ended 31 December 2010 is as follows:

	Total asset VNDm	Total liabilities VNDm	Total income VNDm	Total expenses (*) VNDm	Profit after tax VNDm
SHB Debt Management and Asset Development one sole member Company Limited	687,999	660,690	117,455	62,189	41,446

(*): Excluding Enterprise Income Tax

SHB Debt Management and Asset Development one sole member Company Limited was established in Vietnam, in accordance with Business License No. 0104006217 dated 4 May 2009 and first changed on 10 December 2009 by the Department of Planning and Investment of Hanoi. The main activities of the company are to receive, manage and trade off-balance sheet loans (secured and unsecured loans) and collaterals which are handed over by SHB and other credit institutions.

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12.2. Other long-term investments

Details of other long-term investments as at 31 December are as follows:

	31/12/2010			31/12/2009		
	Cost VNDm	Carrying value VNDm	% ownership of the Bank	Cost VNDm	Carrying value VNDm	% ownership of the Bank
Nghe An Rubber Investment and Development JSC	600	600	0.40	600	600	0.40
Saigon – Hanoi Fund Management JSC.	5,200	5,200	10.40	5,200	5,200	10.40
Saigon – Hanoi Securities JSC.	82,180	82,180	8.22	41,090	41,090	10.01
Phuoc Hoa Rubber JSC.	27,859	27,859	0.62	27,859	27,859	0.62
An Viet Development JSC.	1,000	1,000	2.00	1,000	1,000	2.00
SHB – Vinacomin Insurance JSC.	30,000	30,000	10.00	30,000	30,000	10.00
Lilama SHB Investment and Construction JSC.	11,000	11,000	11.00	11,000	11,000	11.00
Nam Viet Investment and Finance JSC.	1,500	1,500	1.25	1,500	1,500	1.25
Son Lam Company Limited	135,000	135,000	10.69	135,000	135,000	10.69
SHB – Da Nang Sport JSC.	550	550	11.00	550	550	11.00
Gentraco Feed JSC.	8,000	8,000	10.00	8,000	8,000	10.00
An Thinh Real Estate JSC.	8,000	8,000	10.00	8,000	8,000	10.00
Gentraco Property Investment JSC.	2,500	2,500	5.00	-	-	-
Other economic entities	4,000	4,000	2.00	-	-	-
	317,389	317,389		269,799	269,799	
Các tổ chức kinh tế khác	4,000	4,000	2,00	-	-	-
	317.389	317.389		269.799	269.799	

13. FIXED ASSETS

13.1. Tangible fixed assets

Movements of tangible fixed assets during the year ended 31 December 2010 are as follows:

	Buildings & building improvements VNDm	Machines & equipment VNDm	Motor vehicles VNDm	Office equipment VNDm	Other tangible assets VNDm	Total VNDm
Cost						
Opening balance	45,809	19,460	53,738	35,308	3,554	157,869
Additions in the year	1,480	956	7,360	6,779	827	17,402

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	Buildings & building improvements VNDm	Machines & equipment VNDm	Motor vehicles VNDm	Office equipment VNDm	Other tangible assets VNDm	Total VNDm
Finished construction	-	-	-	-	-	-
Other increases	357	1,243	2,751	1,387	202	5,940
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Other decreases	-	(819)	(495)	(4,441)	(185)	(5,940)
Closing balance	47,646	20,840	63,354	39,033	4,398	175,271
Accumulated depreciation						
Opening balance	5,940	4,350	10,821	11,292	556	32,959
Charged for the year	2,386	3,633	4,949	6,443	1,081	18,492
Other increases	75	268	290	114	254	1,001
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Other decreases	(885)	(277)	(273)	(1,067)	(213)	(2,715)
Closing balance	7,516	7,974	15,787	16,782	1,678	49,737
Net book value						
As at 31 December 2009	39,869	15,110	42,917	24,016	2,998	124,910
As at 31 December 2010	40,130	12,866	47,567	22,251	2,720	125,534

Movements of tangible fixed assets during the year ended 31 December 2009 are as follows:

	Buildings & building improvements VNDm	Machines & equipment VNDm	Motor vehicles VNDm	Office equipment VNDm	Other tangible assets VNDm	Total VNDm
Cost						
Opening balance	42,592	12,199	35,102	21,821	1,100	112,814
Additions in the year	1,965	6,917	14,465	13,579	2,312	39,238
Finished construction	1,223	-	4,662	-	-	5,885
Other increases	29	894	-	-	142	1,065
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	(491)	(92)	-	(583)
Other decreases	-	550)	-	-	-	(550)

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

	Buildings & building improvements VNDm	Machines & equipment VNDm	Motor vehicles VNDm	Office equipment VNDm	Other tangible assets VNDm	Total VNDm
Closing balance	45,809	9,460	3,738	35,308	3,554	157,869
Accumulated depreciation						
Opening balance	3,638	2,267	4,576	5,007	159	15,647
Charged for the year	2,302	1,934	6,387	6,331	374	17,328
Other increases	-	149	-	-	23	172
Transfer to investment properties	-	-	-	-	-	-
Disposals	-	-	(142)	(46)	-	(188)
Other decreases	-	-	-	-	-	-
Closing balance	5,940	4,350	10,821	11,292	556	32,959
Net book value						
As at 31 December 2008	38,954	9,932	30,526	16,814	941	97,167
As at 31 December 2009	39,869	5,110	42,917	24,016	2,998	124,910

13.2. Intangible assets

Movements of intangible assets during the year ended 31 December 2010 are as follows:

	Land use rights VNDm	Computer software VNDm	Other intangible assets VNDm	Total VNDm
Cost				
Opening balance	705,386	4,556	20,000	729,942
Additions in the year	674,991	1,432	-	676,423
Other additions	-	-	-	-
Disposals	-	-	-	-
Other decreases	-	-	-	-
Closing balance	1,380,377	5,988	20,000	1,406,365
Accumulated amortization				
Opening balance	322	700	1,333	2,355
Charged for the year	151	1,541	1,004	2,696
Other increases	-	1,051	664	1,715
Disposals	-	-	-	-
Other decreases	-	-	-	-
Closing balance	473	3,292	3,001	6,766
Net book value				
As at 31 December 2009	705,064	3,856	18,667	727,587
As at 31 December 2010	1,379,904	2,696	16,999	1,399,599
Tại ngày 31 tháng 12 năm 2010	1.379.904	2.696	16.999	1.399.599

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Movements of intangible assets for the year ended 31 December 2009 are as follows:

	Land use rights VNDm	Computer software VNDm	Other intangible assets VNDm	Total VNDm
Cost				
Opening balance	705,386	3,135	20,000	728,521
Additions in the year	-	1,230	-	1,230
Other additions	-	191	-	191
Disposals	-	-	-	--
Other decreases	-	-	-	-
Closing balance	705,386	4,556	20,000	729,942
Accumulated depreciation				
Opening balance	164	533	1,000	1,697
Charged for the year	158	167	333	658
Other increases	-	-	-	-
Disposals	-	-	-	-
Other decreases	-	-	-	-
Closing balance	322	700	1,333	2,355
Net book value				
As at 31 December 2008	705,222	2,602	19,000	726,824
As at 31 December 2009	705,064	3,856	18,667	727,587
Tại ngày 31 tháng 12 năm 2009	705.064	3.856	18.667	727.587

14 . OTHER ASSETS

	12/31/2010 VNDm	31/12/2009 VNDm
Interest and fee receivables	979,581	307,391
Construction in progress	167,766	69,007
Receivables	1,623,393	336,078
Other assets	1,490,810	614,424
Allowance for impairment of other assets	-	-
	4,261,550	1,326,900

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14.1. Construction in progress

	31/12/2010 VNDm	31/12/2009 VNDm
Purchase of fixed assets		
Purchase of land use rights	101,188	53,949
Core banking	63,382	15,008
Others	3,196	50
	167,766	69,007

14.2. Receivables

	31/12/2010 VNDm	31/12/2009 VNDm
Internal receivables	17,645	48
Receivables from employees	5,697	48
Other internal receivables	11,948	-
External receivables	1,605,748	336,030
Receivables from customers	-	106,156
Deposits	18	16,414
Receivables from interest subsidy of the SBV	18,550	20,994
Dividend advances	159,603	159,606
Prepaid expense	78,803	15,312
Advance to suppliers	1,279,119	-
Other receivables	69,655	17,548
	1,623,393	336,078

14.3. Other assets

	31/12/2010 VNDm	31/12/2009 VNDm
Trust investment	1,447,161	574,902
Prepaid expenses	40,066	37,283
Foreclosed assets	1,135	1,135
Others	2,448	1,104
	1,490,810	614,424

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15. BORROWINGS FROM THE GOVERNMENT AND THE SBV

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Borrowings from the SBV</i>	903,716	-
Loans on discount and re-discount of valuable papers	903,716	-
Other borrowings	-	-
<i>Borrowings from Ministry of Finance</i>	-	-
<i>Other borrowings</i>	-	-
	903,716	-

16. DEPOSITS AND BORROWINGS FROM OTHER BANKS

	31/12/2010 VNDm	31/12/2009 VNDm
Deposits from other banks	13,271,539	9,943,404
Borrowings from other banks	-	-
	13,271,539	9,943,404

16.1. Deposits from other banks

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Demand deposits</i>	4,960,134	33,868
In VND	4,960,019	33,836
In gold and foreign currencies	115	32
<i>Term deposits</i>	8,311,405	9,909,536
In VND	8,089,399	8,961,446
In gold and foreign currencies	222,006	948,090
	13,271,539	9,943,404

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
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17. DEPOSITS AND OTHER AMOUNTS DUE TO CUSTOMERS

17.1. Analysis by products

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Demand deposits</i>	4,167,896	4,086,282
Demand deposits in VND	3,751,793	3,883,728
Demand saving deposits in VND	6,026	2,385
Demand deposits in gold and foreign currencies	409,924	199,673
Demand saving deposits in gold and foreign currencies	153	496
<i>Term deposits</i>	21,354,186	10,412,550
Term deposits in VND	9,356,508	3,619,743
Term saving deposits in VND	10,252,097	5,573,781
Term deposits in gold and foreign currencies	364,486	311,253
Term saving deposits in gold and foreign currencies	1,381,095	907,773
<i>Deposits for specific purpose</i>	4	4,397
<i>Margin deposits</i>	118,756	183,155
Margin deposits in VND	64,324	147,513
Margin deposits in gold and foreign currencies	54,432	35,642
	25,640,842	14,686,384

	2010 Average interest rate % p.a.	2009 Average interest rate % p.a.
Demand deposits in VND	2.40	2.44
Demand saving deposits in VND	2.40	2.44
Demand deposits in USD	0.15	0.51
Demand saving deposits in USD	0.50	0.51
Term deposits in VND	11.10	8.71
Saving deposits in VND	10.50	9.06
Term saving deposits in USD	2.83	2.94

For term saving deposits, if customers withdraw before maturity, the applicable interest rate will be that for demand saving deposits.

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

17.2. Analysis by customers

	31/12/2010 VNDm	31/12/2009 VNDm
Deposits from business entities	11,168,832	7,642,941
State-owned enterprises	4,401,412	3,195,582
Private enterprises and others	6,645,734	2,716,729
Foreign invested enterprises	121,686	1,730,630
Deposits from individuals	14,225,481	7,003,178
Deposits from others	246,529	40,265
	25,640,842	14,686,384
	25.640.842	14.686.384

18. OTHER BORROWED FUNDS

	31/12/2010 VNDm	31/12/2009 VNDm
Funds borrowed in VND	379,507	31,014
Funds borrowed in foreign currencies	891	870
	380,398	31,884

18.1. Funds borrowed in VND

Details of funds borrowed in VND as at 31 December are as follows:

	31/12/2010			31/12/2009		
	Term	VNDm	Interest rate % p.a.	Term	VNDm	Interest rate % p.a.
Lending organizations						
Medium-term borrowings in VND from Rural Finance Project II (RDF II)	Over 18 months	59,507	11.64	Over 18 months	31,014	9.12
Borrowings from SDFC	12 months	320,000	16.80	-	-	-
		379,507			31,014	

Borrowings from Rural Finance Project II are borrowings from International Development Association (World Bank) through the Ministry of Finance to provide loans to households with the aim of rural development and poverty reduction in Vietnam. The interest rate applicable for these borrowings is 11.64% p.a. (2009: 9.12% p.a.); loans to households bear interest rates as declared by the Bank in different periods.

Borrowings from Song Da Financial Joint Stock Company (SDFC) worth VNDb 320 on contract. The borrowings has term of 12 months, interest rate of 14.50% p.a. for the first payment. Interest rate floats once each three-month period. Interest is paid monthly.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
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18.2. Funds borrowed in foreign currencies

Details of funds borrowed as at 31 December are as follows:

			31/12/2010			31/12/2009		
Lending organizations			Term	VNDm	Interest rate % p.a.	Term	VNDm	Interest rate % p.a.
International (World Bank)	Development	Association	20 years	891	0.75	20 years	870	0.75
				891			870	

19. VALUABLE PAPERS ISSUED BY THE BANK

	31/12/2010 VNDm	31/12/2009 VNDm
Promissory notes	4,213,790	-
Under 12 months	4,213,790	-
From 12 months up to 5 years	-	-
Convertible bonds	1,531,566	-
Under 12 months	-	-
From 12 months up to 5 years	1,531,566	-
Other valuable papers	-	-
	5,745,356	-

Promissory notes have terms from five (05) months to one (01) year and interest rate ranging from 10.45% p.a. to 11.99% p.a.

Convertible bonds issued by the Bank on 10 April 2010 have term of 1 year. Par value is 100,000 VND. Interest is at the rate of 10.48% p.a. and paid at maturity. Convertible rate is 1:10.

20. OTHER PAYABLES

	31/12/2010 VNDm	31/12/2009 VNDm
Internal payables	19,551	2,180
Payables to employees	138	814
Termination allowance reserve	1,323	1,366
Bonus and welfare funds	13,646	-
Other internal payables	4,444	-
External payables	179,806	217,975
Payables for construction and fixed asset acquisition	6,468	6,463
Value Added Tax payable	1,636	644

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

	31/12/2010 VNDm	31/12/2009 VNDm
Enterprise Income Tax payable	117,747	69,206
Outstanding lodgment	33,367	45,499
Payables to the SBV	5,440	-
Prepaid interest	10,430	23,170
Transfer payables	2,808	-
Deferred income(*)	-	29,560
Other payables	1,910	43,433
	199,357	220,155

(*) According to Article 21 – Circular 244/2009/TT-BTC dated 31 December 2009 by the Ministry of Finance, when the parent company contributes fixed assets to a subsidiary, an affiliate or a joint-venture, it shall recognize the difference between the residual value and the revaluated value of contributed assets, which are revaluated by the involved parties as other income or other expenses. Hence, the “Deferred income” incurred when the Bank contributed to a business entity, which was amortized on a straight-line basis in previous years, is recognized as “Other operating income” in the separate income statement for the year ended 31 December 2010.

21. OBLIGATIONS TO THE STATE

VNDm

	Opening balance	Movement during the year		Closing balance
		Payable	Paid	
Value Added Tax	644	91,638	(90,646)	1,636
Value Added Tax on providing services	603	84,503	(85,019)	87
Value Added Tax on FX trading	41	7,135	(5,627)	1,549
Enterprise income tax	69,206	148,595	(100,054)	117,747
License Tax	-	114	(114)	-
Foreign Contractor Tax	-	781	(781)	-
Land used rights	-	125	(125)	-
Other taxes	2,620	20,457	(19,262)	3,815
Other fees and payables	-	1,443	(1,443)	-
	72,470	263,153	(212,425)	123,198

The Bank has the obligation to pay Enterprise Income Tax ("EIT") at the rate of 25% of taxable profits (2009: 25%).

The Bank's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations of many types of transactions is susceptible to varying interpretations, amounts reported in the separate financial statements could be changed at a later date upon final determination by the tax authorities.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

21.1. Current Enterprise Income Tax

Current Enterprise Income Tax payables are determined based on taxable income of the current period. Taxable income is different from the one reported in the separate income statement for the year ended 31 December 2010 since taxable income excludes incomes which are eligible for tax or expenses which are subtracted in prior years due to the differences between the Bank's accounting policies and the current tax policies, and also excludes tax exempted income and non-deductible expenses. The current Enterprise Income Tax payables of the Bank are calculated based on the statutory tax rates applicable at the end of the fiscal year.

	31/12/2010 VNDm	31/12/2009 VNDm
Operating profit before tax	636,470	408,140
<i>Less</i>		
Dividend income exempt from EIT	(42,090)	(46,936)
Dividend received from State Treasury bonds	-	-
<i>Add</i>		
Previous years' surplus/shortage provision creation	-	-
Taxable income of the Bank itself	594,380	361,204
EIT expense of the Bank itself at the rate of 25% (2009: 25%)	148,595	90,301
Total EIT in the year	148,595	90,301
EIT payable at the beginning of the year	69,206	52,917
EIT paid during the year	(100,054)	(74,071)
Adjustments by tax authorities	-	59
EIT payable at the end of the year	117,747	69,206

22. OWNERS' EQUITY AND RESERVES

22.1. Statement of changes in owners' equity

Changes in owners' equity of the Bank in 2010 are described in the following table:

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

	VNDm									
	Chartered capital	Capital surplus	Treasury shares	Investment and development fund	Financial reserve	Supplemental capital reserve	Bonus and welfare fund	Foreign currency translation reserve	Retained earnings	Total
Opening balance	2,000,000	48,000	(4,957)	13	62,557	32,593	3,928	-	274,345	2,416,479
Increase in the period	1,497,519	50,000	-	-	43,077	22,672	22,000	-	400,693	2,035,961
Capital increase in the period	1,497,519	50,000	-	-	-	-	-	-	-	1,547,519
Net profit for the period	-	-	-	-	-	-	-	-	487,875	487,875
Prior year profit transferred from subsidiary	-	-	-	-	-	-	-	-	567	567
Appropriation to reserves for previous period	-	-	-	-	54	28	22,000	-	(22,082)	-
Temporary appropriation to reserves for current period	-	-	-	-	43,023	22,644	-	-	(65,667)	-
Other increases	-	-	-	-	-	-	-	-	-	-
Decrease in the period	-	-	(303)	-	-	-	(25,928)	-	(249,403)	(275,634)
Utilization in the period	-	-	-	-	-	-	(12,282)	-	-	(12,282)
Treasury shares bought during the period	-	-	(303)	-	-	-	-	-	-	(303)
Final dividend payment for previous period	-	-	-	-	-	-	-	-	(249,403)	(249,403)
Other decreases	-	-	-	-	-	-	(13,646)(*)	-	-	(13,646)
Closing balance	3,497,519	98,000	(5,260)	13	105,634	55,265	-	-	425,635(**)	4,176,806

(*): In accordance to Circular 244/2009/TT-BTC dated 31 December 2009 by the Ministry of Finance, Bonus and Welfare Funds are reclassified from "Other reserves" to "Other liabilities". This Circular does not require retrospective application, thus, the opening balance is not represented.

(**): In which, advance for current year dividend was VNDm 159,603 and retained profit for fund allocation and further distribution to shareholders was VNDm 266,032.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

Details of the Bank's chartered capital in 2010 are as follows:

VNDm

	31/12/2010			31/12/2009		
	Total	Ordinary shares	Preference shares	Total	Ordinary shares	Preference shares
Contributed capital by shareholders	3,497,519	3,497,519	-	2,000,000	2,000,000	-
Capital surplus	98,000	98,000	-	48,000	48,000	-
Treasury shares	(5,260)	(5,260)	-	(4,957)	(4,957)	-
	3,590,259	3,590,259	-	2,043,043	2,043,043	-

Details of shares issued by the Bank are as follows:

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Shares registered for issuance</i>	350,000,000	200,000,000
<i>Shares sold to the public</i>	349,751,907	200,000,000
Ordinary shares	349,751,907	200,000,000
Preference shares	-	-
<i>Treasury shares</i>	496,186	467,596
Ordinary shares	496,186	467,596
Preference shares	-	-
<i>Outstanding shares</i>	349,255,721	199,532,404
Ordinary shares	349,255,721	199,532,404
Preference shares	-	-
<i>Face value of outstanding shares (VND/share)</i>	10,000	10,000

22.2. Statutory reserves of the Bank

On 23 November 2005, the Government issued Decree 146/2005/ND-CP regarding the financial management regime of credit institutions which was effective from 16 December 2005. Accordingly, commercial banks are required to make the following allocations of profit after tax to create statutory reserves:

	Percentage of profit after tax	Maximum rate
Supplementary capital reserve	Not regulated	Not regulated

The following reserves are calculated based on the profit after tax, after deducting the allocation to the Supplementary capital reserve (remaining profit after tax):

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

	Percentage of profit after tax	Maximum rate
Financial reserve	10% of remaining profit after tax	25% of chartered capital
Investment and	Không quy định	Không quy định
development fund	Not regulated	Not regulated
Bonus and welfare funds	Not regulated	Not regulated

In fact, in 2010 the Bank and its subsidiary have appropriated following reserves based on profit after tax of the year 2009:

	Percentage of profit after tax
Supplementary capital reserve	5.00% of profit after tax
Financial reserve	10.00% of remaining profit after tax
Bonus and welfare funds	1.10% of remaining profit after tax

The utilization of these statutory reserves is in accordance with guidelines as discussed in Decree No.146/2005/ND-CP.

23. DIVIDENDS

The Bank has the intention to pay dividend in cash at the rate of 14.50% of the par value. As at 31 December 2010, the Bank had paid interim dividend at the rate of 8.00% which is equivalent to VNDm 159,606.

24. INTEREST AND SIMILAR INCOME

	31/12/2010 VNDm	31/12/2009 VNDm
Interest income from deposits with other banks	427,751	307,905
Interest income from loans to customers	2,202,258	836,896
Interest income from debt securities	824,419	275,313
Other interest income from credit activities	290,813	242,074
	3,745,241	1,662,188

25. INTEREST AND SIMILAR EXPENSES

	31/12/2010 VNDm	31/12/2009 VNDm
Interest and similar expenses for customer deposits	2,205,328	1,016,678
Interest and similar expenses for borrowings	63,326	2,418
Interest expenses for issuance of valuable papers	251,983	-
Other expenses for credit activities	1,168	206
	2,521,805	1,019,302

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

26. NET FEE AND COMMISSION INCOME

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Fee and commission income from</i>	58,027	39,244
Settlement services	31,543	18,071
Guarantee services	18,074	13,617
Treasury operations	4,122	756
Agency services	84	-
Consultation services	1,217	175
Other services	2,987	6,625
<i>Fees and commission expenses for</i>	(20,181)	(17,949)
Settlement services	(7,287)	(4,180)
Guarantee services	-	(1,716)
Treasury activities	(3,092)	-
Post and telecommunication fees	(7,843)	(5,426)
Consultation services	(311)	-
Other services	(1,648)	(6,627)
Net fee and commission income/(expense)	37,846	21,295

27. NET GAIN/(LOSS) FROM FOREIGN CURRENCY TRADING

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Income from foreign currency trading</i>	93,759	168,270
Income from foreign exchange spot contracts	72,708	150,982
Income from currency derivatives	21,051	17,288
<i>Expenses for foreign currency trading</i>	(40,617)	(115,783)
Expenses for foreign exchange spot contracts	(17,836)	(91,056)
Expenses for currency derivatives	(22,781)	(24,727)
Net gain/(loss) from foreign currency trading	53,142	52,487

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

28. NET GAIN/(LOSS) FROM TRADING SECURITIES

	31/12/2010 VNDm	31/12/2009 VNDm
Income from trading securities	9,910	32,361
Expenses for trading securities	-	(422)
Provision for impairment of trading securities	-	-
Net gain/(loss) from trading securities	9,910	31,939

29. NET GAIN/(LOSS) FROM INVESTMENT SECURITIES

	31/12/2010 VNDm	31/12/2009 VNDm
Income from investment securities	60,864	40,001
Reversal of provision for investment securities	140	5,220
Expense for trading investment securities	(1,562)	-
Provision for impairment of investment securities	(2,750)	(1,860)
Net gain/(loss) from investment securities	56,692	43,361

30. NET GAIN/(LOSS) FROM OTHER OPERATING ACTIVITIES

	31/12/2010 VNDm	31/12/2009 VNDm
Income from other operating activities	32,899	14,180
Expenses for other operating activities	(536)	(2,434)
	32,363	11,746

31. DIVIDEND INCOME

	31/12/2010 triệu đồng	31/12/2009 triệu đồng
<i>Dividend received</i>	7,090	16,936
- from trading equity securities	-	7,052
- from investment equity securities	239	219
- from capital contribution and other long-term investments	6,851	9,665
<i>Other dividend income</i>	35,000	30,000
	42,090	46,936

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
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32. OPERATING EXPENSES

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Tax expenses and fees</i>	23,195	15,091
<i>Employee expenses</i>	272,042	142,436
Salary and allowances	242,476	126,005
Salary related contribution	15,977	8,253
Other allowances	2,317	2,428
Expenses on shift meals for employees	11,270	5,747
Expenses for social activities	2	3
<i>Expenses on fixed assets</i>	80,911	58,312
<i>In which:</i>		
- Depreciation expenses	21,189	17,986
<i>General and administration expenses</i>	280,653	114,991
<i>In which:</i>		
- Business trip expenses	10,940	5,084
- Expenses for trade union activities	569	233
<i>Insurance for customer deposits</i>	12,365	7,011
	669,166	337,841

33. CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the separate statement of cash flows comprise of the following balances of the separate balance sheet:

	31/12/2010 VNDm	31/12/2009 VNDm
Cash and cash equivalents on hand	201,358	138,996
Demand deposits at the SBV	505,232	920,132
Demand deposits with other banks	5,972,693	121,303
Term deposits with and loans to other banks due within 3 months	2.822.395	5.241.016
	9,501,678	6,421,447

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

34. EMPLOYEES' REMUNERATION

	Actual amount 2010	Actual amount 2009
I. Total number of employees (persons)	1,889	1,332
II. Employees' income (VNDm)		
1. Total salary	242,476	126,943
2. Bonus	-	-
3. Other income	-	-
4. Total income (1 + 2 + 3)	242,476	126,943
5. Salary per capita per month	10.70	7.94
6. Income per capita per month	10.70	7.94

35. COLLATERALS

	Initial carrying value (VNDm)		Carrying value at the reporting date (VNDm)	
	31/12/2010	31/12/2009	31/12/2010	31/12/2009
Real estate properties	19,207,882	11,038,628	19,207,882	11,038,628
Movable assets	7,496,385	7,249,665	7,496,385	7,249,665
Valuable papers	6,436,506	2,639,090	6,436,506	2,639,090
Other assets	9,832,944	2,397,062	9,832,944	2,397,062
	42,973,717	23,324,445	42,973,717	23,324,445

36. CONTINGENT LIABILITIES AND COMMITMENTS

In the normal course of business, the Bank is a party to financial instruments which are recorded as off-balance sheet items. These financial instruments mainly comprise financial guarantees and commercial letters of credit. These instruments involve elements of credit risk in excess of the amounts recognized in the balance sheet.

Credit risk for off-balance sheet financial instruments is defined as the possibility of sustaining a loss in case any other party to a financial instrument fails to perform in accordance with the terms of the contract.

Financial guarantees are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party including guarantee for borrowings, settlement, performing contracts and bidding. The credit risk involved in issuing guarantees is essentially the same as that involved in extending facilities to other customers.

Commercial at sight letters of credit represent a financing transaction by the Bank to its customer where the customer is usually the buyer/importer of goods and the beneficiary is typically the seller/exporter. Credit risk is limited as the merchandise shipped serves as collateral for the transaction.

Deferred payment letters of credits represent amounts at risk should the contract be fully drawn upon and the client defaults in repayment to the beneficiaries. Deferred payment letters of credit that defaulted by clients are recognized by the Bank as granting of a compulsory loan with a corresponding liability representing the financial obligation of the Bank to pay the beneficiaries and to fulfill the guarantor obligation.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
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The Bank usually requires customers to place margin deposits for credit related financial instruments. The value of deposits may vary from 0% to 100% of the value of commitments issued depending on the customers' trustworthiness.

The outstanding commitments and contingent liabilities as at 31 December are as follows:

	31/12/2010 VNDm	31/12/2009 VNDm
Financial letter of guarantees	374,846	190,214
At sight letters of credit	521,013	118,511
Deferred payment letters of credit	66,651	564,379
Other commitments	307,055	339,245
	1,269,565	1,212,349

37. RELATED PARTY TRANSACTIONS

Related party transactions include all transactions undertaken with other entities to which the Bank is related. Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. A party is deemed a related party to the Bank if:

- (a) directly, or indirectly through one or more intermediaries, the party:
 - controls, is controlled by, or is under common control with the Bank (this includes parents and subsidiaries);
 - has interest in the Bank that gives it significant influence over the Bank;
 - has joint control over the Bank;
- (b) the party is a joint-venture, associate in which the Bank is the venturer, investor;
- (c) the party is a member of the key management personnel of the Bank or its parent;
- (d) the party is a close member of the family of any individual referred to in (a) or (c); and
- (e) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such the Bank resides with, directly or indirectly, any individual referred to in (c) or (d).

Summary of significant transactions with related parties during the year is as follows:

Transactions	VNDm
Income from trust contracts	204,081
Dividends received	40,739
Payment for advertising activities	73,332

Summary of receivables from and payables to related parties during the year is as follows:

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

Transactions	Receivables VNDm	Payables VNDm
Advances for advertisement contracts	78,803	-
Deposits	18	-
Loan	668,389	-
Trust funds	1,067,161	-
Investment in subsidiary	20,000	-
Investment in related parties	289,530	-
Demand deposits	-	2,047,601
Term deposits	-	857,100
Investment from related parties	-	976,412

38. CONCENTRATION OF ASSETS, LIABILITIES AND OFF-BALANCE SHEET ITEMS BY GEOGRAPHICAL REGIONS

	VNDm				
	Total loan balance	Total deposits	Credit commitments	Derivatives (Total contract value)	Trading and investment securities
Domestic	24,301,154	38,912,381	1,269,565	188,067	8,531,361
Overseas	-	-	-	-	-
	24,301,154	38,912,381	1,269,565	188,067	8,531,361

39. RISK MANAGEMENT POLICIES CONCERNING FINANCIAL INSTRUMENTS

The Bank's objective is to optimize the shareholders' wealth and to maintain a sustainable profit growth and healthy financial position. Hence, the use of financial instruments, including customer deposits and high quality financial assets, is the core method for the Bank to gain required interest margin. From the risk management perspective, the Bank is required to maintain balance between off-balance sheet items (such as guarantees and letters of credit) and credits (loans in VND and foreign currencies) to individuals and organizations of different creditworthiness levels. Besides, the Bank also invested part of its mobilized funds in securities or loans to other banks. The foreign currency risk and interest rate risk have been managed simultaneously by applying position limits in order to reduce risk concentration and participating in activities having opposite impacts to minimize risks. By holding high quality financial instruments, the Bank is able to manage significant risks in its operating activities and to maintain an adequate liquidity position.

For credit risk management purpose, the Bank has effectively utilized their credit management manual providing regulations and requirements for lending and guidance to standardize the lending activities at the Bank. Liquidity risk is limited by keeping a large amount of cash and cash equivalents in form of Nostro account, term deposits at the SBV and other credit institutions and valuable papers. Risk – adjusted by prudential ratios are also used in liquidity risk management. The Bank revalues the interest rate gap and compares to benchmarks of domestic and foreign markets on a regular basis in order to able to timely adapt with unforeseen movements. Moreover, internal risk management procedures have become more effective thanks to the application of the Centralized Fund Management and Settlement System, accordingly, all fund transfers and settlement transactions are centralized at

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)

as at and for the year ended 31 December 2010

Head office. These systems allow the Bank to effectively supervise any changes in capital and reduce unnecessary procedures and possible errors.

40. CREDIT RISK

Credit risk is the risk that the Bank will suffer a loss because its customers or counterparties fail to discharge their contractual obligations.

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations, and by monitoring exposures in relation to such limits.

The Bank has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision.

41. MARKET RISK

41.1. Interest rate risk

The real interest rate re-pricing term of the assets and liabilities is the remaining period from the date of financial statements to the latest interest rate re-pricing term.

The following assumptions and conditions are applied in the analysis of real interest rate re-pricing term of the Bank's assets and liabilities:

- ▶ Cash and cash equivalents on hand, long-term investments and other assets (fixed assets; real estate investments and other assets, except for trust assets) are classified as non-interest bearing items;
- ▶ Deposits at the SBV are considered as settlement deposits, thus the real interest re-pricing term is assumed to be one month;
- ▶ The real interest re-pricing term of investment and trading securities which are debt securities is based on actual maturity date at the balance sheet date of each securities; equity securities are classified as non-interest bearing items;
- ▶ The real interest re-pricing term of deposits due from and loans to other banks, loans to customers, borrowings from the Government and the SBV and customer deposits are identified basing on the contractual maturity date subsequent to the balance sheet date. In reality, re-pricing term of these items may differ due to the terms of floating interest rate in each contract, re-pricing term of deposits is maximum once per six months;
- ▶ The real interest re-pricing term of valuable papers is based on the actual maturity date for each valuable paper;
- ▶ The real interest re-pricing term of other borrowed funds is based on the actual remaining period subsequent to the balance sheet date; and
- ▶ The real interest re-pricing term for other liabilities is categorized from one to three months or non-bearing risk items. In reality, these items can have different interest rate re-pricing terms.

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

Classification of assets and liabilities of which currencies are translated into VND at 31 December 2010 is as follows:

Đơn vị: triệu đồng

	Overdue	Non-interest bearing	Interest re-pricing within						Total	
			Up to 1 month	1-3 months	3-6 months	6-12 months	1-5 years	Over 5 years		
ASSETS										
	-	201,358	-	-	-	-	-	-	-	201,358
	-	-	-	505,232	-	-	-	-	-	505,232
	-	-	9,138,087	1,262,000	-	438,575	728,000	70,000	11,636,662	
	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-
	389,261	-	2,180,631	5,427,386	4,178,881	3,608,927	5,787,435	2,728,633	24,301,154	
	-	20,126	460,000	300,000	49,999	2,500,548	5,069,415	131,273	8,531,361	
	-	337,389	-	-	-	-	-	-	337,389	
	-	1,525,133	-	-	-	-	-	-	1,525,133	
	-	2,814,386	50,472	126,051	209,003	961,638	100,000	-	4,261,550	
	389,261	4,898,392	11,829,190	7,620,669	4,437,883	7,509,688	11,684,850	2,929,906	51,299,839	
LIABILITIES										
	-	-	(11,451,468)	(2,426,363)	(150,000)	(147,424)	-	-	(14,175,255)	
	-	-	(15,894,245)	(6,340,395)	(1,273,867)	(1,441,972)	(690,363)	-	(25,640,842)	
	-	(2,900)	-	-	-	-	-	-	(2,900)	
	-	-	-	(837)	(7,330)	(328,576)	(43,655)	-	(380,398)	
	-	-	(158,028)	(1,564,004)	(1,550,024)	(2,473,300)	-	-	(5,745,356)	
	-	(892,307)	-	-	-	-	-	-	(892,307)	
	-	(895,207)	(27,503,741)	(10,331,599)	(2,981,221)	(4,391,272)	(734,018)	-	(46,837,058)	
	389,261	4,003,185	(15,674,551)	(2,710,930)	1,456,662	3,118,416	10,950,832	2,929,906	4,462,781	
	-	-	-	-	-	-	-	-	-	-
	389,261	4,003,185	(15,674,551)	(2,710,930)	1,456,662	3,118,416	10,950,832	2,929,906	4,462,781	

(*): The amounts exclude provisions

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

41.2. Currency risk

Currency risk is the risk that the value of a financial instrument fluctuates due to changes in foreign exchange rates.

As the Bank was incorporated and operates in Vietnam, VND is the reporting currency. The major currency in which the Bank transacts is also VND. The Bank's loans and advances were mainly denominated in VND with the remainders mainly in USD and EUR. However, some of the Bank's other assets are in currencies other than VND, USD and EUR. The Bank's management has set limits on positions by currency. Positions are monitored on a daily basis and hedging strategies are used to ensure that the positions are maintained within established limits.

Classification of assets and liabilities of which currencies are translated into VND at 31 December 2010 is as follows:

VNDm

	EUR as translated	USD as translated	Other foreign currencies as translated	Total
ASSETS				
Cash and cash equivalents on hand	19,080	52,899	33	72,012
Balances with the State Bank of Vietnam	-	324,271	-	324,271
Placements with and loans to other banks (*)	12,714	206,105	7,007	225,826
Trading securities (*)	-	-	-	-
Derivative financial instruments and other financial assets (*)	-	-	-	-
Loans and advances to customers (*)	196,000	2,047,671	-	2,243,671
Investment securities (*)	-	189,320	-	189,320
Long-term investments (*)	-	-	-	-
Fixed assets and investment properties	-	-	-	-
Other assets	-	54,486	-	54,486
Total assets	227,794	2,874,752	7,040	3,109,586
LIABILITIES				
Deposits of and loans from the SBV and other banks	(13,754)	(208,367)	-	(222,121)
Customer deposits	(157,023)	(2,052,606)	(466)	(2,210,095)
Derivative financial instruments and other financial liabilities	(51,766)	(87,394)	-	(139,160)
Other borrowings	-	(891)	-	(891)

AUDITED SEPARATE FINANCIAL STATEMENTS

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued) as at and for the year ended 31 December 2010

	EUR as translated	USD as translated	Other foreign currencies as translated	Total
Valuable papers	-	(473,300)	-	(473,300)
Other liabilities	(607)	(23,908)	(96)	(24,611)
Capital and reserves	-	-	-	-
Total liabilities and owner's equity	(223,150)	(2,846,466)	(562)	(3,070,178)
FX position on-balance sheet	4,644	28,286	6,478	39,408
FX position off-balance sheet	21,227	578,591	4,570	604,388
FX position on and off-balance sheet	25,871	606,877	11,048	643,796

(*): The amounts exclude provisions

41.3. Liquidity risk

Liquidity risk is defined as the risk that the Bank will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Bank might be unable to meet its payment obligations when they fall due under both normal and stressed circumstances. To limit this risk, the management has arranged diversified funding sources in addition to its core deposit base, and adopted a policy of managing assets with liquidity in mind and of monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The maturity term of assets and liabilities represents the remaining period of assets and liabilities as calculated from the balance sheet date to the point of settlements as stipulated in contracts or in issuance terms and conditions.

The following assumptions and conditions are applied in the analysis of overdue status of the Bank's assets and liabilities:

- ▶ Deposits at the SBV are classified as demand deposits which include compulsory deposits. The balance of compulsory deposits depends on the proportion and terms of the Bank's customer deposits;
- ▶ The maturity term of investment securities is calculated based on the maturity date of each kind of securities;
- ▶ Trading securities is considered as up to one (01) month.
- ▶ The maturity term of placements with and loans to other banks; and loans to customers is determined on the maturity date as stipulated in contracts. The actual maturity term may be altered because loan contracts may be extended. Besides, loans to customers are reported at the principal amounts outstanding at the end of the accounting period;
- ▶ The maturity term of equity investments is considered as more than five (05) years because these investments do not have specific maturity date;
- ▶ The maturity term of deposits and borrowings from other banks; and customer's deposits is determined based on features of these items or the maturity date as stipulated in contracts. Vostro account and demand deposits is transacted as required by customers, and therefore, being classified as current accounts. The maturity term of borrowings and term deposits is determined based on the maturity date in contracts. In fact, these amounts may be rotated, and therefore, they last beyond the original maturity date; and
- ▶ The maturity term of fixed assets is determined on the remaining useful life of assets.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)
as at and for the year ended 31 December 2010

42. CAPITAL AND OPERATING LEASE COMMITMENTS

	31/12/2010 VNDm	31/12/2009 VNDm
<i>Non-cancelable operating lease commitments</i>	108,786	225,723
<i>In which:</i>		
- due within one (01) year	11,128	7,094
- due from two to five (05) years	86,767	217,728
- due after five (05) years	10,891	901

43. EVENTS AFTER THE SEPARATE BALANCE SHEET DATE

There are no significant events occurring since the separate balance sheet date which require adjustments, notes and disclosures in the separate financial statements.

44. EXCHANGE RATES OF APPLICABLE FOREIGN CURRENCIES AGAINST VIETNAMESE DONG AT THE END OF ACCOUNTING PERIODS

	31/12/2010 VNDm	31/12/2009 VNDm
USD	18,932	18,479
EUR	27,508	27,122
GBP	31,994	30,288
CHF	22,051	18,184
JPY	253	204
SGD	16,089	13,382
AUD	21,027	16,981
HKD	2,637	(*)
CAD	20,682	(*)

(*): The Bank did not have outstanding balances denominated in these currencies as at 31 December 2009.

Prepared by



Mr. Dao Van Quy
Accountant

Approved by



Ms. Ninh Thi Lan Phuong
Chief Accountant

Approved by



Mr. Nguyen Van Le
General Director

Hanoi, Vietnam, 15 February 2010

V. FINANCIAL STATEMENTS

3. REPORT OF INTERNAL AUDIT

1. Internal audit

In the market economy, banking operations often face with many risks. Therefore, risk management in banks and in the banking system is very important to ensure safe, efficient and growing banking business. In the risk management system of SHB, internal audit plays a very important role to assess subjectively and independently the internal control system of the bank, to evaluate the compliance with SHB's internal rules and regulations, to make recommendations and advices to help increase the effectiveness and efficiency of the internal control system of SHB, ensuring safe, efficient and compliant banking business.

2. Working methodology of SHB's internal audit

SHB's internal audit applies risk-based methodology to compliance with The State Bank of Vietnam's rules and regulations, constantly monitoring and assessing risk levels in each business, each branch and subsidiary. There are 3 risk levels: HIGH-MEDIUM-LOW. Risk assessment is the basis to formulate the annual audit plan and resources are prioritized to audit businesses, branches and subsidiaries of HIGH risk level.

3. SHB's internal audit in 2010

In 2010, the team of SHB's internal auditors has become more professional and possessed high expertise; Training courses and self-research of each internal auditor were highly recognized. New internal audit divisions in the Central Highland and in the South have been established. With this foundation and along with efforts of Internal Audit Department, there was total 25 audit visits in 2010 under the audit plan or under specific subjects requested by the Board of Directors, the Supervisory Board, and the Chief Executive Officer. Internal Audit has timely detected weaknesses and made recommendations to revise rules and regulations, or recommendations to make adjustments in business... Therefore, the control and prevention system has gradually been better off; experiences and lessons are drawn from adjustment of weaknesses.

Besides internal audit duties under the plan, Internal Audit Department regularly carried out monitoring tasks to SHB units in the implementation of the State's policy and regulations and supervised the implementation of resolutions and decisions of the General Shareholders Meeting, the Board of Directors and the Board of Management to ensure operations of business units in accordance with approved directions and strategies.

4. Opinions of internal auditors on SHB's business performance.

Based on the appraisal of the 2010 financial reports, Internal Audit Reports in 2010 are of the opinion that financial reports for the year ended on 31/12/2010 formulated by the Board of Management are in line with the actual business of SHB in 2010, and in accordance with the Vietnamese accounting standards and the SBV guidelines. Business performance of SHB in 2010 was safe and efficient. Internal Audit Reports in 2010 also reflected that weaknesses detected in business, branches and subsidiaries were timely adjusted under recommendations.

VI. ACTIVITIES OF SHB'S SUBSIDIARIES AND RELATED COMPANIES:

1. Companies with 100% capital of SHB:

SHB Loan Management and Assets Development One Sole Member Limited Liability Company (SHAMC)

SHB has 01 subsidiary: SHB Loan Management and Assets Development One Sole Member Limited Liability Company (SHAMC) with its head office at 28 Giang Van Minh, Ba Đình, Ha Noi. SHAMC was licensed under Decision No. 508/QĐ-NHNN dated March 11th, 2009 of the State Bank of Vietnam. SHBAMC has chartered capital of VND 20 billion, 100% owned by SHB.

One of the functioning of SHBAMC is to serve the needs of loan management and asset development of SHB to help the bank to have transparency in banking and financial situation, to ensure safe and sustainable operations. The company has full function of a liability company, including: receiving and managing bad loans and collaterals to ensure the fastest loan collection; actively sell collaterals held by the bank at market prices; restructuring bad loans; trading and settlement of bad loans...

Besides meeting the demand for loan collection and asset management of SHB, SHB.AMC will use the depth of its skills to serve the needs of assets and loan management of other credit institutions as well as other loan management and asset development companies of other commercial banks as prescribed by law.

In 2010, business performance of the company has been very positive:

- Net revenue: VND 83.9 billion.

- Profit before tax: VND 53.5 billion.

2. Some affiliate companies (SHB joined 11%/chartered capital; Total assets of SHB do not include total assets of these companies).

Sai Gon-Ha Noi Securities Joint Stock Company (SHS):

Saigon - Hanoi Securities JSC (SHS) was established under Decision No. 66/UBCK-CP dated 14th September 2007 and amended license No. 116/UBCK-GPDC dated 14th April, 2008 of the State Securities Commission. In 2010, SHS successfully increased its capital from VND 410 billion to VND 1000 billion and this made SHS to become one of the largest capital sized securities companies in the Vietnam capital market. In order to offer higher quality of customer service, SHS has cooperated with foreign contractors specializing in providing top core-securities software solutions in Vietnam and officially launched the core-securities system since 27/9/2010. Core Securities software guaranteed to provide customers with securities transaction services with outstanding facilities and stable quality, safety and security. Besides investing in upgrading technology, SHS has invested to expand branches in Nghe An and Ho Chi Minh City, re-structured its organization, supplemented and enhanced quality of human resources for operational business.

In 2010, due to many impacts of unstable macroeconomics (inflation, exchange rate, trade deficit ...) and the difficulties of the global economy, Vietnam's stock market was quite bleak and did not attract strong money flow, SHS had faced many difficulties. Ending 2010, SHS reached VND 337.9 billion of revenue and profit before tax of VND 50 billion. In comparison with 25 listed securities companies (mainly big and famous securities companies), SHS ranked the sixth in revenue and ranked the seventh in profit before tax.

As of 31/12/2010, some financial indicators that SHS achieved are as below:

Owners' capital: VND 1,000 billion

Total assets: VND 2,035.7 billion (increased 231% compared with 2009)

Profit before tax: VND 50 billion

Profit after tax: VND 41.5 billion

Sai Gon- Ha noi Fund Management Joint Stock Company (SHF)

Saigon - Hanoi Fund Management JSC was established under Decision No. 32/UBCK-CP dated 24th April 2008 and amended license number No. 24/UBCK-GPDC dated 3rd October 2008 of the State Securities Commission. SHF's businesses are fund management and investment portfolio management

For year ended in 2010, some financial indicators that SHF achieved are as follows:

Capital: VND 60 billion (increased VND10 billion compared to the end of the year 2008)

Total assets: VND 109.7 billion (increased 28% compared to end of the year 2008)

Pre-tax profit: VND 43.7 billion

Post-tax profit: VND 33.4 billion

SHB – Vinacomin Insurance Joint Stock Company (SVIC)

SHB – Vinacomin Insurance Joint Stock Company operates under license of establishment and operation No. 56 GP/KDBH dated 10th December 2008 of the Ministry of Finance. Time for operating under license is 99 years with chartered capital of VND 300 billion

2010 was the second year of operations of SVIC and the company achieved outstanding development. As of 31/12/2010, some financial indicators that SVIC achieved are as follows:

Total assets: VND 499.7 billion (increased 27.6% compared to the year-end 2008)

Pre-tax profit: VND 25.6 billion

Post-tax profit: VND 19.2 billion

SHB Da Nang Sports Joint Stock Company (SHB Da Nang)

SHB – Da Nang Sports JSC, abbreviation as SHB DANANG SPORT J.S.C, with chartered capital of VND 5 billion.

SHB – Da Nang Sports JSC has been converted from SHB-Da Nang Football Club model since 02/02/2009.

Activities and achievements of SHB Da Nang have greatly made contribution to making SHB brand to become more friendly to customers national-wide.

SHB Industrial Zone and Urban Development JSC (SHB Land)

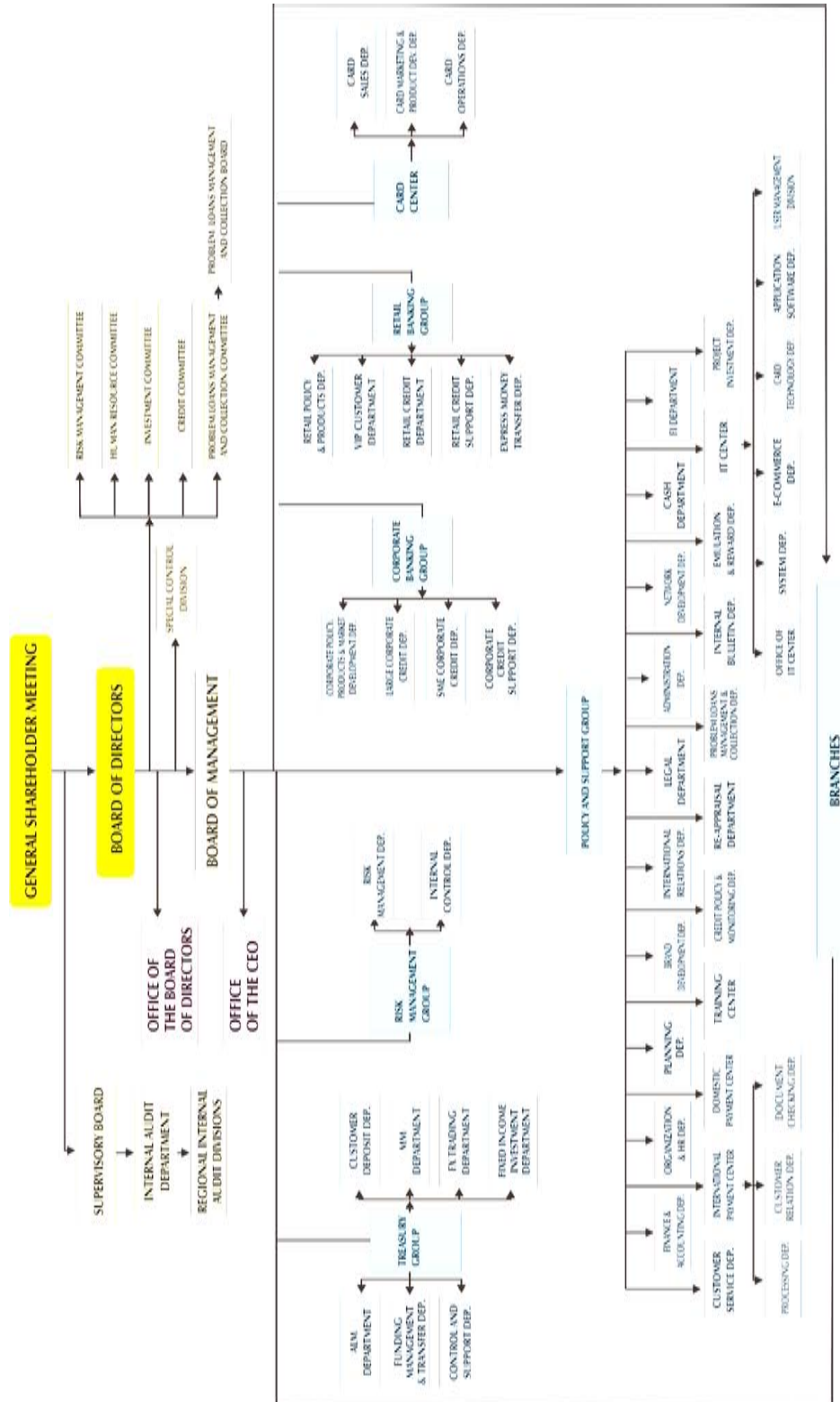
SHB Industrial zone and Urban Development JSC, abbreviation name as SHBLand has operated since 11/08/2010.

In 2010, the company has basically completed organizational structure, and conducted research and launched some construction projects of SHB and its related partners. The company is involved in providing management consulting services and joint-investments in SHB projects of building office buildings for SHB Ho Chi Minh Branch, SHB Can Tho Branch, SHB Da Nang Branch. In addition, the company also participated in some following projects:

- Management consulting of SHB Da nang Football Club Training Center, Sports Village in Tuyen Son - Hai Chau – Da Nang City...

VII. ORGANIZATIONAL STRUCTURE AND HUMAN RESOURCE

1. ORGANIZATIONAL STRUCTURE



2. BOARD OF DIRECTORS.



Chairman of the Board – Mr. Do Quang Hien (born in 1962)

- Chair man of the Board of SHB
- Chair man of the Board of T&T Group
- Chair man of the Board of Sai Gon - Ha Noi Securities Joint Stock Company (SHS).
- Chairman of the Board of Saigon-Hanoi Fund Management Company (SHF).
- Chairman of the Board of SHB Industrial Zone and Urban Development Joint Stock Company (SHB Land)
- Chairman of Hanoi SMEs Association (HASMEA)
- Member of Central Committee of Vietnam Fatherland Front
- He was awarded the 3rd class Labor Medal and Commendation by the Prime Minister; Bach Thai Buoi award
- Excellent manager and many other awards and noble titles...



- ① **Mr. Nguyen Van Le (born in 1973)**
 - Member of Board of Directors, SHB's CEO
 - Vice Chairman of SHS, Vice Chairman of SHB-Vinacomin, Board member of SHF
 - Chairman of SHAMC, SHBland
- ② **Mr. Nguyen Van Hai (born in 1973)**
 - Member of Board of Directors
 - Deputy General Director of Vietnam Coal and Minerals Group (Vinacomin).
 - Representing the capital contribution of Vinacomin- one of the SHB's biggest shareholders.
- ③ **Mr. Tran Thoai (born in 1956)**
 - Member of Board of Directors
 - Deputy General Director of Vietnam Rubber Group (VRG).
 - Representing the capital of VRG, one of the SHB's biggest shareholders.
- ④ **Mr. Tran Ngoc Linh (born in 1940)**
 - Member of Board of Directors
 - Having over 30 years of experience in the financial and banking sector
 - He used to serve as Chairman of SHB.
 - He is currently Vice Chairman of Hong Phat Company.
- ⑤ **Mr. Phan Huy Chi (born in 1975)**
 - Member of Board of Directors
 - Chairman of SME Securities Company.
- ⑥ **Mr. Le Kien Thanh (born in 1955)**
 - Member of Board of Directors
 - Former Chairman of Techcombank Vietnam.
 - Board Chairman of Thai Minh Food Processing JSC.



3. SUPERVISORY BOARD

1 Mrs. Dam Bich Ngoc (born in 1977)- Head of Supervisory Board

Mrs Dam Ngoc Bich is a Board member of T &T Group, Board member of Baoercheng-T &T JV Company; Supervisory Board member of Saigon - Hanoi Securities JSC. In SHB, she holds the position of Head of Supervisory Board.

2 Mr. Nguyen Huu Duc (born in 1948) – Deputy Head of Supervisory Board

Doctor of Economics – Mr. Nguyen Huu Duc was former Deputy Director of Exchange Office of Bank for Foreign Trade of Vietnam (Vietcombank), Director of Hanoi Branch of First Vinabank, Board member cum Head of Supervisory Board of Vietcombank. Currently he is Deputy Head of SHB Supervisory Board

3 Mrs. Nguyen Thi Hong Uyen (born in 1960) – Member of Supervisory Board

Master Nguyen Thi Hong Uyen is a member of SHB Supervisory Board. Also, She was Head of the Supervisory Board of Vietnam Football JSC (VFD) and Member of Supervisory Board of Petrolimex Telecommunications JSC (PIACOM)

4 Mr. Bui Thanh Tam (born in 1975) – Member of Supervisory Board

Mr. Bui Thanh Tam is a Member of SHB Supervisory Board.

5 Mr. Pham Hoa Binh (born in 1961) – Member of Supervisory Board

He used to serve as Chief Supervisor of the State Bank Branch in Can Tho, Deputy Director of Sai Gon-Cong Thuong Commercial Joint Stock Bank Can Tho Branch. Currently he is a member of SHB Supervisory Board.

6 Mr. Luong Duc Chinh (born in 1968) – Member of Supervisory Board

Master Luong Duc Chinh is the Deputy Head of Finance Department of Vinacomin. At SHB, he is a member of Supervisory Board



4. BOARD OF MANAGEMENT

1 Mr. Nguyen Van Le, Economics Masters (born in 1973)- CHIEF EXECUTIVE OFFICER

- Mr. Nguyen Van Le is a Board member and CEO of SHB
- Mr. Le has over 17 years of executive management experience in finance and banking.
- Vice Chairman of SHS, Vice Chairman of SHB-Vinacomin Insurance Company, Board member of SHF
- Chairman of SHAMC.
- He has been awarded with Leadership Excellence in many consecutive years, making huge contributions to SHB development in particular and social economic development of the country in general. He has joined many social and charity activities and is highly recognized by the society.

2 Mr. Dang Trung Dung (born in 1974) - Deputy General Director

- M.A. in Finance - Banking
- He has 16 years experience in banking activities in many different positions of VIB.

3 Mr. Le Dang Khoa (born in 1974) - Deputy General Director

- Master of Business Administration
- Mr. Khoa has over 16 years of experience in banking and treasury and has held many different positions
- He used to serve as Director of Treasury and Foreign Exchange in VIB and now is Deputy General Director of SHB.

4 Mr. Bui Tin Nghi (born in 1960) - Deputy General Director

- Doctors of Economic - Finance and Banking
- He has over 20 years experience in finance and banking field.
- He was Head of Training Department of Organization and Personnel Department of the State Bank of Vietnam

5 Mr. Pham Van Thang (born in 1967) - Deputy General Director

- Master of Economics.
- He has 14 years of finance and banking field.

5. HUMAN RESOURCE (HR) POLICY

OUTLINE OF SHB'S HR POLICY

- Rapid expanding of network and number of commercial banks in recent time creates increasingly fierce competition in money market as well as labor market especially human resources in finance and banking area.
- To keep and attract high quality human resources, SHB attaches much importance to develop its human resources and considers it to be in top priority among its strategies. With the support and guidance of the Board of Directors and Board of Management, SHB has made specific HR policies.

Policies on Recruitment

- For recruitment, SHB has applied public recruitment announcement, established panel of recruitment with objective assessments. Board of Management has encouraged and attached much importance to internal appointment recruitment in which SHB's internal candidates are prioritized to join in order to create solidarity, and to encourage SHB staffs to develop their skills.
- For outside candidates, experienced candidates are preferred to quickly meet job's requirements. Besides, candidates with good and excellent diploma from public universities and candidates study abroad are also strongly preferred. SHB has paid higher starting wage to candidates holding master and doctorate degrees. Candidates have right to ask for expected salary based on their experiences, skills and qualifications

Human Resource Development Policies

- Training and developing SHB's human resource is always considered to be a high goal and always on top priority. SHB creates favorable conditions for its staffs to develop their careers as well as attaches much importance to developing human resources with high quality and professional manner to serve SHB's customers in the most quickly way.
- Training programs at SHB are diversified and suitable with every level of trained staffs, to help staffs improve their professional skills and technical expertise through internal training program on regulations and processes in SHB's network.
- With the policy that every staff at SHB is offered a chance to be trained and develop, SHB will support all training fee when joining training courses held by SHB as well as training courses which SHB appoints to attend.
- Annually, for managers, SHB regularly organizes or appoints managers to attend training courses to enhance professional skills, management and administration skills, such as analysis and evaluation of corporate finance, asset and ability management, strategic management, risk management, change management, employee assessment skills, business planning skills ... to supplement the advanced knowledge and other skills for workers to complete the tasks.

- SHB training methods are also diversified in order to create favorable conditions for workers to have more opportunities to join. The focused courses are concerned by the Board of Management, SHB's CEO has a direct speech on the opening day of the course and encouraged staffs to actively participate and create vibrant academic atmosphere.
- For experienced staffs, SHB focuses on training activities to enhance professional skills for creating reserved workforce, plan resource staffs to meet SHB's business plan as well as create a promotion opportunities for skilled staffs of the Bank. Taking advantages of high skilled internal staffs being core lecturers to guide professional skills and share experiences through advanced training program in all network.
- The programs are regularly held on a wide range, including credit operations improvement, professional tellers laws on banking business, telesales skills, communication and customers' complaints solving, financial statements analysis skill, asset valuation skill ... Participants appreciate the relevance of knowledge and application to the work of training program.
- For newly recruited staffs, SHB develops integration training program to provide staffs general knowledge of SHB including: Establishment and development process, vision, strategies, human resources, Board of management, company culture, products and services, administrative procedures, policies for staffs, professional knowledge of each position on regulations and processes and management software system; assigns high experienced staffs to train and supervise young generation to help new recruitment staffs quickly adjust and get acquaintance with SHB's culture.
- Besides, annually, SHB creates favorable conditions for managers to attend courses, visiting international banks through international training courses and workshops to which SHB appoints staffs to attend overseas.
- Besides training activities for staffs, SHB focuses on after-trained assessment. At the end of each training course is quality of the training contents, lectures, and application level of knowledge of the course.
- Annually, SHB organizes tests, assessment of professional skills in all network, to create favorable conditions for staffs to have more opportunities and time to codify their knowledge, as well as assess the staff quality to train or encourage to self-training for improving shortcomings of professional skills, knowledge.

Salary, Bonus and Rewards Policies

- With the viewpoint: "To live on your salary, to be rich of bonus", SHB attaches staffs' bonuses and rewards to their business performance, business goals achieved and quality of their customer service. Under general regulations, SHB has the following basic regimes:
- A SHB staff receives annual income equivalent to 18 months' salary. Apart from that, a staff may

receive bonus for his/her business units or him/herself for excellent performance in a year; bonus for good initiative; bonus for national holidays or on the occasion of the Bank's establishment ceremony.

- Salary increase is based on staff's assessment grades of "A1", "A2" and "B". Increase for business salary and extraordinary salary increase are based on performance and contribution to the bank.
- Employees achieving excellent performance shall be awarded with quarterly or annual certificates/merits. In addition to cash rewards, the Bank also organizes Europe or Asia tours depending on each type of performance and/or reward to create motivation and encourage working spirit of SHB staffs.

Allowance and Social Insurance Policies

- All staffs with permanent contract with SHB are entitled to social benefits under the provisions of the Labor Code. The bank pays on behalf of its staffs all medical insurance, social insurance, unemployment insurance, personal income taxes and trade union fees.
- In addition, SHB staffs also receive allowances such as allowances for toxic works, responsibility allowances, etc..

Other policies and trade union activities

- Besides social benefit policies applied to staffs under provisions of laws, SHB also applies internal social policies for its staffs such as: uniforms for staffs, modern office and working equipment, annual summer holiday trips, staff mortgage loans, low-interest rate staff loans, stock option, etc.
- SHB also organizes sport and culture activities including: football match, music competition, etc. to connect staffs together and connect staffs to the bank and motivate their working spirit.
- SHB especially pays attention to charity works and community engagement... to encourage social responsibility of SHB's staffs

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VIII. INFORMATION ON SHAREHOLDERS

SHAREHOLDER STRUCTURE

- Chartered Capital	3,497,519,070,000	(dongs)
- Total number of shares	349,751,907	(shares)
- Par value of share	10,000	(dongs)
- Total number of shareholders	14,616	shareholders

STT	TYPE OF SHAREHOLDER	SỐ LƯỢNG CỔ ĐÔNG	SỐ LƯỢNG CP SỞ HỮU	TỶ LỆ CP SỞ HỮU SO VỚI VỐL CỦA NGÂN HÀNG %
DOMESTIC SHAREHOLDERS				
1	State-Owned Enterprises	2	60,000,000	17.16
2	Other domestic economic entities	42	92,518,348	26.45
3	Treasury stocks	1	496,186	0.14
4	Domestic individuals	14,512	190,005,538	54.33
FOREIGN SHAREHOLDERS				
1	Foreign individuals	52	3,509,685	1.00
2	Foreign institutions	7	3,222,150	0.92
Total			349,751,907	100

Date 01 month 11 year 2010

Chairman of the Board of Directors



Do Quang Hien

DETAILED SHAREHOLDER STRUCTURE

- Chartered Capital at reporting time	3,497,519,070,000 (dongs)
- Number and date of new registered chartered capital	No. 1800278630 date 20/10/2010
- Total number of shares	349,751,907
- Par value of shares	10,000
- Total number of shareholders	14,616

NO.	SHAREHOLDER	SHAREHOLDER WHO REPRESENTS AN INSTITUTION, OR WHO HOLDS A POSITION AT THE BANK, OR WHO HAS RELATIONSHIP WITH OTHER SHAREHOLDERS OF THE BANK	NUMBER OF SHARES HELD	PERCENT-AGE (%)
A	INSTITUTIONAL SHAREHOLDER			
I	State-Owned Enterprises			
1	Vietnam Rubber Group	<i>Tran Thoai</i>	30,000,000	8.578
2	Vietnam Coal and Mineral Industry Group	<i>Nguyen Van Hai</i>	30,000,000	8.578
II	Foreign Institutional Shareholders			
1	AJS Vietnam Alternative Fund		30,000	0.009
2	JAPAN ASIA SECURITIES LIMITED		70,200	0.020
3	KITMC WORLDWIDE VIETNAM RSP BALANCE FUND		150,000	0.043
4	MARKET VECTORS ETF TRUST-MARKET VECTORS-VIETNAM ETF		3,140,850	0.898
III	Private Joint Stock Company			
1	API Investment Solution and Trading JSC		15,000	0.004
2	Song Ngan Investment Service JSC		1,500	0.000
3	Hanoi Agricultural Investment JSC		3,000	0.001
4	Ha Viet Investment JSC		30,000	0.009
5	Chuong Duong Investment JSC		24,000	0.007
6	FPT Securities JSC		60	0.000
7	Hai Phong Securities JSC		75	0.000
8	Phu Huong Securities JSC		30	0.000
9	Au Viet Securities JSC		117	0.000
10	GP Fund Investment JSC		1,500	0.000
10	Tran Van Binh	<i>Brother of BOD Member Tran Ngoc Linh</i>	19,360	0.006
11	Pham Thanh Nam	<i>Spouse of Chief Accountant</i>	25500	0.007

NO.	SHAREHOLDER	SHAREHOLDER WHO REPRESENTS AN INSTITUTION, OR WHO HOLDS A POSITION AT THE BANK, OR WHO HAS RELATIONSHIP WITH OTHER SHAREHOLDERS OF THE BANK	NUMBER OF SHARES HELD	PERCENTAGE (%)
11	Naforimex Hanoi Forestry Product Import-Export-Production JSC		1,500	0.000
12	T&T Group JSC		37,641,240	10.762
13	Saigon-Hanoi Securities JSC		15,868,772	4.537
14	Dong Do Telecommunications JSC		750	0.000
15	STP- Song Da Trading JSC		12,000	0.003
16	Hong Viet Development and Investment JSC		1,542,500	0.441
17	HaLong Business Investment and Manufacturing (Ha Long BIM) JSC		16,000,000	4.575
18	Viet Anh JSC		10,900,000	3.116
19	Cam Pha Industry and Trade JSC		10,000,000	2.859
IV	Bank			0.000
1	Saigon-Hanoi Commercial JS Bank		496,186	0.142
V	Fund Investment Company			
1	Saigon-Hanoi Fund Investment JSC		159,750	0.046
VI	Other type of institutional shareholders			0.000
1	Doan Huynh Ltd Co.		9,000	0.003
2	Me Tan Ltd. Co.		15,000	0.004
3	Cuong Phat Construction and Trading One Member Ltd. Company.		168,000	0.048
4	Vietcombank Securities Ltd. Co.		225	0.000
5	VPBank Securities Ltd. Co.		120	0.000
6	Vietnam Rubber Finance One Member Ltd. Co.		15,000	0.004
7	Minh Trang Transportation and Trading Company		1,500	0.000
8	Business Support Service (BSS) Ltd. Co.		50,000	0.014
B	INDIVIDUAL SHAREHOLDER			0.000
I	Shareholder holding more than 5%			0.000
10	Tran Van Binh	Brother of BOD Member Tran Ngoc Linh	19,360	0.006
11	Pham Thanh Nam	Spouse of Chief Accountant	25500	0.007

NO.	SHAREHOLDER	SHAREHOLDER WHO REPRESENTS AN INSTITUTION, OR WHO HOLDS A POSITION AT THE BANK, OR WHO HAS RELATIONSHIP WITH OTHER SHAREHOLDERS OF THE BANK	NUMBER OF SHARES HELD	PERCENTAGE (%)
1	Do Quang Hien	<i>Chairman of BOD</i>	21,007,443	6.006
II	Shareholder having relationship with members of BOD, Supervisory Board, BOM, or with other shareholders of the bank			
1	Do Thi Thu Ha	<i>Sister of the Chairman of BOD</i>	7,500	0.002
2	Vu Thi Le Quyen	<i>Spouse of CEO</i>	184,860	0.053
3	Nguyen Ngoc Phung	<i>Sister of CEO</i>	183,000	0.052
4	Tran Buu Lam	<i>Son of BOD Member Tran Ngoc Linh</i>	35,565	0.010
5	Tran Thi Hoang Kim	<i>Daughter of BOD Member Tran Ngoc Linh</i>	17,820	0.005
6	Tran Ngoc Luu	<i>Son of BOD Member Tran Ngoc Linh</i>	22,780	0.007
7	Tran Thi Hoang Giang	<i>Daughter of BOD Member Tran Ngoc Linh</i>	23,415	0.007
8	Tran Thi My Phuong	<i>Daughter of BOD Member Tran Ngoc Linh</i>	1,780	0.001
9	Tran Thi Hoang Lan	<i>Daughter of BOD Member Tran Ngoc Linh</i>	1,500	0.000
10	Tran Van Binh	<i>Brother of BOD Member Tran Ngoc Linh</i>	19,360	0.006
11	Pham Thanh Nam	<i>Spouse of Chief Accountant</i>	25500	0.007



**REPORT ON STRUCTURE AND PERCENTAGE OF HOLDINGS BY MEMBERS OF BOARD OF DIRECTORS,
SUPERVISORY BOARD AND BOARD OF MANAGEMENT**

NO.	NAME	ADDRESS	TITLE AT SHB	NUMBER OF SHARES HELD (IN TOTAL CHARTERED CAPITAL OF VND 3,497,519,070,000)	PERCENTAGE
I	BOARD OF DIRECTORS				
1	Do Quang Hien	61 Hai Ba Trung, Hanoi	Chairman	21,007,443	6.006%
2	Tran Ngoc Linh	136, Avenue 3/2-Can Tho City	Member	1,596,208	0.456%
3	Phan Huy Chi	No. 227, Quan Tho 1, Hao Nam, Hanoi	Member	1,635,980	0.468%
4	Nguyen Van Le	190/15/8 Avenue 30/4, Can Tho City	Member cum CEO	1,346,248	0.385%
5	Nguyen Van Hai (Representing Vinacomin)	A14, Group 54A, Yen Hoa, Cau Giay, Hanoi	Member	30,000,000	8.577%
6	Nguyen Van Hai (Himself)	A14, Group 54A, Yen Hoa, Cau Giay, Hanoi	Member	0	
7	Tran Thoai (Representing VRG)	159/56 Bis Tran Van Dang, Ward 11, District 3, HCMC	Member	30,000,000	8.577%
8	Le Kien Thanh	No. 220 Phu Gia, Tan Phong, Ward, District 7, HCMC	Independent Member	0	
II	SUPERVISORY BOARD				
1	Dam Ngoc Bich	No. 18 – Hang Chuoi – Hanoi.	Head	148,008	0.042%
2	Nguyen Thi Hong Uyen	33B, Lane 98, Xuan Thuy, Cau Giay, Hanoi	Member	10,500	0.003%
3	Luong Duc Chinh	4A-A8, Hydro-Meteorological Residence, Lang Thuong Ward, Dong Da Distric, Hanoi.	Member	0	
4	Bui Thanh Tam	87/12/19 Nguyen Thai Son – Ward 4 – Go Vap – HCMC	Member	0	
5	Pham Hoa Binh	126A, Truong Dinh, An Cu Ward, Ninh Kieu District, Can Tho City	Member	53,407	0.015%
6	Nguyen Huu Duc	P207, C7, South Thanh Cong, Lang Ha Ward, Dong Da District, Hanoi	Member	0	
III	BOARD OF ANAGEMENT				
1	Nguyen Van Le	190/15/8 Avenue 30/4, Can Tho City	CEO	1,346,248	0.385%
2	Dang Trung Dung	No. 4B-Lane766 – Lang Road – Dong Da - Hanoi	Deputy General Director	48,720	0.014%
3	Bui Tin Nghi	402- 61 Banking Academy - Quang Trung – Dong Da - HN	Deputy General Director	73,221	0.021%
4	Le Dang Khoa	P704, CT16, Dinh Cong Residence, Hanoi	Deputy General Director	0	
5	Pham Van Thang	No. 15B10, Dam Trau, Hai Ba Trung, Hanoi	Deputy General Director	0	
6	Ninh Thi Lan Phuong	46B, Lane 291, Lac Long Quan – Cau Giay – Hanoi	Chief Accountant	23,455	0.007%

IX. OTHER INFORMATION

1. SIDE-BY-SIDE WITH THE COMMUNITY

Not only focusing on business to make contribution to country development, SHB has also paid attention to social works and participate in community development and considered it as a necessary factor for sustainable development and community engagement.

Typical social activities:

1. SHB was main sponsor for SHB Danang Football Club who won V-League championship in 2009.
2. Support to build the International cancer hospital in Da Nang;
3. Coordinate with Hanoi Youth Union to establish the "Fund to support young business establishment";
4. Donate to the Vietnam Disabled and Orphan Organization Supporting Fund;
5. Sponsor the program to educate general Vietnamese laws to people living in hinterlands and remote areas;
6. Donate to the Poor's Supporting Fund in Hanoi, Can Tho, Da Nang, Binh Duong, Quang Ninh;
7. Donate to the Anti - Disaster Supporting Fund in Hanoi;
8. Donate to the Arts Festival of disadvantaged children in Hanoi;
9. Donate to victim families in Can Tho bridge collapse;
10. Donate to victims of orange agents;
11. Donate to the Social Fund of the Youth Magazine;
12. Donate to families of war invalids and martyrs in Hanoi;
13. Donate to poor students in the Mekong sub-region;
14. Donate to victims of flood in Central provinces (Quang Nam, Nghe An, Ha Tinh);
15. Donate to the Talent Encouragement Fund of An Giang province;
16. Donate to build 100 houses for poor families in Hanoi.

And other various meaningful social and charity activities...



2. AWARDS IN 2010

- SHB was rated by Moody's – a well-known international rating agency – at Ba3/stable, in a very positive comparison with peer-rated banks in Vietnam including ACB, BIDV, Techcombank, VIB, Military Bank.

- SHB has achieved some international prestigious awards:

- "Best Trade Finance Bank in Vietnam" for the 2 consecutive years of 2009 and 2010" awarded by the Global Finance (USA).
- "Best Trade Finance Bank in Vietnam in 2010" awarded by Finance Asia (Hong Kong).
- "Excellent International Payment Bank in 2009 and 2010" awarded by Wells Fargo Bank of USA.
- "Bank of the Year 2010" awarded by The Banker of the Financial Times Group (UK).
- "Excellent International Payment Bank in 2010" awarded by Bank of New York Mellon of USA

- SHB has received the following domestic awards:

- Merit of the Prime Minister
- Merit of the Vietnam General Confederation of Labour.
- Emulation Flag of the State Bank of Vietnam.
- Thang Long Cub and "Hanoi Excellent Businessman" of the Hanoi People's Committee.
- Vietnam Strong Brand Name for 4 consecutive years (2007, 2008, 2009, 2010).
- "Vietnamese Excellent Businessmen"
- "Enterprise for the Community"
- Top 12 biggest bank in Vietnam in 2010 (VNR200); Top 12 Fast500 (Top 500 fastest growing enterprise in Vietnam)
- Famous Brand Name for 4 consecutive years (2007, 2008, 2009, 2010).
- Credible stock brand name. Top 3 liquid stock.



SHB'S BRANCHES AND TRANSACTION OFFICES (SHB)
(Updated 30/06/2011)

No	Branch/Transaction Office (TO)	Address	Telephone	Fax
A	Head Office	No. 77 Tran Hung Dao Street, Hoan Kiem Dist. Hanoi	(04) 3942 3388	(04) 3941 0944
B	Branch			
1	SHB – Ho Chi Minh	No. 41-43-45 Pasteur, Nguyen Thai Binh Ward, District 1, Ho Chi Minh.	(08) 3821 1112	(08) 3823 0204
1.1	TO Cho Lon	No. 18 Chau Van Liem Street, Ward 10, District 5, Ho Chi Minh	(08) 3853 7081	(08) 3859 0379
1.2	TO Binh Thanh	No. 179-181 Xo Viet Nghe Tinh, Ward 17, Binh Thanh Dist. , Ho Chi Minh	(08) 3514 4233	(08) 3514 4235
1.3	TO Go Vap	No. 273 Quang Trung Street, Ward 10, Go Vap District, Ho Chi Minh	(08) 3989 1326	(08) 3989 7327
1.4	TO Hoa Hung	No. 50, To Hien Thanh, Ward 15, District 10, Ho Chi Minh	(08) 3868 0708	(08) 3868 0709
1.5	TO Nguyen Thi Dinh	No. 240B-204C Nguyen Thi Dinh, An Phu Ward, District 2, Ho Chi Minh	(08) 3747 1213	(08) 3747 1214
1.6	TO Cach Mang Thang 8	No. 60-62 Cach Mang Thang 8, Ward 6, District 3, Ho Chi Minh	(08) 3930 8520	(08) 3930 8522
1.7	TO Tan Phu	No. 871 Luy Ban Bich, Tan Thanh Ward, Tan Phu Dist. , Ho Chi Minh	(08) 3813 0631	(08) 3813 0632
1.8	TO Lac Long Quan	No. 439 to 441 Lac Long Quan, Ward 5, District 11, Ho Chi Minh	(08) 3975 5852	(08) 3975 5853
1.9	TO Hoang Van Thu	No. 77B, Hoang Van Thu, P15, Q. Phu Nhuan Dist. , Ho Chi Minh	(08) 3722 5881	(08) 3722 5882
1.10	TO Le Van Luong	No. 04 Le Van Luong, Tan Hung, District 7, Ho Chi Minh	(08) 3775 2997	(08) 3775 2997
1.11	TO Nguyen Thien Thuat	No. 123-125 Nguyen Thien Thuat, Dist 3, Ho Chi Minh	(08) 3833 3988	(08) 3833 3959
1.12	TO Republic	No. 502-504, Republic, Ward 13, Ward Tan Binh Dist. , Ho Chi Minh	(08) 3849 5779	(08) 3849 5277
1.13	TO Hong Bang Road	No. 867-869, Hong Bang, Ward 9, District 6, Ho. , Ho Chi Minh	(08) 3969 8878	(08) 3969 8879
1.14	TO Tan Binh	122/85 Pham Van Hai, Ward 2, Tan Binh Dist. , Ho Chi Minh	(08) 3991 4718	(08) 3991 4719
1.15	TO Nguyen Van Nghi	No. 140, Trung Nu Vuong St., Ward 4, Go Vap Dist. , Ho Chi Minh	(08) 3895 4838	(08) 3895 4839
2	SHB - Hanoi	No. 49 Ngo Quyen, Hoan Kiem Dist. Hanoi	(04) 6256 3666	(04) 6256 3616
2.1	TO Thai Ha	No. 17 Thai Ha, Dong Da District, Hanoi.	(04) 3275 4332	(04) 3275 4331
2.2	TO Ba Dinh	No. 34 - Giang Van Minh, Ba Dinh District, Hanoi.	(04) 3734 6439	(04) 3734 6440
2.3	TO Hoang Quoc	No. 335, Hoang Quoc Vietnam, P. Nghia Tan, Cau Giay District, Hanoi.	(04) 3269 0117	(04) 3269 0191
2.4	TO Kiem	No. 61 Hang Cot, Hang Ma Ward, Hoan Kiem Dist. Hanoi.	(04) 3927 5052	(04) 3927 5049
2.5	TO Tran Duy Hung	No. 21B, Tran Duy Hung, Trung Hoa Ward, Cau Giay District, Hanoi	(04) 3556 1008	(04) 3556 1007
2.6	TO Bach Mai	181 Bach Mai Street, Cau Den ward, Hai Ba Trung District, Hanoi	(04) 3622 8102	(04) 3622 8104
2.7	TO Nguyen Van Cu	No. 184, Nguyen Van Cu, Bo De Ward, Long Bien District, Hanoi.	(04) 3261 3688	(04) 3261 3686
2.8	TO Dien Bien Phu	No.12, Dien Bien Phu City, Dien Bien Ward, Dist. Hanoi.	(04) 3273 0158	(04) 3273 0146
2.9	TO Dinh Cong	The A15 Lot 9, urban Dinh Cong, Dinh Cong, Hoang Mai Dist. ,Hanoi.	(04) 3640 1096	(04) 3640 1097
2.10	TO Minh Khai	No. 64B Minh Khai, Truong Dinh ward, Hai Ba Trung Dist. ,Hanoi	(04) 6278 1773	(04) 6278 1775
2.11	TO Kham Thien	No. 326 Kham Thien Street, Tho Quan ward, Dong Da Dist. ,Hanoi.	(04) 6275 4840	(04) 6275 4850
2.12	TO Hoang Mai	Bridge No. 1331 Giai Phong Tien, Hoang Liet Ward, Hoang Mai Dist. Hanoi.	(04) 6288 4579	(04) 6288 4619
2.13	TO Le Thanh Nghi	No. 121 Pho Le Thanh Nghi, Bach Khoa ward Hai Ba Trung Dist. Hanoi.	(04) 6278 4566	(04) 6278 4557
2.14	TO Ma May	No 4 Ma May Street, Hoan Kiem District, Hanoi	(04) 6270 2070	(04) 6270 2071
2.15	TO Linh	Zone 7, Yen, Tien Phong, Linh, Hanoi	(04) 6027 6064	(04) 6027 6376
2.16	TO Ba Trieu	No. 86 Ba Trieu, Hoan Kiem Dist. Hanoi	(04) 3944 5440	(04) 3944 5441
2.17	TO Lac Trung	Approved by State Bank of Vietnam, Hanoi City		

3	SHB - Da Nang	No. 89 Nguyen Van Linh, Nam Duong Ward, Hai Chau Dist. Da Nang	(0511) 3854 397	(0511) 3655 399
3.1	TO Son Tra	No. 759 Ngo Quyen St. An Hai Dong, Son Tra district, Da Nang	(0511) 3936 963	(0511) 3936 965
3.2	TO Khanh Hoa	731 Ton Duc Thang, Lien Chieu Dist. Da Nang.	(0511)3737 666	(0511) 3737 955
3.3	TO Thanh Khe	Lot 173, Dien Bien Phu, Thanh Khe Dist. Da Nang	(0511)3.773.773	(0511)3.773.774
3.4	TO Hai Chau	No. 204 Ong Ich Khiem, Thanh Khe Dist. Da Nang	(0511)3.575.859	(0511)3.575.858
3.5	TO Nguyen Chi Thanh	No. 267 Nguyen Chi Thanh, Ninh Phuoc, Hai Chau Dist. Da Nang.	(0511) 3.838384	(0511) 3.838385
4	SHB – Quang Ninh.	No. 488 Tran Phu-Cam Pha, Quang Ninh.	(033) 3723 855	(033) 3723 866
4.1	TO Cua Ong	No. 277, New Street, Cua Ong Ward, Cam Pha Town, Quang Ninh.	(033) 3734 991	(033) 3734 992
4.2	TO Ha Long	No. 66, Tran Hung Dao, Ha Long, Quang Ninh (033) 3518 299	(033) 3518 399	
4.3	TO Uong Bi	River Sinh building, the 43A zone 12, Quang Trung Ward, Uong Bi town, QN	(033) 3566 111	(033) 3566 222
4.4	TO Red Sea	No. 168, Group 2 Park Hong Hai Ward 4, Dist. Ha Long, Quang Ninh	(033) 3556 833	(033) 3556 933
4.5	TO Cam Tay	No. 25, Group 74 Tran Phu, Cam West, Cam Pha, Quang Ninh	(033) 3964 466	(033) 3964 488
4.6	TO Van Don	Zone 5, Cai Rong Town, Van Don district, Quang Ninh	(033) 3993 929	(033) 3993 939
4.7	TO Bai Chay	No. 19, Bai Chay, Ha Long, Quang Ninh	(033) 3845 833	(033) 3846 833
4.8	TO Mao Khe	No. 193 Hoang Hoa Tham, Dong Trieu, Quang Ninh	(033) 3585 555	(033) 3586 666
4.9	TO Mong Cai	Number 4 Hung Vuong street, Hoa Lac ward, Mong Cai	(033) 3779 266	(033) 3779 366
4.10	TO Cao Thang	Road No. 355 Cao Thang, Cao Thang Ward, Ha Long City, Quang Ninh	(033) 3615 585	(033) 3615 595
4.11	TO Quang Hanh	Group 9, the 4B, Quang Hanh Ward, Cam Pha, Quang Ninh	(033) 3968 116	(033) 3968 119
5	SHB - Binh Duong.	No. 302, Zone 01, Phu Hoa, Thu Dau Mot Town, Binh Duong Province.	(0650) 3834 101	(0650) 3834 100
5.1	TO Thu Dau Mot	No. 339 Cach Mang Thang 8 street, Phu Cuong, TX.Thu Dau Mot, B Duong	(0650) 3834 284	(0650) 3834 283
5.2	TO Song Than	No. 6 / 31, Doc Lap Avenue, Nhi Dong ward, Di An District, Binh Duong	(0650) 3793 344	(0650) 3793 346
5.3	TO Ben Cat	Group 4, My Phuoc town, Ben Cat District, Binh Duong Province	(0650) 3556348	(0650) 3556346
5.4	TO Tan Phuoc Khanh	747 University Str, Khanh Thanh str, TT Tan Phuoc Khanh, Tan Uyen Dist, Binh Duong Province.	(0650) 3612522	(0650) 3612520
5.5	TO Phuoc Vinh	No. 135, Zone 1, TT. Phuoc Vinh, Phu Giao, Binh Duong Province.	(0650) 3674996	(0650) 3674995
6	SHB- Can Tho	No. 138 Road 3 / 2, Hung Loi Ward, Dist Ninh Kieu Dist., Can Tho	(0710) 3838 389	(0710) 3839 987
6.1	TO Phong Dien	Number 341-342 Town Phong Dien, Phong Dien Dist. , Can Tho	(0710) 3850 214	(0710) 3944 456
6.2	TO Phan Dinh Phung	No. 42A Phan Dinh Phung, Tan An, Ninh Kieu Dist. , Can Tho	(0710) 3812 518	
6.3	TO Tran Phu	No. 2 Bis Tran Phu, Cai Khe Ward, Ninh Kieu Dist. , Can Tho	(0710) 3762 093	
6.4	TO Xuan Khanh	B9 sugar 30 / 4, Xuan Khanh, Ninh Kieu Dist. , Can Tho	(0710) 3751 194	
6.5	TO Thanh An	No. 71A-Route 80, Town Thanh An, Vinh Thanh , Can Tho	(0710) 3856 516	(0710) 3652 841
6.6	TO Binh Thuy	No. 17 / 9 Le Hong Phong, Binh Thuy, Binh Thuy,Can Tho	(0710) 3887 570	
6.7	TO Thot Not	72 Nguyen Thai Hoc, Thot Not ward, Thot Not Dist. , Can Tho	(0710) 3611 718	(0710) 3611 718
6.8	TO An Hoa	No. 179 Nguyen Van Cu, An Hoa Ward, Ninh Kieu Dist. Can Tho	(0710) 3895688	(0710) 3895677

7	SHB-Dong Nai	No. 10-11, Nguyen Ai Quoc, KP 8, P. Tan Phong, Ho Bien Hoa City, DN	(061) 8871 666	(061) 8871 670
7.1	TO Long Thanh	½ Highway No. 51A, Phuoc Hai, TT. Long Thanh, Dong Nai	(061) 3501696	(061) 3501698
7.2	TO Trang Bom	No. 210-210B Highway 1A, Zone 3, Thanh Hoa, Ho Nai town, Trang Bom, Dong Nai	(061) 8889179	(061) 8889199
7.3	TO Dong Nai	28 / 5 National Highway 1A, Quarter 1, Tan Bien Dist. Bien Hoa, Dong Nai	(061) 3880913	(061) 3880915
7.4	TO Tam Hiep	No. 197 / 2 Pham Van Thuan, Quarter 4, Tam Hiep Ward, Dist. Bien Hoa City, Dong Nai	(061) 8822579	(061) 8822578
7.5	TO Long Binh Tan	No. 7-8C, Highway 51, Quarter 1, Long Binh Tan Dist. Bien Hoa, Dong Nai	(061) 8.826937	(061) 8.826939
7.6	TO Dong Khoi	Number 93/48/1B, Dong Khoi Str, Quarter 8, Tan Phong Ward, Dist. Bien Hoa City, DN	(061) 3897971	(061) 38897973
8	SHB-Hai Phong	DG Tower Building - No. 15 Tran Phu Street, Ngo Quyen Dist. Hai Phong	(031) 3652668	(031)3652669
8.1	TO Kien An	No. 99 Tran Thanh Ngo, Kien An Dist. Hai Phong	(031)3541668	(031)3541669
8.2	TO Lach Tray	No. 458 Lach Tray, Dang Giang Ward, Ngo Quyen District, Hai Phong City	(031) 3733885	(031)3733884
8.3	TO Song Cam	Road No. 282 Da Nang, Van My ward, Ngo Quyen district, Hai Phong City.	(031) 3796 958	(031) 3796959
8.4	TO Quan Toan	No. 09, Hai Trieu Quan Toan Ward, Hong Bang District, . Hai Phong	(031) 3534 778	(031) 3534 998
8.5	TO Do Kim	Zone You Kim, Pham Van Dong Str, Ward Faithful, Son Dist, Hai Phong City	(031) 3562 668	(031) 3562 669
8.6	TO To Hieu	No. 303 To Hieu Street, Ward Ho Nam, Le Chan Dist. Hai Phong	(031) 3.956 909	(031) 3.956 908
8.7	TO Van Cao	No. 125 Cao Van street, Ward Dang Giang, Ngo Quyen district, Hai Phong	(031) 3.261 789	(031) 3.261 799
9	SHB-Nghe An	No. 58 Le Loi, P. Hung Binh Dist. Vinh, Nghe An	(038) 356 0388	(038)356 0399
9.1	TO Ho Tung Mau	Number 9, Ho Tung Mau - Vinh - Nghe An	038.860 0146	
9.2	TO Thai Phien	Thai Phien No. 86 - Vinh - Nghe An	038.860 0148	038.860 0149
9.3	TO Thai Hoa	Zone 250, P. Quang Tien, Thai Hoa Town, Nghe An province	038. 8740063	038. 8740065
9.4	TO Dien Chau	Zone 4, TT. Dien Chau, Dien Chau, Nghe An	038. 3623 766	038. 3623 768
9.5	TO Quan Bau	Floor 1, CK Plaza - No. 3A, Nguyen Trai, Bau Quan, Vinh City, Nghe An	(038) 3515 296	(038) 3515 298
9.6	TO Quynh Luu	Zone 1, Cau Giat, Quynh Luu district, Nghe An	(038) 8649 234	(038) 8649 456
9.7	TO Do Luong	Zone 7, Do Luong district, Nghe An province	(038) 3711 252	(038) 3711254
10	SHB-Khanh Hoa	175-177 Tang Thong Nhat Phuong Saigon, Nha Trang, Khanh Hoa	(058) 3828777	(058) 3828766
10.1	TO Vinh Phuoc	No. 78D line April 2, Vinh Phuoc Ward, Dist. Nha Trang, Khanh Hoa	(058) 3541179	(058) 3541122
10.2	TO Ninh Hoa	Number 44 Nguyen Hue Street, Ninh Hoa town, Ninh Hoa dist, Khanh Hoa	(058) 363 5000	(058) 363 5006
10.3	TO Van Ninh	No. 324 Hung Vuong, TT Van Gia, Van Ninh district, Khanh Hoa	(058) 3913978	(058) 3913989
10.4	TO Cam Ranh	Hung Vuong Avenue, Zone 5, Cam Loi Ward, Dist. Cam Ranh, Khanh Hoa	(058) 3956766	(058) 3955828
11	SHB-Gia Lai	No. 6 Hoang Van Thu, Ward Dien Hong, Pleiku city, Gia Lai Province.	(059) 3828333	(059)3828499
11.1	TO Bien Ho	No. 833, Pham Van Dong, Yen The ward, Pleiku city, Gia Lai province	059.3866969	059.3867788
11.2	TO Chu Se	No. 818 Hung Vuong, Chu Se, Gia Lai province	059. 3886067	059. 3886059

12	SHB-Lam Dong	No. 1 Nguyen Van Cu Street, Dalat City, Lam Dong Province	(063) 3512251	(063) 3512000
12.1	TO Duc Trong	No. 289 Thong Nhat street, Lien Nghia, Duc Trong, Lam Dong province	(063) 3651001	(063) 3651000
12.2	TO Bao Loc	No. 451-453 Tran Phu St., Loc Son, Bao Loc town, Lam Dong province	(063) 3723724	(063) 3864864
13	SHB-Kien Giang	No. 02 Tran Phu, Vinh Thanh Ward, Dist. Rach Gia, Kien Giang	(077) 3947303	(077) 3947313
13.1	TO Tan Hiep	05 Highway 80, Zone B, Tan Hiep town, Tan Hiep, Kien Giang Province	(077) 3727 161	(077) 3727 678
14	SHB-An Giang	SNo. 6-8 Nguyen Hue A, My Long Ward, Dist. Long Xuyen, An Giang	(076) 3940 309	(076) 3941 969
14.1	TO Chau Doc	No. 40, Nguyen Huu Canh, Zone 5, Chau Phu A Ward, Chau Doc town	(076) 3575679	(076) 3575689
14.2	TO My Quy	No. 17/7B Highway 91, My Quoi, My Quy Ward, Dist. Long Xuyen	(076) 3911345	(076) 3911456
15	SHB-Quang Nam	No. 215 Phan Boi Chau, Tan Thanh, Tam Ky City, Quang Nam	(0510) 3815 888	(0510) 3815 777
15.1	TO Hoi An	No. 6 Hoang Dieu, Minh An Ward, Dist. Hoi An, Quang Nam	(0510) 3911 837	(0510) 3911 836
15.2	TO Dien Ban	Group 3, Zone 1, Vinh Dien town, Dien Ban District, Quang Nam	(0510) 3949990	(0510) 3949989
16	SHB-Hung Yen	Pho Ban Yen Nhan, My Hao district, Hung Yen	(0321) 3742 688	(0321) 3742 886
16.1	TO Pho Hien	Approved by State Bank of Vietnam, Hung Yen Province		
16.2	TO Nhu Quynh	Approved by State Bank of Vietnam, Hung Yen Province		
17	SHB - Thang Long	No. 91 Nguyen Chi Thanh, Dong Da District, Hanoi	(04). 6 276 9189	(04). 6 279 6167
17.1	TO Dong Da Road	No. 154 Kim Lien - O Cho Dua long, Dong Da District, Hanoi	(04) 3273 2841	(04) 3273 2840
17.2	TO Cau Giay	No. 203 Xuan Thuy, Cau Giay Dist. Hanoi	(04) 3269 2286	(04) 3269 2268
17.3	TO Tu Liem	Number 18 Cau Dien town, Tu Liem District, Hanoi	(04) 3287 7839	(04) 3287 7893
17.4	TO Kim Ma	No. 226 Kim Ma Ward Kim Ma Street, Ba Dinh District, Hanoi.	(04) 62736515	(04) 62736500
17.5	TO Tay Son	No. 350 Tay Son, P. Crossroad, Q. Dong Da Dist. Hanoi.	(04) 62755302	(04) 62755304
17.6	TO Ha Dong	No. 185 Quang Trung, P. Quang Trung District, Ha Dong, Hanoi.	(04) 6325 0150	(04) 6325 0152
17.7	TO Thanh Xuan	Approved by State Bank of Vietnam, Hanoi City	(04) 35430809	(04) 35430407
17.8	TO Lac Long Quan	No. 314, Lac Long Quan, Xuan La Ward, Tay Ho, Hanoi	(04) 62581495	(04) 62581492
18	SHB-Phu Nhuan	127 Tran Huy Lieu, Phu Nhuan Dist. Ho Chi Minh	(08). 3844 3140	(08). 3844 3180
19	SHB-Lang Son	No. 41 Le Loi St., Vinh Trai Ward, Dist. Lang Son, Lang Son	(025) 3898222	(025) 3898212
20	SHB-Vung Tau	12G3 Trade Center Area, Nguyen Thai Hoc, Ward 7, Vung Tau City, Ba Ria	(064) 3577676	(064) 3577686

